Known Wisconsin Exporters to Italy

Firms are not required to report information regarding their exports to the Wisconsin Department of Commerce. Information is collected through surveys, press reports, and direct contact with companies and may change without coming to our attention. Any edits or updates to this list can be sent to international@wisconsin.gov

3DT LLC

N114 W18850 Clinton Drive
Germantown, WI 53022
Export Contact: Mr. S. Erik Kiel, Vice President Sales & Marketing
Phone: 262/253-6700
FAX: 262/253-6977
e-mail: sekiel@3DTLLC.com
Internet: www.3DTLLC.com

Product Description by SIC Code

2821 Plastics materials and resins

Additional Product Description

Corona and plasma surface treating systems, for the platics and rubber industries

Exports To:

Argentina	Australia	Austria
Belarus	Belgium	Bosnia-Herzogovina
Brazil	Bulgaria	Canada
Chile	China	Colombia
Costa Rica	Croatia	Czech Republic
Denmark	Estonia	Finland
France	Germany	Greece
Greenland	Guatemala	Honduras
Hong Kong	Hungary	Iceland
India	Indonesia	Ireland
Israel	Italy	Japan
Latvia	Lichtenstein	Lithuania
Luxembourg	Macedonia	Madeira Islands
Malaysia	Malta & Gozo	Mexico
Moldova	Monaco	Netherlands
New Zealand	Norway	Philippines
Poland	Portugal	Puerto Rico
Rep. of South Africa	Romania	Russia
Serbia & Montenegro	Singapore	Slovakia
Slovenia	South Korea	Spain
Sweden	Switzerland	Taiwan
Thailand	Turkey	Ukraine
United Kingdom	Vietnam	

A & A Manufacturing Company, Inc.

2300 South Calhoun Road
New Berlin, WI 53151-2700
Export Contact: Ms Janie Kuebler, Shipping
Phone: 262/786-1500
FAX: 262/786-3280
e-mail: janie.Kuebler@gortite.com
Internet: http://www.gortite.com

Product Description by SIC Code

2394 Canvas and related products
3069 Fabricated rubber products, nec
3089 Plastics products, nec
3423 Hand and edge tools, nec
3423 Hand and edge tools, nec
3499 Fabricated metal products, nec
3545 Machine tool accessories
3599 Industrial machinery, nec
3714 Motor vehicle parts and accessories
3799 Transportation equipment, nec
3843 Dental equipment and supplies

Product Description by HS Code

400591 Compounded rubber, unvulcanized, in plates, sheets, and strip, nesoi

630790 Made-up textile articles, nesoi

732619 Articles nesoi, forged or stamped, but not further worked, of iron or steel

Additional Product Description

Engineered flexible protective covers

Exports To:

Australia	Austria	Canada
France	Germany	India
Israel	Italy	Japan
Mexico	Puerto Rico	Rep. of South Africa
Singapore	Sweden	United Kingdom

A & E Hand Tools

5501 21st Street
P.O. Box 1616
Racine, WI 53401-1616
Export Contact: Mr. Jason Horner, VP Sales
Phone: 262/554-2300
FAX: 262/554-7503
e-mail: jhorner@aetools.com
Internet: www.aeincorporated.com
Product Description by SIC Code
3423 Hand and edge tools, nec
Product Description by HS Code
820190 Handtools nesoi, of a kind used in agriculture, horticulture or forestry, and parts thereof, of base metal
820412 Spanners and wrenches, hand-operated, adjustable, and parts thereof, of base metal
820510 Drilling, threading or tapping tools, and parts thereof, of base metal
820590 Sets of two or more handtools (planes, hammers, screwdrivers, etc.) nesoi, provided for in two or more subheadings
820600 Tools of two or more of the headings 8202 to 8205 (saws, files, pliers, wrenches etc. and handtools etc. nesoi) put up in sets for retail sale

Exports To:	Argentina	Australia
Austria	Belgium	Canada
Denmark	Finland	Germany
Guatemala	India	Ireland
Israel	Italy	Mexico
Netherlands	New Zealand	Norway
Poland	Rep. of South Africa	Russia
Singapore	South Korea	Spain
Sweden	Switzerland	Taiwan
Thailand	United Kingdom	

ABS Global, Inc.

1525 River Road
P.O. Box 459
De Forest, WI 53532
Export Contact: Mr. Jay Weiker, Regional Manager - Asia/Pacific
Phone: 608/846-3721
FAX: 608/846-6444
e-mail: jweiker@absglobal.com
Internet: www.absglobal.com
Product Description by SIC Code
0751 Livestock services, exc. veterinary
5154 Wholesale of Livestock
Product Description by HS Code
010210 Bovine animals, live, purebred breeding
051110 Bovine semen

Exports To:	Australia	Brazil
Canada	Chile	France
Germany	Italy	Japan
Mexico	Netherlands	New Zealand
Russia	United Kingdom	

Accelerated Genetics

E10890 Penny Lane
Baraboo, WI 53913-9407
Export Contact: Mr. Bob Holterman, Vice-President - Marketing
Phone: 608/356-8357
FAX: 608/356-4387
e-mail: bholterman@accelgen.com
Internet: www.accelgen.com
Product Description by SIC Code
5159 Wholesale of Farm-product raw materials, nec
Product Description by HS Code
051110 Bovine semen
Additional Product Description

Bovine semen with primary dairy breed focus on Holstein, Brown Swiss, and Jersey; primary beef breed focus on Angus, Red Angus, Hereford, Simmental, Charolais

Exports To:	Argentina	Azores
Belgium	Belize	Brazil
Chile	Colombia	Ecuador
El Salvador	Germany	Guatemala
Honduras	Ireland	Italy
Japan	Latvia	Lithuania
Mexico	Peru	Poland
Portugal	Puerto Rico	Rep. of South Africa
Saudi Arabia	South Korea	Spain
Switzerland	United Kingdom	Uruguay

Ad-Tech Medical Instrument Corporation

1901 William Street
Racine, WI 53404
Export Contact:
Phone: 262/634-1555
FAX: 262/634-5668
Internet: www.adtechmedical.com
Product Description by SIC Code
3841 Surgical and medical instruments

Additional Product Description

Devices for the surgical treatment of epilepsy as well as devices for neurosurgery

Exports To:	Australia	Austria
Belgium	Brazil	Canada
Chile	China	Colombia
Croatia	Czech Republic	Denmark
Estonia	Finland	France
Germany	Greece	Hong Kong
Hungary	India	Ireland
Israel	Italy	Japan
Mexico	Netherlands	New Zealand
Norway	Panama	Paraguay
Peru	Poland	Portugal
Puerto Rico	Rep. of South Africa	Russia
Saudi Arabia	Slovakia	South Korea
Spain	Sweden	Switzerland
Taiwan	Thailand	Turkey
United Kingdom	Uruguay	Venezuela
Vietnam		

AEGIS Tools International, Inc.

2810 Syene Road
P.O. Box 259688
Madison, WI 53725-9688
Export Contact: Mr. Henri Goudsmit, General Manager
Phone: 608/274-9254
FAX: 608/274-9395
e-mail: hgoudsmit@aegistools.com
Internet: www.aegistools.com
Product Description by SIC Code

3423 Hand and edge tools, nec

Product Description by HS Code

401693 Gaskets, washers and other seals, of vulcanized rubber other than hard rubber

8202 Handsaws and base metal parts thereof; blades for saws of all kinds;
base metal parts of saws, nesoi

8203 Files, rasps, pliers, pincers, metalcutting shears, pipe cutters, bolt cutters and similar hand tools, and base metal parts thereof

8204 Hand-operated spanners and wrenches, including torque meter wrenches (not tap wrenches); socket wrenches, with handles etc. or not; base metal parts

8205 Handtools nesoi; blow torches etc.; vises, clamps and the like nesoi;
anvils; portable forges; grinding wheels with frameworks; base metal parts

8206 Tools of two or more of the headings 8202 to 8205 (saws, files, pliers, wrenches etc. and handtools etc. nesoi) put up in sets for retail sale

8207 Interchangeable tools for handtools (power-operated or not) or for machine-tools, including dies for extruding metal, and base metal parts thereof

8208 Knives and cutting blades, for machines or mechanical appliances, and base metal parts thereof

850880 Electromechanical tools for working in the hand, with self contained electric motor, nesoi

Additional Product Description

Windshield repair/auto glass replacement equipment

Exports To:	Canada	Chile
France	Germany	Italy
Japan	Mexico	Netherlands
Norway	Switzerland	

Aero Fabricators, Inc.

1216 North Road
P.O. Box 181
Lyons, WI 53148
Export Contact: Mr. Richard H. Wagner, President
Phone: 262/763-3145
FAX: 262/763-7595
Product Description by SIC Code
3728 Aircraft parts and equipment, nec
Product Description by HS Code
880310 Propellers and rotors and parts thereof, for balloons, gliders, other aircraft and spacecraft, etc.
880320 Undercarriages and parts thereof, for balloons, gliders, other aircraft and spacecraft, etc.

880510 Aircraft launching gear and parts thereof; deck-arrestors or similar gear and parts thereof

Exports To:	Australia	Belgium
Canada	Denmark	Finland
France	Germany	Italy
Norway	Sweden	Switzerland
United Kingdom		

Air Logic Power Systems, Inc.

3818 West Mitchell Street
Milwaukee, WI 53215
Export Contact: Mr. Douglas Franklin, President
Phone: 414/671-3332

FAX:

e-mail: DOUGF@ALPSLEAK.com

Internet: www.alpsleak.com
Product Description by SIC Code
3494 Valves and pipe fittings, nec
3599 Industrial machinery, nec

Exports To:	Canada	France
Germany	Italy	Japan
Mexico		

Allen-Bradley Company

1201 South 2nd Street
Milwaukee, WI 53204-2496
Export Contact:

Phone: 414/382-2000

FAX: 414/382-4444
Product Description by SIC Code
3625 Relays and industrial controls

Exports To:	Australia	Canada
France	Germany	Hong Kong
Italy	Japan	Mexico
Netherlands	South Korea	United Kingdom
Venezuela	Worldwide	

Alliance Laundry Systems LLC

Shepard Street
P.O. Box 990
Ripon, WI 54971-0990
Export Contact: Mr. Todd Rice
Phone: 920/748-3121
FAX: 920/748-4564
e-mail: Todd.Rice@alliancels.com
Internet: www.comlaundry.com
Product Description by SIC Code
3582 Commercial laundry equipment
Product Description by HS Code
842112 Clothes-dryers, centrifugal

842191 Parts of centrifuges, including centrifugal dryers
845011 Household- or laundry-type washing machines, fully automatic,
845011 Household- or laundry-type washing machines, fully automatic, with a dry linen capacity not exceeding 10 kg
845020 Household- or laundry-type washing machines, with a dry linen capacity exceeding 10 kg
845110 Dry-cleaning machines for textiles yarns, fabrics or made up textile articles

845121 Drying machines (except centrifugal type) for textile yarns, fabrics or made up textile articles, with a dry linen capacity not exceeding 10 kg
845129 Drying machines (except centrifugal type) for textile yarns, fabrics or made up textile articles, with a dry linen capacity exceeding 10 kg

845130 Ironing machines and presses (including fusing presses) for textile yarns, fabrics or made up textile articles
845180 Machinery for finishing, coating or impregnating textiles yarns, fabrics or made up textile articles; machines for applying paste to base fabrics etc.

845190 Parts for machinery for washing, cleaning, wringing etc. textile yarns and fabrics, applying paste to base fabric etc. and reeling etc. textile fabric

Exports To:	Argentina	Australia
Bahrain	Barbados	Belgium
Bermuda	Brazil	Canada
Chile	China	Colombia
Costa Rica	Cyprus	Denmark
Dominican Rep.	Ecuador	Egypt
Finland	France	Germany
Greece	Guam	Guatemala
Hong Kong	India	Indonesia
Israel	Italy	Japan
Jordan	Kazakhstan	Kenya
Kuwait	Lebanon	Lithuania
Malaysia	Malta & Gozo	Mexico
Netherlands	Nethlands Antilles	New Zealand
Norway	Oman	Palestinean Authority
Panama	Papua New Guinea	Paraguay
Peru	Philippines	Poland
Portugal	Puerto Rico	Qatar
Rep. of South Africa	Russia	Saudi Arabia
Singapore	Slovenia	South Korea
Spain	Sri Lanka	Sweden
Switzerland	Syria	Taiwan
Thailand	Turkey	United Arab Emirates
United Kingdom	Uruguay	Venezuela
Virgin Islands		

Alloy Products Corporation

1045 Perkins Avenue
P.O. Box 529
Waukesha, WI 53186-5249
Export Contact: Mr. Joe Vick, President
Phone: 262/542-6603
FAX: 262/542-5421
Product Description by SIC Code
3443 Fabricated plate work (boiler shops)
3494 Valves and pipe fittings, nec
Product Description by HS Code
730722 Pipe or tube fittings, nesoi, stainless steel threaded elbows, bends and sleeves
730723 Pipe or tube fittings, nesoi, stainless steel butt welding fittings
730900 Reservoirs, tanks, casks, vats and similar containers nesoi, of a capacity of more than 300 liters (79.25 gal.), of iron or steel
731000 Unknown
848110 Pressure-reducing valves
848130 Check valves
848180 Taps, cocks, valves and similar appliances for pipes, vats or the like, including thermostatically controlled valves, nesoi
848190 Parts for taps, cocks, valves and similar appliances for pipes, vats or the like, including pressure reducing and thermostatically controlled valves

Exports To:	Denmark	Ireland
Italy	Mexico	South Korea
Taiwan	United Kingdom	

Amalga Composites, Inc.

10600 West Mitchell Street
West Allis, WI 53214
Export Contact: Mr. James Dorman, CH/CEO
Phone: 414/453-9555
FAX: 414/453-9561
e-mail: Jimdorman@voyager.net
Internet: www.amalgacomposites.com
Product Description by SIC Code
3089 Plastics products, nec
Additional Product Description
Pressure vessels, cores, rollers, tubing.

Exports To:	Australia	Chile
China	Italy	New Zealand
South Korea	Switzerland	United Kingdom

American Ag-Tec International, Ltd.

1711 Woolsey Street
P.O. Box 569
Delavan, WI 53115
Export Contact:
Phone: 262/728-8815
FAX: 262/728-8131
Internet: www.ag-tec.com
Product Description by SIC Code
0116 Soybeans
0119 Cash grains, nec
0134 Irish potatoes
2032 Canned specialties

Exports To:	Australia	Belarus
Belgium	Belize	Bulgaria
Canada	China	Egypt
Hong Kong	Hungary	India
Italy	Japan	Jordan
Kuwait	Latvia	Lithuania
Morocco	Netherlands	Poland
Puerto Rico	South Korea	Sri Lanka
Taiwan	Thailand	Turkey
Ukraine	United Arab Emirates	

American Digital Cartography, Inc.

338 West College Avenue, #201
Appleton, WI 54911
Export Contact: Mr. Jim Reid, President
Phone: 920/733-6678
FAX: 920/734-3375
e-mail: info@adci.com
Internet: www.adci.com
Product Description by SIC Code
7379 Computer related services, nec
Product Description by HS Code
490599 Maps and hydrographic or similar charts of all kinds, including atlases, wall maps, topographical plans, printed, nesoi
Additional Product Description
Digital map data

Exports To:	Australia	Canada
Czech Republic	Denmark	Finland
France	Germany	Greece
Greenland	India	Italy
Japan	Mexico	New Zealand
Puerto Rico	Russia	South Korea
Spain	United Kingdom	

American Prosthetic Components

900 Ontario Road
Green Bay, WI 54311
Export Contact:
Phone: 920/406-9550
FAX: 920/468-1609
Internet: www.apcomponents.com
Product Description by SIC Code
3842 Surgical appliances and supplies

Additional Product Description
Titanium Prosthetics

Exports To:	Canada	China
Germany	Israel	Italy
Portugal	Puerto Rico	Spain
Taiwan		

Anamax Corporation

2099 Shawano Avenue
Green Bay, WI 54303-4831
Export Contact: Mr. Michael Carlson, Director of Marketing
Phone: 920/494-5233
FAX: 920/494-9141
Internet: www.anamax.com
Product Description by SIC Code
2077 Animal and marine fats and oils
Product Description by HS Code

020120 Meat of bovine animals, cuts with bone in (other than half or whole carcasses), fresh or chilled
150600 Animal fats and oils and their fractions, nesoi, whether or not refined, but not chemically modified
350300 Gelatin (including gelatin in rectangular or square sheets) and gelatin derivatives; isinglass; other glue of animal origin (except casein glue) nesoi
410390 Raw hides and skins, nesoi, fresh, or salted, dried, limed, pickled or otherwise preserved, but not tanned, parchment-dressed or further prepared

Exports To:	Canada	China
France	Germany	Italy
Japan	Mexico	Netherlands
South Korea	Taiwan	

Aqua Phase

330 West Benson Avenue
Grantsburg, WI 54840
Export Contact: Mr. Marshall Ryan, President
Phone: 715/463-5851
FAX: 715/463-5853
e-mail: marsh@medwashers.com
Internet: www.medwashers.com
Product Description by SIC Code
384 Medical Instruments and Supplies

Exports To:	Germany	Italy
United Kingdom		

Aquamarine Division of Erectoweld, Inc.

1444 South West Avenue
Waukesha, WI 53186
Export Contact: Mr. Phil Nogalski, Technical Manager
Phone: 262/547-0211
FAX: 262/547-0718
e-mail: weedharvesters@aol.com
Internet: www.aquamarine.ca
Product Description by SIC Code
3523 Farm machinery and equipment

Exports To:	Australia	Bolivia
Brazil	Canada	Colombia
Denmark	Egypt	France
Hong Kong	Iceland	India
Italy	Japan	Mexico
Philippines	Portugal	Rep. of South Africa
Singapore	Spain	Sudan
Switzerland	Thailand	United Kingdom
Venezuela	Vietnam	

AquaMaster Fountains & Aerators

16024 County Highway X
Kiel, WI 53042
Export Contact: Mr. David Thrailkill, International Sales Manager
Phone: 920/693-3121
FAX: 920/693-3634
e-mail: davidt@nigrelli.com
Internet: www.aquamasterfountains.com
Product Description by SIC Code
3561 Pumps and pumping equipment
Product Description by HS Code
841370 Centrifugal pumps, nesoi
Additional Product Description
Floating fountain aerators, floating surface aerators, subsurface diffused air aeration systems, horizontal air injector aerators

Exports To:	American Samoa	Argentina
Aruba	Australia	Austria
Bahamas	Barbados	Belgium
Bermuda	Brazil	Bulgaria
Canada	Cayman Islands	Chile
China	Colombia	Denmark
Dominican Rep.	Egypt	Fiji
Finland	France	Germany
Greece	Guam	Honduras
Hong Kong	Hungary	India
Indonesia	Ireland	Israel
Italy	Jamaica	Japan
Kuwait	Lebanon	Libya
Malaysia	Mauritius	Mexico
Morocco	Netherlands	New Zealand
Norway	Oman	Pakistan
Palestinean Authority	Peru	Philippines
Poland	Portugal	Puerto Rico
Qatar	Rep. of South Africa	Romania
Russia	Saudi Arabia	Singapore
South Korea	Spain	Sweden
Switzerland	Syria	Taiwan
Thailand	Tunisia	Turkey
United Arab Emirates	United Kingdom	Venezuela
Vietnam	Virgin Islands	Yemen

ARI Network Services, Inc

330 East Kolborn Avenue
Milwaukee, WI 53202
Export Contact: Mr. Campion Jaques, President
Phone: 414/278-7676
FAX: 414/283-4357
Product Description by SIC Code
7371 Computer programming services
7372 Prepackaged software

Exports To:	France	Germany
Italy	Switzerland	United Kingdom

Ariens Company

655 West Ryan Street
P.O. Box 157
Brillion, WI 54110-0157
Export Contact: Mr. John Horn
Phone: 920/756-2141
FAX: 920/756-4472
e-mail: jhorn@ariens.com
Internet: www.ariens.com
Product Description by SIC Code
3524 Lawn and garden equipment
Product Description by HS Code
843020 Snowplows and snowblowers
843311 Mowers for lawns, parks or sports grounds, powered with the cutting device rotating in a horizontal plane

Exports To:	Argentina	Australia
Austria	Belgium	Belize
Brazil	Canada	Chile
Colombia	Costa Rica	Czech Republic
Denmark	Finland	France
Germany	Ireland	Israel
Italy	Luxembourg	Mexico
Netherlands	Norway	Poland
Portugal	Puerto Rico	Rep. of South Africa
Russia	Saudi Arabia	Spain
Sweden	Switzerland	United Arab Emirates
United Kingdom		

Arndt Automation & Associates, Inc.

2383 South 162nd Street
New Berlin, WI 53151

Export Contact: Mr. Ed Arndt, President
Phone: 262/789-9102
FAX: 262/789-9183
Product Description by SIC Code
3545 Machine tool accessories
7389 Business services, nec

Exports To:	Canada	France
Germany	Hungary	Italy
Rep. of South Africa		

Astronautics Corporation of America

4115 North Teutonia Avenue
Milwaukee, WI 53209-6731
Export Contact: Mr. Daniel Wade, Business Development Director
Phone: 414/449-4000
FAX: 414/447-8231
e-mail: busdev@astronautics.com
Internet: www.astronautics.com
Product Description by SIC Code
3577 Computer peripheral equipment, nec
3679 Electronic components, nec
3728 Aircraft parts and equipment, nec
3812 Search and navigation equipment

Exports To:	Argentina	Australia
Austria	Brazil	Canada
Chile	China	Czech Republic
Egypt	France	Germany
Greece	India	Indonesia
Ireland	Israel	Italy
Japan	Malaysia	Mexico
Netherlands	Philippines	Portugal
Russia	Saudi Arabia	Singapore
South Korea	Spain	Sweden
Switzerland	Taiwan	Thailand
Turkey	United Arab Emirates	United Kingdom

Ataco Steel Products Corp.

6809 Highway 60
P.O. Box 270
Cedarburg, WI 53012-0270
Export Contact: Mr. Karen Nolan, Inside Sales Manager
Phone: 262/377-3000

FAX: 262/377-3452
e-mail: knolan@atacosteel.com
Internet: www.atacosteel.com

Product Description by SIC Code

3469 Metal stampings, nec

Exports To:	Canada	Italy
Mexico		

Autopoint, Inc.

1310 Plainfield Avenue
Janesville, WI 53545-0434
Export Contact: Mr. David Griffiths, President
Phone: 608/757-0021
FAX: 608/757-0054
e-mail: griffiths@charter.net
Internet: www.autopointinc.com
Product Description by SIC Code
3951 Pens and mechanical pencils
Product Description by HS Code
960810 Ball point pens
960839 Fountain pens, stylograph pens and other pens, nesoi
960840 Propelling or sliding pencils (for example, mechanical pencils)
960850 Sets of articles of two or more pens (ball point, fountain, etc.) or/ and mechanical pencils (propelling or sliding)

960899 Parts of pens and mechanical pencils (other than leads), nesoi

Exports To:	Belize	Brazil
Canada	Germany	Italy
Japan	Mexico	Puerto Rico
Qatar	Russia	United Kingdom

Babson Bros. Co., Dairy Systems Division

1400 West Gale Avenue
Galesville, WI 54630
Export Contact: Mr. Bill Pfaff, International Sales
Phone: 608/582-2221
FAX: 608/582-2581

Product Description by SIC Code
3523 Farm machinery and equipment
Product Description by HS Code
8419 Machinery or equipment for the treatment of materials by a change of temperature; instantaneous or storage water heaters, nonelectric; parts thereof
8434 Milking machines and dairy machinery, and parts thereof

Exports To:	France	Italy
Japan	Mexico	Netherlands
Russia	South Korea	Spain
Switzerland	Taiwan	United Kingdom
Venezuela		

Barton Precision Components LLC

4991 Hron Road
P.O. Box 1060
West Bend, WI 53095
Export Contact: Ms. Valerie Hron, President
Phone: 262/334-5583
FAX: 262/334-0639
e-mail: vehron@barton-precision.com
Internet: www.bartonproducts.com
Product Description by SIC Code
3451 Screw machine products
Additional Product Description

Precision machining using CNC rotary transfer, CNC lathes, CNC swiss, grinding, and gundrilling equipment

Exports To:	Canada	Italy
Mexico		

Berg Company

2160 Industrial Drive
Madison, WI 53716-2849
Export Contact: Mr. Curt Dollar, President
Phone: 608/221-4281
FAX: 608/221-1416
e-mail: cdollar@berg-controls.com
Internet: http://www.berg-controls.com/

Product Description by SIC Code
3556 Food products machinery
Additional Product Description
Liquor dispensing systems

Exports To:	Bahamas	Belgium
Canada	Cyprus	Denmark
France	Germany	Iceland
India	Ireland	Israel
Italy	Mexico	Netherlands
Norway	Portugal	Russia
Spain	Sweden	Switzerland
Turkey	United Kingdom	

Bio-Research Associates, Inc.

9275 North 49th Street, #150
Brown Deer, WI 53223
Export Contact: Mr. John Radke, President
Phone: 414/357-7525
FAX: 414/357-7545
e-mail: jradke@bioresearchinc.com
Internet: www.biojva.com
Product Description by SIC Code
3843 Dental equipment and supplies
Product Description by HS Code
901819 Electro-diagnostic apparatus (and apparatus for functional exploratory examination or for checking physiological parameters) nesoi, and parts, etc.

Additional Product Description
Electronic dental joint vibration measuring equipment including electromyograph, jaw tracker, dental TENS and accessories.

Exports To:	Argentina	Australia
Canada	Chile	Italy
Japan	New Zealand	South Korea
Taiwan	Turkey	United Kingdom

Bonstone Materials Corporation

707 Swan Drive
Mukwonago, WI 53149-1444

Export Contact: Mr. Mike Beckmann, President
Phone: 262/363-9877
FAX: 262/363-9879
e-mail: MBeckmann@bonstone.com
Internet: www.bonstone.com
Product Description by SIC Code
2821 Plastics materials and resins
2851 Paints and allied products
2891 Adhesives and sealants
3087 Custom compound purchased resins
Product Description by HS Code
350610 Products suitable for use as glues or adhesves, put up for retail sale as glues or adhesives, not exceeding a net weight of 1 kg (2.2 lbs)

350699 Prepared glues and adhesives, nesoi
390730 Epoxide resins, in primary forms
Additional Product Description
Epoxy adhesives and custom compounding of purchased plastic resins

Exports To:	Canada	Italy
Mexico	Poland	United Kingdom

Bosch-Rexroth Industrial Hydraulics

7505 Durand Avenue
Sturtevant, WI 53177
Export Contact: Mr. Dan Rosinski, International Sales Correspondent
Phone: 262/554-7100
FAX: 262/554-7117
Product Description by SIC Code
3494 Valves and pipe fittings, nec
3561 Pumps and pumping equipment

Exports To:	Australia	Belgium
Brazil	France	Germany
Italy	Japan	Norway
Rep. of South Africa	Spain	Sweden
Switzerland	United Kingdom	

Bou-Matic LLC

1919 South Stoughton Road
P.O. Box 8050
Madison, WI 53708-8050

Export Contact: Mr. John Paetz, International Sales Manager

Phone: 608/222-3484
FAX: 608/222-9314
e-mail: JPaetz@BouMatic.com
Internet: www.boumatic.com
Product Description by SIC Code

3523 Farm machinery and equipment
Additional Product Description
Design and manufacture of dairy equipment

Exports To:	Argentina	Australia
Austria	Belgium	Canada
Chile	Colombia	Costa Rica
Czech Republic	Denmark	Dominican Rep.
Ecuador	Egypt	France
Germany	Guatemala	Hong Kong
Hungary	Indonesia	Ireland
Israel	Italy	Japan
Mexico	Netherlands	New Zealand
Rep. of South Africa	Saudi Arabia	Slovakia
South Korea	Taiwan	United Arab Emirates
United Kingdom		

Bradley Corporation

W142 N9101 Fountain Boulevard
P.O. Box 309
Menomonee Falls, WI 53052-0309
Export Contact: Ms. Glenna Antrim, International Sales
Phone: 262/251-6000
FAX: 262/251-3607
e-mail: glenna.antrim@bradleycorp.com
Internet: www.bradleycorp.com
Product Description by SIC Code
3432 Plumbing fixture fittings and trim

Product Description by HS Code
392210 Baths, shower baths and washbasins, of plastics
392590 Builders' ware of plastics, nesoi
681099 Articles of cement, concrete or artificial stone, whether or not reinforced, nesoi
700991 Glass mirrors (other than rearview mirrors for vehicles), unframed
730890 Structures and parts of structures nesoi, of iron or steel
732410 Sinks and wash basins of stainless steel
732490 Sanitary ware and parts thereof nesoi, of iron or steel (other than stainless steel sinks or wash basins and baths of iron or steel)
741820 Sanitary ware and parts thereof, of copper

741991 Articles of copper, nesoi, cast, molded, stamped or forged, but not further worked
741999 Articles of copper, nesoi
847619 Automatic vending machines not incorporating heating or refrigerating devices
848180 Taps, cocks, valves and similar appliances for pipes, vats or the like, including thermostatically controlled valves, nesoi

940370 Furniture of plastics, nesoi

Exports To:	Bahamas	Bahrain
Belgium	Canada	Cayman Islands
Chile	Costa Rica	Cyprus
Czech Republic	Dominican Rep.	Egypt
Estonia	France	Guam
Hong Kong	Ireland	Israel
Italy	Jamaica	Jordan
Kazakhstan	Kuwait	Marshall Islands
Mexico	Micronesia	Netherlands
Nethlands Antilles	Palau	Panama
Poland	Portugal	Puerto Rico
Qatar	Saudi Arabia	South Korea
Trinidad & Tobago	Turkey	United Arab Emirates
United Kingdom	Virgin Islands	

Briggs & Stratton Corporation

12301 West Wirth Street
Milwaukee, WI 53222-2110
Export Contact: Ms Judy Berg, Corporate Logistics Manager
Phone: 414/259-5333
FAX: 414/259-9594
e-mail: berg.judy@basco.com
Internet: www.briggsandstratton.com
Product Description by SIC Code
3519 Internal combustion engines, nec
Product Description by HS Code
840732 Spark-ignition reciprocating piston engines for propulsion of vehicles except railway or tramway stock, over 50 but not over 250 cc cylinder capacity

840733 Spark-ignition reciprocating piston engines for propulsion of vehicles except rail or tramway stock, over 250 but not over 1,000 cc cylinder capacity
840991 Parts for use with spark-ignition internal combustion piston engines (including rotary engines), nesoi

Exports To:	Argentina	Australia
Austria	Bahamas	Barbados
Belgium	Bolivia	Brazil
Canada	Chile	China
Colombia	Costa Rica	Croatia
Czech Republic	Denmark	Dominican Rep.
Ecuador	El Salvador	France
Germany	Greece	Guam
Guatemala	Honduras	Hong Kong
Hungary	India	Indonesia
Ireland	Italy	Japan
Malaysia	Mexico	Myanmar (Burma)
Nepal	Netherlands	New Zealand
Norway	Panama	Paraguay
Peru	Philippines	Portugal
Puerto Rico	Russia	Singapore
South Korea	Spain	Sri Lanka
Sweden	Switzerland	Taiwan
Thailand	Tonga	Trinidad & Tobago
Turkey	United Arab Emirates	United Kingdom
Uruguay	Venezuela	Vietnam

Brillion Iron Works, Inc.

200 Park Avenue
Brillion, WI 54110-1196
Export Contact: Mr. Michael Irish, Farm Equipment Division
Phone: 920/756-2121
FAX: 920/756-3550
e-mail: biwfesales@brillionironworks.com
Internet: www.brillionironworks.com
Product Description by SIC Code
3321 Gray and ductile iron foundries
3523 Farm machinery and equipment
Product Description by HS Code
843210 Plows for soil preparation or cultivation

843221 Disc harrows
843229 Harrows (except disc), scarifiers, cultivators, weeders and hoes

843230 Seeders, planters and transplanters

Exports To:	Australia	Belgium
Canada	China	Colombia
Denmark	France	Germany
Italy	Japan	Mexico
South Korea	United Kingdom	Uruguay

C. G. Bretting Manufacturing Company, Inc.

3401 East 2nd Street
P.O. Box 113
Ashland, WI 54806

Export Contact: Mr. Tom Gazdik, Sales Manager
Phone: 715/682-5231
FAX: 715/682-4138
e-mail: sales@bretting.com
Internet: www.bretting.com
Product Description by SIC Code
3554 Paper industries machinery

Product Description by HS Code
843930 Machinery for finishing paper or paperboard
844180 Machinery for making up paper pulp, paper or paperboard, nesoi

Exports To:	Canada	Finland
Germany	Italy	Mexico
Sweden	United Kingdom	

Cal West Seeds

Route 1, Box 70
West Salem, WI 54669
Export Contact: Mr. Paul Frey, President/CEO
Phone: 608/786-1554
FAX: 608/786-0565
e-mail: p.frey@calwestseeds.com
Internet: www.calwestseeds.com
Product Description by SIC Code
0139 Field crops, except cash grains, nec
Product Description by HS Code
120921 Alfalfa (lucerne) seed for sowing
120922 Clover (trifolium spp.) seed for sowing
121490 Forage products, nesoi, including rutabagas (swedes), mangolds, fodder roots, hay, clover, forage kale, vetches etc., whether or not in pellet form

Exports To:	Argentina	Canada
Chile	Colombia	France
Italy	Japan	Mexico
Saudi Arabia	Uruguay	

Carboline Company

614 Elizabeth Street
Green Bay, WI 54302-1813
Export Contact: Mrs. Julie Burst, International
Phone: 920/437-6561
FAX: 920/437-8546
e-mail: jburst@carboline.com
Internet: http://carboline.com
Product Description by SIC Code
2851 Paints and allied products
2899 Chemical preparations, nec
Additional Product Description
Coatings and fireproofing materials

Exports To:	Algeria	Angola
Argentina	Aruba	Australia
Austria	Bahamas	Barbados
Belgium	Belize	Brazil
Bulgaria	Canada	Chile
China	Colombia	Costa Rica
Czech Republic	Denmark	Dominican Rep.
Ecuador	Egypt	El Salvador
Equator Guinea	Finland	France
Germany	Greece	Guyana
Honduras	Hong Kong	Hungary
India	Ireland	Israel
Italy	Jamaica	Japan
Jordan	Luxembourg	Malaysia
Mexico	Netherlands	New Zealand
Nicaragua	Nigeria	Norway
Panama	Peru	Philippines
Poland	Portugal	Rep. of South Africa
Romania	Russia	Singapore
Slovakia	South Korea	Spain
Sweden	Switzerland	Taiwan
Thailand	Trinidad & Tobago	United Arab Emirates
United Kingdom	Uruguay	US Pacific Island Ter.
Venezuela	Vietnam	Virgin Islands
Zimbwabe		

Case IH

700 State Street
Racine, WI 53404
Export Contact:
Phone: 877/422-7344
Internet: http://www.caseih.com/home.aspx?RL=ENNA
Product Description by SIC Code

07	Agricultural Services
3999	Manufacturing industries, nec
A	Agriculture, Forestry, and Fishing
D	Manufacturing

Exports To:	Argentina	Australia
Austria	Brazil	China
Denmark	Finland	France
Germany	Ireland	Italy
Mexico	New Zealand	Spain
Sweden	United Kingdom	

Castalloy Corporation

P.O. Box 827
Waukesha, WI 53187
Export Contact: Mr. Richard C. Burton, Cost Estimating Manager
Phone: 262/547-0070
FAX: 262/547-2215
Product Description by SIC Code

3325	Steel foundries, nec
3532	Mining machinery
3554	Paper industries machinery
3561	Pumps and pumping equipment
3567	Industrial furnaces and ovens

Exports To:	Canada	Italy
Mexico		

Centaur Systems Ltd.

407 North Brearly Street
Madison, WI 53703
Export Contact: Mr. Rob Latousek, President
Phone: 608/255-6979
FAX: 608/255-6949
Internet: www.centaursystems.com
Product Description by SIC Code

7372	Prepackaged software

Additional Product Description
Educational software for the classics

Exports To:	Australia	Belgium
Brazil	Canada	France
Germany	Greece	Ireland
Israel	Italy	Japan
Mexico	Netherlands	New Zealand
Puerto Rico	Rep. of South Africa	Spain
United Kingdom		

CERAC, Inc.

407 North 13th Street
P.O. Box 1178
Milwaukee, WI 53201-1178
Export Contact: Mr. Robert Gelinas, International Sales Representative
Phone: 414/289-9800
FAX: 414/289-9805
e-mail: marketing@cerac.com
Internet: www.cerac.com

Product Description by SIC Code

2819 Industrial inorganic chemicals, nec

Product Description by HS Code

280120 Iodine
280470 Phosphorus
280480 Arsenic
280511 Sodium
280521 Calcium 283090 Sulfides and polysulfides, nesoi
280530 Rare-earth metals, scandium and yttrium, whether or not intermixed or interalloyed
280540 Mercury
280610 Hydrogen chloride (hydrochloric acid)
280910 Diphosphorus pentaoxide
281000 Oxides of boron; boric acids
281122 Silicon dioxide
281123 Sulfur dioxide
281129 Inorganic oxygen compounds of nonmetals, nesoi
281210 Chlorides and chloride oxides of nonmetals radioactive residues
281310 Carbon disulfide
281390 Sulfides of nonmetals, nesoi; commercial phosphorus trisulfide
281610 Magnesium hydroxide and magnesium peroxide
281620 Strontium oxide, strontium hydroxide and strontium peroxide
281630 Barium oxide, barium hydroxide and barium peroxide
281700 Zinc oxide and zinc peroxide
281820 Aluminum oxide, except artificial corundum, nesoi
310430 Potassium sulfate
281830 Aluminum hydroxide
281910 Chromium trioxide
281990 Chromium oxides and hydrides, except chromium trioxide, nesoi
282010 Manganese dioxide
282090 Manganese oxides, except manganese dioxide, nesoi
282110 Iron oxides and hydroxides
282200 Cobalt oxides and hydroxides; commercial cobalt oxides
282300 Titanium oxides
282520 Lithium oxide and hydroxide
282530 Vanadium oxides and hydroxides
282540 Nickel oxides and hydroxides
282550 Copper oxides and hydroxides
282560 Germanium oxides and zirconium dioxide
282570 Molybdenum oxides and hydroxides
282611 Fluorides of ammonium or of sodium
282612 Fluorides of aluminum
282619 Fluorides, nesoi
282630 Sodium hexafluoroaluminate (synthetic cryolite)
282710 Ammonium chloride
282720 Calcium chloride
282731 Magnesium chloride
282732 Aluminum chloride
283010 Sodium sulfides
283030 Cadmium sulfide
284170 Molybdates (molybdenum content)
284180 Tungstates (wolframates)
284329 Silver compounds, except silver nitrate, nesoi
284330 Gold compounds
284410 Natural uranium and its compounds; uranium alloys, dispersions, ceramic products and mixtures containing natural uranium or natural uranium compounds
284440 Radioactive elements, isotopes and compounds, nesoi; alloys, other products and mixtures having these elements, isotopes, etc.; radioactive residues
284610 Cerium compounds
284690 Compounds, inorganic or organic, of rare-earth metals, of yttrium or of scandium, or of mixtures of these metals, nesoi
284910 Carbides of calcium, whether or not chemically defined
284990 Carbides, nesoi, whether or not chemically defined
285000 Hydrides, nitrides, azides, silicides and borides, whether or not chemically defined

Exports To:

Austria		Belgium
Bulgaria	Canada	China
Czech Republic	Denmark	France
Germany	Greece	Hong Kong
Hungary	Ireland	Israel
Italy	Japan	Lichtenstein
Luxembourg	Malaysia	Mexico
Netherlands	Norway	Philippines
Poland	Puerto Rico	Romania
Singapore	Slovakia	Slovenia
South Korea	Spain	Sweden
Switzerland	Taiwan	Thailand
Turkey	United Kingdom	Venezuela

Chapter 2, Inc.

305 South CP Avenue
P.O. Box 128
Lake Mills, WI 53551
Export Contact: Ms. Marilyn Lohman, Secretary/Vice President
Phone: 920/648-8125
FAX: (92/0) -648-
Product Description by SIC Code
3544 Special dies, tools, jigs & fixtures

Exports To:	Australia	Belgium
Canada	Denmark	France
Germany	Italy	Japan
Mexico	Norway	Rep. of South Africa
Switzerland	United Kingdom	Venezuela

Chart Heat Exchangers

2191 Ward Avenue
La Crosse, WI 54601-7330
Export Contact: Mr. Cary Miller, VP-Manager of Sales
Phone: 608/787-3333
FAX: 608/787-2141
Internet: www.chart-ind.com

Product Description by SIC Code

3443 Fabricated plate work (boiler shops)

Product Description by HS Code
841950 Heat exchange units, industrial type

Exports To:	Algeria	Australia
Brazil	Canada	Chile
China	Egypt	Equator Guinea
Finland	France	Germany
India	Indonesia	Iraq
Italy	Kuwait	Mexico
Netherlands	New Zealand	Nigeria
Norway	Pakistan	Philippines
Poland	Portugal	Qatar
Romania	Russia	Saudi Arabia
Singapore	Slovakia	South Korea
Spain	Sweden	Taiwan
Thailand	Trinidad & Tobago	Turkey
Turkmenistan	Ukraine	United Kingdom
Venezuela	Vietnam	

Chek-It Products, Inc.

W7385 CTH ZN
Onalaska, WI 54650
Export Contact: Mr. Gerald Hammond
Phone: 608/781-6500
FAX: 608/781-6501
Internet: www.bowhunting.net/chekit
Product Description by SIC Code
3949 Sporting and athletic goods, nec
Product Description by HS Code
950699 Articles and equipment for sports or outdoor games, nesoi; swimming pools and wading pools; parts and accessories thereof

Additional Product Description
Archery sights and accessories

Exports To:	Australia	Belgium
Canada	France	Germany
Italy	Japan	Netherlands
New Zealand	Sweden	Switzerland
United Kingdom		

Chippewa Valley Bean Company, Inc.

N2960 730th Street
Menomonie, WI 54751-6615

Export Contact: Ms. Cindy Brown, Director of Marketing

Phone: 715/664-8342
FAX: 715/664-8344
e-mail: cbrown@cvbean.com
Product Description by SIC Code
5153 Wholesale of Grain and field beans
Product Description by HS Code

071333 Kidney beans, including white pea beans (phaseolus vulgaris), dried shelled, including seed

Additional Product Description
Dark and light red kidney beans for use in freezing, canning, packaging, or as an ingredient.

Exports To:	France	Germany
Italy	Netherlands	Portugal
Spain	Switzerland	United Kingdom

Chr. Hansen, Inc.

9015 West Maple Street
P.O. Box 14228
Milwaukee, WI 53214
Export Contact: Mr. David R. Carpenter, Sr. VP, Sales & Marketing
Phone: 414/607-5700
FAX: 414/607-5959
Internet: www.chr-hansen.com

Product Description by SIC Code

2087	Flavoring extracts and syrups, nec
2099	Food preparations, nec
2869	Industrial organic chemicals, nec

Product Description by HS Code

091030	Tumeric (curcuma)
091091	Mixtures of two or more spices provided for separately in different headings of this chapter
091099	Spices, nesoi
190190	Malt extract; food products of flour, meal, etc. with cocoa (if any) under 50% and milk or cream products with cocoa (if any) under 10%, nesoi
320300	Coloring matter of vegetable or animal origin and preparations based thereon
320490	Synthetic organic coloring matter, nesoi
330210	Mixtures of odoriferous substances and mixtures (including alcoholic solutions) with a basis of these substances used in the food or drink industries
350710	Rennet and concentrates thereof
350790	Enzymes and prepared enzymes, nesoi

Additional Product Description
Cultures, probiotics, enzymes, colors, flavors, seasonings, sweeteners, and pharmaceutical excipients and coatings

Exports To:	Argentina	Aruba
Australia	Bangladesh	Barbados
Belgium	Belize	Bermuda
Bolivia	Brazil	Canada
Chile	China	Colombia
Denmark	Dominica	Dominican Rep.
Ecuador	Egypt	El Salvador
Finland	France	Germany
Greece	Guam	Guatemala
Honduras	Hong Kong	Hungary
Iceland	India	Indonesia
Ireland	Israel	Italy
Jamaica	Japan	Jordan
Malaysia	Mexico	Netherlands
Nicaragua	North Korea	Pakistan
Panama	Peru	Philippines
Poland	Portugal	Puerto Rico
Rep. of South Africa	Singapore	South Korea
Spain	St. Lucia	St. Vincent & Grenadines
Suriname	Sweden	Switzerland
Taiwan	Thailand	Trinidad & Tobago
United Kingdom	Uruguay	Venezuela
Vietnam	Virgin Islands	

Ciranda

221 Vine Street
Hudson, WI 54016-1598
Export Contact: Mr. Hans Friese
Phone: 715/386-1737
FAX: 715/386-3277
e-mail: hans@ciranda.com
Internet: www.ciranda.com

Product Description by SIC Code

5153	Wholesale of Grain and field beans

Additional Product Description
Grains, seeds, and beans

Exports To:	Belgium	Canada
Denmark	France	Germany
Italy	Netherlands	Norway
Turkey	United Kingdom	

Clack Corporation

4462 Duraform Lane
P.O. Box 500
Windsor, WI 53598
Export Contact: Mr. Pete Chermak, Sales Manager

Phone: 608/846-3010

FAX: 608/846-2586
e-mail: chermak@clackcorp.com
Internet: www.clackcorp.com

Product Description by SIC Code

3589	Service industry machinery, nec

Product Description by HS Code

842121	Water filtering or purifying machinery and apparatus

Exports To:	Australia	Belgium
Canada	France	Germany
Costa Rica	Croatia	Cyprus
Italy	Mexico	South Korea
Taiwan	United Kingdom	

CMD Corporation

2901 East Pershing Street
P.O. Box 1279
Appleton, WI 54911-1279
Export Contact: Mr. Timothy Lewis, Director of Marketing and Sales
Phone: 920/730-6888
FAX: 920/730-6880
e-mail: info@cmd-corp.com
Internet: www.cmd-corp.com
Product Description by SIC Code
3559 Special industry machinery, nec
Additional Product Description
Customizable flexible packaging machinery

Exports To:	Canada	China
France	Ireland	Israel
Italy	Malaysia	Poland
Rep. of South Africa	Sweden	Thailand
Trinidad & Tobago	Turkey	United Kingdom

CNH Case New Holland

700 State Street
Racine, WI 53404
Export Contact: Mr. Mark Huenemann, Director, State Government Relations
Phone: 262/636-6011
FAX: 262/636-6941
e-mail: mark.huenemann@cnh.com
Internet: www.cnh.com
Product Description by SIC Code
3523 Farm machinery and equipment
Product Description by HS Code
870190 Tractors, nesoi

Exports To:	Afghanistan	Argentina
Australia	Austria	Belarus
Belgium	Bosnia-Herzogovina	Brazil
Bulgaria	Canada	China
Colombia	Costa Rica	Croatia
Czech Republic	Denmark	Finland
France	French Guiana	Germany
Greece	Guatemala	Hungary
Iraq	Ireland	Israel
Italy	Japan	Kazakhstan
Kenya	Kirghizstan	Mexico
Netherlands	Nethlands Antilles	New Zealand
Norway	Philippines	Poland
Portugal	Rep. of South Africa	Romania
Russia	Saudi Arabia	Serbia & Montenegro
Slovakia	Spain	Sudan
Sweden	Switzerland	Taiwan
Tajikistan	Turkey	Turkmenistan
Ukraine	United Kingdom	Uzbekistan
Venezuela		

Columbus Chemical Industries, Inc.

N4335 Temkin Road
P.O. Box 8
Columbus, WI 53925-0008
Export Contact: Mr. Steven C. Quandt, Executive Vice President
Phone: 920/623-2140
FAX: 920/623-2577
e-mail: squandt@columbuschemical.com
Internet: www.columbuschemical.com
Product Description by SIC Code
2819 Industrial inorganic chemicals, nec
Product Description by HS Code
280120 Iodine
280511 Sodium
280610 Hydrogen chloride (hydrochloric acid)
280700 Sulfuric acid; oleum
280800 Nitric acid, sulfonitric acids
281111 Hydrogen fluoride (hydrofluoric acid)
281119 Inorganic acids, nesoi
284321 Silver nitrate
285100 Inorganic compounds nesoi; liquid air (with or without rare gases); compressed air; amalgams, other than amalgams of precious metals

Additional Product Description
Environmental. Lab-size high purity chemical reagent packages, buffered oxide ethants, and semi grade nitric acid

Exports To:	Canada	Italy
Malaysia	Mexico	Worldwide

Continental Plastic Corporation

540 South 2nd Street
Delavan, WI 53115
Export Contact: Mr. Vladimir Escobar, International Sales Manager
Phone: 262/728-4800
FAX: 262/728-4272
e-mail: vladimir@continentalplastic.com
Internet: www.continentalplastic.com
Product Description by SIC Code
3089 Plastics products, nec
3523 Farm machinery and equipment
3841 Surgical and medical instruments
Product Description by HS Code
391740 Fittings for tubes, pipes and hoses, of plastics
901890 Instruments and appliances for medical, surgical or veterinary sciences, nesoi, and parts and accessories thereof

Exports To:	Australia	Canada
Denmark	France	Germany
India	Israel	Italy
Japan	Mexico	South Korea
United Kingdom		

Cooperative Resources International

100 MBC Drive
P.O. Box 469
Shawano, WI 54166
Export Contact: Mr. Michael Sleeper, Associate Vice President, International Marketing
Phone: 715/526-2141
FAX: 715/526-3219
Internet: www.studcodeone.com
Product Description by SIC Code
0751 Livestock services, exc. veterinary
5154 Wholesale of Livestock
Product Description by HS Code
051110 Bovine semen

Additional Product Description

Frozen dairy and beef semen and embryos

Exports To:	Argentina	Brazil
Colombia	France	Italy
Mexico	Rep. of South Africa	Saudi Arabia
Switzerland	United Kingdom	

Cortec Coated Products

3431 Hogarth Street
Eau Claire, WI 54703
Export Contact: Mr. Christophe Chandler, General Manager
Phone: 715/858-0690
FAX: 715/858-0360

e-mail: c.chandler@cortecvci.com

Internet: www.corteccoatedproducts.com
Product Description by SIC Code
2671 Paper coated & laminated, packaging
2672 Paper coated and laminated, nec

Exports To:	Belgium	Canada
China	Croatia	Czech Republic
Denmark	France	Germany
Hungary	India	Italy
Netherlands	Sweden	Taiwan

Countryside Hides

Export Contact:
Phone: 800/851-1823
Product Description by SIC Code
2011 Meat packing plants
Additional Product Description
dry, salted cow hides

Exports To:	Brazil	China
Italy	Taiwan	

Cramer Coil & Transformer Co., Inc.

401 Progress Drive
P.O. Box 80200
Saukville, WI 53080
Export Contact: Mr. Irvin Miller, Sales Manager
Phone: 262/268-2150
FAX: 262/268-4100
e-mail: imm@cramerco.com
Internet: www.cramerco.com
Product Description by SIC Code
3612 Transformers, except electronic
3621 Motors and generators
3677 Electronic coils and transformers

Exports To:	Canada	China
Germany	Hong Kong	Hungary
Italy	Malaysia	Mexico
Netherlands	Portugal	Slovenia
Spain	Switzerland	Taiwan
United Kingdom		

Cruisers Yachts, Div. KCS International, Inc.

804 Pecor Street
Oconto, WI 54153-1761
Export Contact: Mr. Don DePouw, VP Marketing
Phone: 920/834-2211
e-mail: ddepouw@cruisersyachts.com

Product Description by SIC Code

3732 Boat building and repairing

Exports To:	Austria	Bahamas
Barbados	Belgium	Canada
China	Croatia	Denmark
Finland	France	Germany
Greece	Hong Kong	Hungary
Indonesia	Ireland	Italy
Kuwait	Mexico	Morocco
Netherlands	Norway	Poland
Puerto Rico	Qatar	Rep. of South Africa
Russia	Singapore	Spain
United Arab Emirates	United Kingdom	Venezuela

Curt G. Joa, Inc.

100 Crocker Avenue
P.O. Box 903
Sheboygan Falls, WI 53085
Export Contact:
Phone: 920/467-6136
FAX: 920/467-2924
Internet: www.joa.com
Product Description by SIC Code
3599 Industrial machinery, nec

Exports To:	Argentina	Australia
Belgium	Brazil	Canada
Chile	China	Colombia
Costa Rica	Czech Republic	Dominican Rep.
Ecuador	Egypt	France
Germany	Greece	Hungary
India	Ireland	Israel
Italy	Japan	Mexico
Morocco	Netherlands	New Zealand
Nigeria	Panama	Peru
Philippines	Poland	Rep. of South Africa
Saudi Arabia	South Korea	Spain
Sweden	Switzerland	Thailand
Turkey	United Arab Emirates	United Kingdom
Uruguay	Venezuela	

Danex International, Inc.

6901 Industrial Loop
Greendale, WI 53129-2445
Export Contact: Mr. Eli Gusavac, President
Phone: 414/423-5430
FAX: 414/423-5431
e-mail: danex@danexint.com
Product Description by SIC Code
5013 Wholesale of Motor vehicle supplies and new parts
5064 Wholesale of Electrical appliances, TV & radios
Additional Product Description
Automotive audio equipment

Exports To:	Algeria	Aruba
Australia	Austria	Belgium
China	Cyprus	Denmark
Dominican Rep.	Fiji	France
French Pacific Is.	Germany	Greece
Guam	Haiti	Hong Kong
Iceland	India	Indonesia
Ireland	Israel	Italy
Jamaica	Japan	Kuwait
Lebanon	Malaysia	Malta & Gozo
Netherlands	Nethlands Antilles	New Zealand
Norway	Pakistan	Philippines
Portugal	Puerto Rico	Rep. of South Africa
Russia	Singapore	South Korea
Spain	St. Lucia	Suriname
Sweden	Switzerland	Taiwan
Thailand	Trinidad & Tobago	Turkey
Ukraine	United Arab Emirates	United Kingdom
Virgin Islands		

Danfoss, Inc.

8800 West Bradley Road
P.O. Box 245041
Milwaukee, WI 53224
Export Contact: Mr. Jim Chmielewski, Vice President-Sales
Phone: 414/355-8800
FAX: 414/355-6117
Internet: www.danfoss.com
Product Description by SIC Code
3625 Relays and industrial controls
Additional Product Description
Environmental valves, pumps & meters.

Exports To:	Canada	Italy
Japan	Mexico	Spain

De Francis and Associates

208 E. Oakcrest Drive, #200
Wales, WI 53183
Export Contact: Mr. John De Francis, President
Phone: 262/968-9850
Product Description by SIC Code
5045 Wholesale of Computers, peripherals & software
5051 Wholesale of Metals service centers and offices

Exports To:	France	Germany
Italy	Portugal	Spain
Switzerland	United Kingdom	

Dean International, Ltd.

8320 West Blue Mound Road
Wauwatosa, WI 53213
Export Contact: Mr. John S. Dean, President
Phone: 414/258-0600
FAX: 414/258-7067
e-mail: deanint@axisnet.net
Product Description by SIC Code
8748 Business consulting, nec

Additional Product Description
Export trading Co. sourcing for overseas clients

Exports To:	Brazil	France
Guatemala	Italy	Japan
Mexico	Pakistan	Philippines
Turkey	United Kingdom	

Desco Corporation

240 North Milwaukee Street
Milwaukee, WI 53202
Export Contact: Mr Ric Koellner, President
Phone: 414/272-2371
FAX: 414/272-2373
e-mail: diveq@execpc.com
Internet: www.descocorp.com
Product Description by SIC Code
3499 Fabricated metal products, nec
3829 Measuring & controlling devices, nec
3949 Sporting and athletic goods, nec
Product Description by HS Code
902000 Breathing appliances nesoi and gas masks having mechanical parts and/or replaceable filters; parts and accessories thereof

Additional Product Description
Commercial diving equipment (life support)

Exports To:	Argentina	Australia
Austria	Belgium	Bermuda
Brazil	Canada	Denmark
Egypt	Finland	France
Germany	Hungary	India
Ireland	Israel	Italy
Japan	Madagascar	Mexico
Netherlands	New Zealand	Norway
Philippines	Poland	Portugal
Puerto Rico	Rep. of South Africa	Saudi Arabia
South Korea	Spain	Sweden
Switzerland	Turkey	United Arab Emirates
United Kingdom	Venezuela	

Dewitt Ross & Stevens, S.C.

Two East Mifflin Street, Suite 600
Madison, WI 53707-2865
Export Contact: Mary Hauser
Phone: 608/255-8891
FAX: 608/252-9243
e-mail: mch@dewittross.com
Internet: www.dewittross.com
Product Description by SIC Code
8111 Legal services

Exports To:	Australia	Austria
Brazil	France	Germany
Hong Kong	India	Ireland
Italy	Japan	Monaco
Netherlands	New Zealand	Norway
Poland	Singapore	South Korea
Spain	Sweden	Switzerland
United Kingdom		

Didion Milling, Inc.

501 South William Street
Cambria, WI 53923
Export Contact: Mr. Dale Drachenberg, General Manager
Phone: 920/348-5868
FAX: 920/348-5869
e-mail: ddrachenberg@didionmilling.com
Internet: www.didionmilling.com
Product Description by SIC Code
0723 Crop preparation services for market
Product Description by HS Code
071290 Vegetables, nesoi, dried and vegetable mixtures, dried (whole, cut, sliced, etc.), but not further prepared

120810 Flours and meals of soybeans

Exports To: Canada Italy

DNAStar, Inc.

3801 Regent Street
Madison, WI 53705
Export Contact: Mr. Robert Steinhauser, Director of Marketing
Phone: 800/511-5090
FAX: 608/258-7439
e-mail: steinhauser@dnastar.com
Internet: www.dnastar.com
Product Description by SIC Code
5045 Wholesale of Computers, peripherals & software

Additional Product Description
Computer software used by molecular biologists to sequence nucleic and amino acids
Exports To: Austria France
Germany Italy Japan
South Korea Spain Switzerland
United Kingdom

Dorner Manufacturing Corporation

975 Cottonwood Ave
P.O. Box 20
Hartland, WI 53029-0020
Export Contact: Mr. Steven Stuff, International Sales Manager
Phone: 262/367-7600
FAX: 262/367-5827
e-mail: sdstuff@dorner.com
Internet: www.dorner.com
Product Description by SIC Code
3535 Conveyors and conveying equipment
Product Description by HS Code
842833 Continuous-action elevators and conveyors, for goods or materials, other than for underground use, belt type

842839 Continuous-action elevators and conveyors, for goods or materials,
other than for underground use, nesoi
Additional Product Description
Low profile belt conveyors and accessories
Exports To: Australia Belgium
Canada Denmark France
Germany Italy Mexico
Netherlands New Zealand Norway
Puerto Rico South Korea Spain
Sweden United Kingdom

DuraSafe, Inc.

1785 South Johnson Road
New Berlin, WI 53146

Export Contact: Ms. Cathy Kraatz, Marketing Director
Phone: 262/544-5615
FAX: 262/544-4273
e-mail: ckraatz@durasafe-usa.com
Internet: www.durasafelocks.com
Product Description by SIC Code
3429 Hardware, nec
Product Description by HS Code
392690 Articles of plastics, nesoi
761699 Aluminum castings
871690 Parts of trailers, semi-trailers and other vehicles, not mechanically propelled
Additional Product Description
Locks for boats, trailers, and recreational vehicles
Exports To: Australia Canada
Italy Japan Netherlands
New Zealand Portugal Spain
United Kingdom

DuraTech Industries

3216 Commerce Street
P.O. Box 2999
La Crosse, WI 54602-2999
Export Contact: Ms Margo Merola
Phone: 608/781-2570
FAX: 608/781-1730
e-mail: margo.merola@duratech.com
Internet: www.duratech.com
Product Description by SIC Code
2759 Commercial printing, nec

Exports To:	Austria	Canada
China	Denmark	Germany
Hong Kong	Ireland	Israel
Italy	Japan	Malaysia
Mexico	Puerto Rico	Romania
United Kingdom		

Dynamic Displays Inc.

1625 Westgate Road

Eau Claire, WI 54703-4929

Export Contact: Mr Jeff Ayres, Sales Manager-NW
Phone: 715/835-9440
FAX: 715/835-2436
e-mail: jeffayres@dynamicdisplay.com
Internet: www.dynamicdisplay.com
Product Description by SIC Code
3575 Computer terminals

Product Description by HS Code
852821 Video monitors, color
852822 Video monitors, black & white or other monochrome

Exports To:	Austria	Belgium
Canada	Colombia	France
Germany	Iraq	Israel
Italy	Jamaica	Mexico
Netherlands	New Zealand	Sweden
United Kingdom		

Dynex/Rivett Inc.

770 Capitol Drive
Pewaukee, WI 53072
Export Contact: Mr. James J. Celmer, Director of Global Sales
Phone: 262/691-2222
FAX: 262/691-0312
e-mail: sales@dynexhydraulics.com
Internet: www.dynexhydraulics.com
Product Description by SIC Code
3494 Valves and pipe fittings, nec
3561 Pumps and pumping equipment
Product Description by HS Code

841350 Reciprocating positive displacement pumps, nesoi

841360 Rotary positive displacement pumps, nesoi

848110 Pressure-reducing valves

848130 Check valves

848140 Safety or relief valves

Exports To:	Argentina	Australia
Austria	Belgium	Brazil
Canada	Chile	China
Colombia	Costa Rica	Denmark
Dominican Rep.	Egypt	Finland
France	Germany	India
Indonesia	Ireland	Israel
Italy	Japan	Luxembourg
Malaysia	Mexico	Netherlands
New Zealand	Nigeria	Norway
Peru	Philippines	Puerto Rico
Saudi Arabia	Singapore	South Korea
Spain	Sweden	Switzerland
Taiwan	Thailand	United Arab Emirates
United Kingdom	Venezuela	Vietnam

E. C. Styberg Engineering Company, Inc.

1600 Goold Street
P.O. Box 788
Racine, WI 53401-0788
Export Contact: Mr. Ronald Jones, VP-Mfg
Phone: 262/637-9301
FAX: 262/637-1319
e-mail: rjones@styberg.com
Internet: www.styberg.com

Product Description by SIC Code
3493 Steel springs, except wire
3568 Power transmission equipment, nec
3724 Aircraft engines and engine parts
Additional Product Description
Precision metal components for heavy duty engines, transmissions, and drive line components

Exports To:	Belgium	Brazil
Canada	France	Ireland
Israel	Italy	Japan
Netherlands	South Korea	Switzerland
United Kingdom		

Earth Tool Company LLC

1300 Capitol Drive
P.O. Box 3
Oconomowoc, WI 53066-0003
Export Contact: Mr. Herb Quigley, Business Development Manager, Latin America
Phone: 800/331-6653
FAX: 262/567-5068
e-mail: hquigley@hammerheadmole.com
Internet: www.hammerheadmole.com

Product Description by SIC Code
3599 Industrial machinery, nec
Product Description by HS Code
843049 Boring or sinking machinery, nesoi, other than self-propelled
Additional Product Description
Trenchless pipe installation and pipe replacement equipment for potable water, sewer, and gas lines

Exports To:	Algeria	Argentina
Australia	Austria	Belarus
Belgium	Brazil	Brunei
Bulgaria	Canada	Cayman Islands
Chile	Colombia	Costa Rica
Denmark	Egypt	Finland
France	Germany	Greece
Hong Kong	Hungary	Iceland
India	Indonesia	Ireland
Israel	Italy	Japan
Lebanon	Malaysia	Mexico
Netherlands	New Zealand	Norway
Oman	Peru	Philippines
Portugal	Puerto Rico	Rep. of South Africa
Russia	Saudi Arabia	Singapore
Slovenia	South Korea	Spain
Sri Lanka	Sweden	Switzerland
Thailand	Trinidad & Tobago	Turkey
Ukraine	United Arab Emirates	United Kingdom
Uruguay	Venezuela	

Econovent Systems

800 Horicon Street
P.O. Box 8
Mayville, WI 53050-1458
Export Contact: Mr. Mark A. Burrall, General Manager
Phone: 920/387-5785
FAX: 920/387-3600
Product Description by SIC Code
3556 Food products machinery
3564 Blowers and fans

Exports To:	Australia	Austria
Belgium	Germany	Greece
Italy	Norway	Portugal
Spain	Sweden	Switzerland
United Kingdom		

E-Funds Corporation

11100 Liberty Drive, Suite 100
Milwaukee, WI 53224
Export Contact: Mr. David Brandt, Sales Consultant
Phone: 414/341-5000
FAX: 414/341-5094
e-mail: dave_brandt@efunds.com
Internet: www.efunds.com
Product Description by SIC Code
7372 Prepackaged software
7373 Computer integrated systems design
Additional Product Description
Software for integrated payment solutions

Exports To:	Australia	Canada
India	Italy	Mexico
New Zealand	Poland	United Arab Emirates
United Kingdom	Venezuela	

Electrochemical Products, Inc. (EPI)

17000 Lincoln Avenue
New Berlin, WI 53151
Export Contact: Mr. Eric Olander, CEO
Phone: 262/786-9330
FAX: 262/786-9403
e-mail: erico@epi.com
Internet: www.epi.com
Product Description by SIC Code
2899 Chemical preparations, nec
Product Description by HS Code
280920 Phosphoric acid and polyphosphoric acids
281511 Sodium hydroxide (caustic soda), solid
281512 Sodium hydroxide (caustic soda), in aqueous solution (soda lye or liquid soda)
282890 Hypochlorites, chlorites, and hypobromites, nesoi
320649 Coloring matter of a kind used for coloring any material or used in the manufacture of coloring preparations (other than paints or enamels), nesoi
340120 Soap in forms nesoi, including powders and liquids
340220 Surface-active preparations, washing preparations and cleaning preparations nesoi, put up for retail sale
381010 Pickling preparation for metal surfaces; soldering, brazing or welding powders and pastes consisting of metal and other materials
381190 Prepared additives for mineral oils (including gasoline) or for other liquids used for the same purpose as mineral oils, nesoi
382390 Chemical products and preparations and residual products of the chemical or allied industries, nesoi
382490 Other prepared binders for foundry molds or chores; products and preparations of the chemical or allied industries, NESOI
Additional Product Description
Specialty chemical for metal plating and surface finishing

Exports To:	Brazil	Canada
China	Czech Republic	Finland
France	Hong Kong	Israel
Italy	Japan	Mexico
Norway	Peru	Rep. of South Africa
Russia	South Korea	Spain
Sweden	Ukraine	

Electronic Service Specialists

N92 W14612 Anthony Avenue
Menomonee Falls, WI 53052
Export Contact: Ms. Ellen Cup
Phone: 262/253-3310
FAX: 262/253-3300
Product Description by SIC Code
7378 Computer maintenance & repair
Product Description by HS Code
847330 Parts and accessories for automatic data processing machines and units thereof, magnetic or optical readers, transcribing machines, etc., nesoi

Exports To:	Australia	Belgium
Canada	France	India
Israel	Italy	Netherlands
Saudi Arabia	Spain	Sweden
United Kingdom		

EMO Trans Inc.

2150 C East College Avenue
Cudahy, WI 53110
Export Contact: Mr. Darren Walton, account Executive
Phone: 414/764-1129
FAX: 414/764-1182
e-mail: darren.walton@emortrans-usa.com
Internet: http://www.emotrans.com
Product Description by SIC Code
4731 Freight transportation arrangement

Exports To:	Algeria	American Samoa
Angola	Anguilla	Argentina
Armenia	Aruba	Australia
Austria	Azerbaijan	Azores
Bahamas	Bahrain	Bangladesh
Barbados	Belgium	Belize
Benin	Bermuda	Bhutan
Bolivia	Bosnia-Herzogovina	Botswana
Brazil	British Indian Ocean Is.	Brunei
Bulgaria	Burkina Faso	Burundi
Cambodia	Cameroon	Canada
Cape Verde	Cayman Islands	Central African Rep.
Chad	Chile	China
Colombia	Comoros	Costa Rica
Croatia	Cyprus	Czech Republic
Dem. Rep. Of Congo	Denmark	Djibouti
Dominica	Dominican Rep.	Ecuador
Egypt	El Salvador	Equator Guinea
Estonia	Ethiopia	Falkland Islands
Fiji	Finland	France
French Guiana	French Pacific Is.	Gabon
Gambia	Georgia	Germany
Ghana	Gibraltar	Greece
Greenland	Grenada	Guam
Guatemala	Guinea	Guineau-Bissau
Guyana	Honduras	Hong Kong
Hungary	Iceland	India
Indonesia	Ireland	Israel
Italy	Jamaica	Japan
Jordan	Kazakhstan	Kenya
Kirghizstan	Kiribati	Kuwait
Laos	Latvia	Lesotho
Liberia	Lichtenstein	Lithuania
Luxembourg	Macao	Macedonia
Madagascar	Madeira Islands	Malawi
Malaysia	Maldives	Mali
Malta & Gozo	Marshall Islands	Martinique
Mauritania	Mauritius	Mexico
Micronesia	Moldova	Monaco
Mongolia	Montserrat	Morocco
Mozambique	Myanmar (Burma)	Namibia
Nauru	Nepal	Netherlands
Nethlands Antilles	New Zealand	Nicaragua
Niger	Nigeria	North Korea
Northern Marianas Is.	Norway	Oman
Pakistan	Palau	Palestinean Authority
Panama	Papua New Guinea	Paraguay

PeruPhilippinesPoland

Portugal	Puerto Rico	Qatar
Rep. of South Africa	Romania	Russia
São Tome & Principe	Saudi Arabia	Senegal
Serbia & Montenegro	Seychelles	Sierra Leone
Singapore	Slovakia	Slovenia
South Korea	Spain	Sri Lanka
St Helenia	St Pierre & Miquelon	St. Kitts & Nevis
St. Lucia	St. Vincent & Grenadines	Suriname
Swaziland	Sweden	Switzerland
Taiwan	Tajikistan	Tanzania
Thailand	Togo	Tonga
Trinidad & Tobago	Tunisia	Turkey
Turkmenistan	Turks Islands	Uganda
Ukraine	United Arab Emirates	United Kingdom
Uruguay	US Pacific Island Ter.	Uzbekistan
Vanuatu	Venezuela	Vietnam
Virgin Islands	Wake Island	Western Sahara
Western Samoa	Yemen	Zambia

EMT International

1910 Cofrin Drive
Green Bay, WI 54302
Export Contact: Ms. Sue LeMay
Phone: 920/468-5475
FAX: 920/468-7991
e-mail: suel@emtinternational.com
Internet: emtinternational.com

Product Description by SIC Code

3554	Paper industries machinery
3555	Printing trades machinery

Product Description by HS Code

841990	Parts for machinery, plant or laboratory equipment for the treatment of material involving temperature change (except domestic machinery), nesoi
843930	Machinery for finishing paper or paperboard
843999	Parts for machinery making or finishing paper or paperboard
844110	Cutting machines for paper and paperboard
844390	Parts for printing machinery and machines for uses anchillary to printing

Exports To:	Australia	Belgium
Canada	Chile	Colombia
Finland	France	Germany
Greece	India	Israel
Italy	Japan	Malaysia
Mexico	Rep. of South Africa	Singapore
Slovenia	Spain	Taiwan

Enercon Industries Corporation

W140 N9572 Fountain Boulevard
P.O. Box 773
Menomonee Falls, WI 53051

Export Contact: Mr. Gerry Makovec, International Sales Manager
Phone: 262/255-6070
FAX: 262/255-7784
e-mail: gmakovec@enerconmail.com
Internet: www.enerconind.com
Product Description by SIC Code

3433	Heating equipment, except electric
3559	Special industry machinery, nec
3567	Industrial furnaces and ovens
3569	General industrial machinery, nec
3629	Electrical industrial apparatus, nec
3677	Electronic coils and transformers
3679	Electronic components, nec

Exports To:	Algeria	Argentina
Australia	Austria	Barbados
Belgium	Bolivia	Brazil
Bulgaria	Canada	Chad
Chile	China	Colombia
Costa Rica	Croatia	Czech Republic
Denmark	Dominican Rep.	Ecuador
Egypt	Estonia	Finland
France	Germany	Greece
Guam	Hong Kong	Hungary
India	Indonesia	Ireland
Israel	Italy	Japan
Kenya	Latvia	Malaysia
Mexico	Morocco	Netherlands
New Zealand	Nigeria	North Korea
Norway	Pakistan	Panama
Paraguay	Peru	Philippines
Poland	Portugal	Puerto Rico
Romania	Russia	Saudi Arabia
Serbia & Montenegro	Singapore	Slovakia
Slovenia	South Korea	Spain
Sri Lanka	Sudan	Sweden
Switzerland	Taiwan	Thailand
Trinidad & Tobago	Turkey	Uganda
Ukraine	United Arab Emirates	United Kingdom
Uruguay	Venezuela	Vietnam
Zambia	Zimbwabe	

Engineered Plastic Corporation

W142 N9078 Fountain Boulevard
Menomonee Falls, WI 53051
Export Contact: Mr. John Papineau, VP - Business Development
Phone: 262/251-9500
FAX: 262/251-9540
e-mail: jhp@engineered-plastics.com
Internet: www.engineered-plastics.com
Product Description by SIC Code
3089 Plastics products, nec
Product Description by HS Code
392490 Household articles nesoi (other than tableware and kitchenware) and toilet articles, of plastics
392590 Builders' ware of plastics, nesoi
392690 Articles of plastics, nesoi
Additional Product Description
Custom injection molder of polymers, including thermoplastic materials, TPE's, Liquid Silicone Rubber (LSR)

Exports To:	Brazil	Canada
China	France	Germany
Italy	Mexico	

EnPro Industries

701 Lawton Avenue
Beloit, WI 53511
Export Contact: Mr. S. Schumacher
Product Description by SIC Code
5084 Wholesale of Industrial machinery and equipment

Exports To:	Argentina	Australia
Azores	Bahamas	Bahrain
Bangladesh	Belgium	Bermuda
Brazil	Cameroon	Canada
Chile	China	Colombia
Croatia	Ecuador	Egypt
France	Gabon	Germany
Greece	Guam	Haiti
Hong Kong	India	Indonesia
Italy	Jamaica	Japan
Malawi	Malaysia	Mali
Martinique	Mexico	Morocco
Netherlands	New Zealand	Northern Marianas Is.
Pakistan	Palau	Panama
Papua New Guinea	Peru	Philippines
Puerto Rico	Qatar	Russia
Saudi Arabia	Singapore	South Korea
Spain	Sri Lanka	Taiwan
Thailand	Tunisia	Turkey
United Arab Emirates	United Kingdom	US Pacific Island Ter.
Venezuela	Virgin Islands	

Epic Resins

600 Industrial Boulevard
Palmyra, WI 53156
Export Contact: Mr. Brad Veenhuis
Phone: 262/495-3400
FAX: 262/495-3410
Internet: www.epicresins.com
Product Description by SIC Code
2821 Plastics materials and resins
2891 Adhesives and sealants
Additional Product Description
Custom formulated epoxy resin and polyurethane systems, adhesives, sealants, coatings, laminating systems, varnishes and electronic encapsulating and potting compounds

Exports To:	Australia	Canada
China	Egypt	Germany
Hong Kong	India	Indonesia
Israel	Italy	Malaysia
Mexico	New Zealand	Philippines
Singapore	South Korea	Thailand
United Kingdom		

Ever-Green View Farm

W4672 County Highway N
Waldo, WI 53093
Export Contact: Mr. Thomas Kestell, Owner-Operator
Phone: 920/528-7063
FAX: 920/528-7428
Product Description by SIC Code
0241 Dairy farms

Product Description by HS Code

010210 Bovine animals, live, purebred breeding

051110 Bovine semen

Additional Product Description
Live Holstein cattle, frozen embryos and semen

Exports To:	Argentina	Australia
Austria	Belgium	Brazil
Canada	China	Czech Republic
Estonia	France	Germany
Hungary	Ireland	Italy
Japan	Mexico	Netherlands
New Zealand	Poland	Serbia & Montenegro
Slovakia	South Korea	Spain
Switzerland	Taiwan	Ukraine
United Kingdom	Vietnam	

Excalibur Automobile Corporation

5140 N. 1024th Street
Milwaukee, WI 53225
Export Contact: Mr. Scott Dennison, President
Phone: 414/771-7171
FAX: 414/771-8941
Product Description by SIC Code
3711 Motor vehicles and car bodies
8711 Engineering services

Exports To:	Belgium	Canada
France	Germany	Hong Kong
Italy	Japan	Kuwait
Saudi Arabia	Spain	Taiwan
United Kingdom		

Extrusion Dies, Industries, LLC

911 Kurth Road
Chippewa Falls, WI 54729

Export Contact: Mr. Christopher Curtin, International Market Development Manager
Phone: 715/726-1201
FAX: 715/726-2205
e-mail: curtin@extrusiondies.com
Internet: www.extrusiondies.com
Product Description by SIC Code
3544 Special dies, tools, jigs & fixtures
Product Description by HS Code
847759 Machinery for molding or otherwise forming rubber or plastics, nesoi

847790 Parts of machinery for working rubber or plastics or parts of machinery used in the manufacture of products from rubber or plastics materials, nesoi

Exports To:	Argentina	Australia
Austria	Belgium	Brazil
Chile	China	Colombia
Costa Rica	Czech Republic	Denmark
Egypt	Finland	France
Germany	Greece	India
Italy	Japan	Luxembourg
Malaysia	Mexico	New Zealand
Norway	Philippines	Poland
Russia	Saudi Arabia	Spain
Sweden	Switzerland	Taiwan
Thailand	Turkey	United Arab Emirates
United Kingdom	Venezuela	

Fabry Glove & Mitten Company

P.O. Box 1477
Green Bay, WI 54305
Export Contact: Ms. Donna Waienski, Vice President-Import/Export
Phone: 920/435-3737
FAX: 920/435-7618
Product Description by SIC Code
3151 Leather gloves and mittens
Product Description by HS Code
392620 Articles of apparel and clothing accessories nesoi, of plastics
420321 Gloves, mittens and mitts, designed for use in sports, of leather or of composition leather

420329 Gloves, mittens and mitts, not designed for use in sports, of leather or of composition leather

Exports To:	Canada	Germany
Italy	Japan	Mexico
New Zealand	Switzerland	Venezuela

Farmer's Digest, Inc.

P.O. Box 624
P.O. Box 624
Brookfield, WI 53008-0624
Export Contact: Mr. Frank D. Lessiter, President
Phone: 262/782-4480
FAX: 262/782-1252
Product Description by SIC Code
2721 Periodicals

Exports To:	Australia	Brazil
Canada	France	Germany
Italy	Japan	Mexico
Netherlands	Russia	Swaziland
United Kingdom		

Fedco Electronics, Inc.

1363 Capital Drive
P.O. Box 1403
Fond du Lac, WI 54936-1403
Export Contact: Mr. Peter F. Victor, Export Sales
Phone: 920/922-6490
FAX: 920/922-6750
e-mail: pvictor@fedcoelectronics.com
Internet: www.fedcoelectronics.com

Product Description by SIC Code

3691 Storage batteries

Product Description by HS Code

850720 Lead-acid storage batteries nesoi

850730 Nickel-cadmium storage batteries
850780 Storage batteries nesoi

Additional Product Description

Lithium-ion and Nickel-Metal Hydride exact replacement laptop computer battery packs

Exports To:	Australia	Brazil
Canada	Czech Republic	Denmark
France	Germany	Guam
Guatemala	India	Ireland
Italy	Mexico	Netherlands
Puerto Rico	Singapore	Spain
Switzerland	United Kingdom	

Fiberstar, Inc

713 St. Croix Street
River Falls, WI 54022
Export Contact: Mr. Nick Kovalenko, Director of International Marketing
Phone: 715/425-7550
FAX: 715/425-7572
e-mail: n.kovalenko@fiberstar.net
Internet: http://www.fiberstar.net

Product Description by SIC Code

2099 Food preparations, nec

Product Description by HS Code

230800 Vegetable materials and vegetable waste, vegetable residues and by-products, whether or not in the form of pellets, of a kind used in animal feeding, NESOI

Additional Product Description

Food ingredient made from citrus pulp that controls moisture and replaces fat

Exports To:	Argentina	Australia
Belgium	Brazil	Canada
Chile	Colombia	Denmark
Ecuador	Finland	France
Germany	Greece	India
Israel	Italy	Japan
Jordan	Mexico	Netherlands
Norway	Peru	Poland
Rep. of South Africa	Russia	South Korea
Spain	Taiwan	Thailand
Turkey	United Kingdom	

Fiebing Company, Inc.

516 South 2nd Street
P.O. Box 694
Milwaukee, WI 53201-0694
Export Contact: Mr. Scott Kravetz, VP
Phone: 414/271-5011
FAX: 414/271-3769
e-mail: skravetz@fiebing.com
Internet: www.fiebing.com
Product Description by SIC Code
2842 Polishes and sanitation goods
2865 Cyclic crudes and intermediates
Product Description by HS Code
340311 Lubricating preparations for the treatment of textile materials, leather, furskins or other materials, containing petroleum or bituminous mineral oils
340510 Polishes, creams and similar preparations for footwear or leather
340590 Polishes and creams and similar preparations, nesoi
Additional Product Description
Horse care products including equine flyspray

Exports To:	Australia	Bahamas
Barbados	Canada	Dominican Rep.
France	Germany	Ireland
Israel	Italy	Japan
Mexico	Netherlands	New Zealand
Philippines	Singapore	Spain
Sweden	United Arab Emirates	United Kingdom

Foremost Farms U.S.A. Cooperative

P.O. Box 111
Baraboo, WI 53913
Export Contact: Mr. Keith Gretenhart, Director of Mktg - Ingredients
Phone: 608/355-8700
FAX: 608/355-6701
e-mail: keith.gretenhart@foremostfarms.com
Internet: www.foremostfarms.com
Product Description by SIC Code
2021 Creamery butter
2022 Cheese, natural and processed
2023 Dry, condensed, evaporated products
Additional Product Description
Cheese, whey-based ingredients, butter, and packages fluid milk.

Exports To:	Argentina	Australia
Bangladesh	Brazil	Canada
China	Egypt	France
Germany	Hungary	India
Ireland	Israel	Italy
Japan	Jordan	Malaysia
Mexico	Netherlands	Pakistan
Philippines	Poland	Rep. of South Africa
Russia	South Korea	Spain
Sweden	Taiwan	Thailand
United Kingdom	Venezuela	Worldwide

Foster Manufacturing Corporation

1652 Phillips Avenue
Racine, WI 53403
Export Contact: Mr. Steve Sharkozy
Phone: 262/633-7073
FAX: 262/633-4458
Product Description by SIC Code
3531 Construction machinery
3542 Machine tools, metal forming types
3842 Surgical appliances and supplies
Product Description by HS Code
846221 Bending, folding, straightening or flattening machines (including presses) for working metal, numerically controlled
846229 Bending, folding, straightening or flattening machines (including presses) for working metal, not numerically controlled
846291 Hydraulic presses for working metal
846299 Machine tools (including presses) for working metal by forging, hammering, die-casting, bending, folding, flattening, working metal carbides, nesoi

Exports To:	Brazil	Canada
Denmark	Germany	Italy
Japan	Mexico	South Korea
Spain	Sweden	Taiwan
United Kingdom		

Franklin Fueling Systems Inc.

3760 Marsh Road
Madison, WI 53718
Export Contact: Ms. Irene Margovsky, International Sales Coordinator
Phone: 608/838-8786
FAX: 608/838-6433
e-mail: margovsky@franklinfueling.com
Internet: www.franklinfueling.com
Product Description by SIC Code
3561 Pumps and pumping equipment
3586 Measuring and dispensing pumps
Additional Product Description
Integrated underground equipment for use in service stations

Exports To: Algeria Angola

Argentina Australia Austria

degree
Bahamas Bangladesh Barbados
Belarus Belgium Belize
Bolivia Bosnia-Herzogovina Botswana
Brazil Brunei Bulgaria
Canada Cayman Islands Chile
China Colombia Costa Rica
Croatia Cyprus Czech Republic
Denmark Dominican Rep. Ecuador
Egypt El Salvador Ethiopia
Finland France Germany
Ghana Greece Guatemala
Guyana Haiti Honduras
Hong Kong Hungary India
Indonesia Iraq Ireland
Israel Italy Jamaica
Japan Kazakhstan Kenya
Kuwait Latvia Luxembourg
Malawi Malaysia Mexico
Mozambique Namibia Netherlands
New Zealand Nicaragua Norway
Oman Pakistan Panama
Peru Philippines Poland

Portugal Puerto Rico Qatar
Rep. of South Africa Romania Russia
Saudi Arabia Singapore Slovakia
Slovenia South Korea Spain
Sweden Taiwan Thailand
Trinidad & Tobago Turkey Uganda
Ukraine United Arab Emirates United Kingdom
Uruguay Venezuela Zambia
Zimbwabe

FRENCH TOUCH TRADING

8878 Orchard Valley Road
West Bend, WI 53090-9032
Export Contact: Mr. Michel Kordas, President
Phone: 262/692-9507
FAX: 262/692-2999
e-mail: kordasm@earthlink.net
Internet: www.expresspages.com/g/globalbusiness
Product Description by SIC Code
5082 Wholesale of Construction and mining machinery
5511 New and used car dealers
Product Description by HS Code
842911 Bulldozers and angledozers, self-propelled, track laying
842930 Scrapers, self-propelled

842951 Mechanical front-end shovel loaders, self-propelled

842952 Mechanical shovels, excavators and shovel loaders with 360

revolving superstructure, self-propelled
842959 Mechanical shovels, excavators and shovel loaders nesoi, self-propelled
Additional Product Description
Vehicles, boat, and airplane shipping services

Exports To: Argentina Belgium
France French Pacific Is. Germany
Indonesia Ireland Italy
Madagascar Mexico Netherlands
Philippines Spain Sweden
Switzerland Turkey United Arab Emirates

Fristam Pumps USA, Limited Partnership

2410 Parview Road
P.O. Box 620065
Middleton, WI 53562
Export Contact: Mr. Larry Cook, Sales Manager - Americas
Phone: 608/831-5001

FAX: 608/831-8467

e-mail: lcook@fristampumps.com
Internet: www.fristam.com
Product Description by SIC Code
3556 Food products machinery
3561 Pumps and pumping equipment
Exports To: Argentina Australia
Belgium Brazil Canada
Chile Colombia Denmark
Ecuador France Germany
Guatemala Honduras India
Ireland Italy Japan
Malaysia Mexico Netherlands
New Zealand Nicaragua Panama
Paraguay Peru Philippines
Poland Puerto Rico Spain
Switzerland United Kingdom Uruguay
Venezuela

Fromm Family Foods, Inc.

13145 North Green Bay Road
P.O. Box 365
Mequon, WI 53097-2206
Export Contact: Mr. Tom Nieman
Phone: 262/242-2200
FAX: 262/242-3571
e-mail: katnie@execpc.com
Product Description by SIC Code
2047 Dog and cat food
Product Description by HS Code

230910 Dog and cat food, put up for retail sale
230990 Animal feed preparations (mixed feeds, etc.), other than dog or cat food put up for retail sale

Exports To:	Canada	Costa Rica
Denmark	France	Germany
Italy	Japan	Singapore
Sweden	United Kingdom	

G. Leblanc Corporation

7001 Leblanc Boulevard
Kenosha, WI 53141-1415
Export Contact: Mr. Vito Pascucci, Chief Executive Officer
Phone: 262/658-1644
FAX: 262/658-2824
Product Description by SIC Code
3931 Musical instruments
Product Description by HS Code
920510 Brass-wind musical instruments
920590 Wind musical instruments (for example, clarinets, flutes, bagpipes), nesoi
920999 Parts and accessories for musical instruments (including parts of accordians, other wind and percussion musical instrument), nesoi

Exports To:	Australia	Canada
France	Germany	Italy
Japan	Netherlands	South Korea
Spain	Sweden	Switzerland
United Kingdom		

Gallun Leathers LLC

3102 North Hackett Avenue
Milwaukee, WI 53211-1
Export Contact: Mr. Edwin B. Gallun
Phone: 414/906-3080
FAX: 414/906-3090
Internet: www.gallun.com/main.html
Product Description by SIC Code
3111 Leather tanning and finishing
Product Description by HS Code
410410 Bovine skin leather, whole, without hair on, surface area not over 28 sq. ft. (2.6 m2) (calf and kip)

Exports To:	Brazil	Haiti
Italy	Japan	Mexico
Taiwan	United Kingdom	

Gammex/RMI

2500 West Beltline Highway
P.O. Box 620327
Middleton, WI 53562-2610
Export Contact: Dr. Charles Lescrenier, CEO
Phone: 608/828-7000
FAX: 608/828-7500
e-mail: cal@gammex.com
Internet: www.gammex.com
Product Description by SIC Code
3844 X-ray apparatus and tubes
3845 Electromedical equipment

Product Description by HS Code

902211 Apparatus based on the use of x-rays for medical, surgical, dental or veterinary uses, including radiography or radiotherapy apparatus

902219 Apparatus based on the use of x-rays for uses other than medical, surgical, dental or veterinary, including industrial x-ray apparatus
Additional Product Description
Lasers, laser alignment systems, ultrasound and scanner components.

Exports To:	Argentina	Australia
Austria	Bangladesh	Belgium
Bolivia	Brazil	Canada
Chile	China	Costa Rica
Cyprus	Czech Republic	Denmark
Dominican Rep.	Ecuador	Egypt
Finland	France	Germany
Gibraltar	Greece	Greenland
Guatemala	Honduras	Hong Kong
Iceland	India	Indonesia
Ireland	Israel	Italy
Japan	Kuwait	Lichtenstein
Luxembourg	Malaysia	Mexico
Monaco	Netherlands	Norway
Pakistan	Panama	Paraguay
Peru	Philippines	Poland
Portugal	Puerto Rico	Qatar
Rep. of South Africa	Russia	Saudi Arabia
Singapore	South Korea	Spain
Sweden	Switzerland	Taiwan
Thailand	Turkey	United Arab Emirates
United Kingdom	Uruguay	Vietnam

Gareth Stevens Children's Books

330 West Olive Street, #100
Milwaukee, WI 53212-3952
Export Contact: Mr. Robert Famighetti, Publisher
Phone: 414/332-3520
FAX: 414/332-3567
e-mail: info@gspub.com
Internet: www.garethstevens.com
Product Description by SIC Code
2731 Book publishing
5199 Wholesale of Nondurable goods, nec

Exports To:	Australia	Canada
China	Czech Republic	Egypt
France	Germany	Hong Kong
India	Italy	Japan
Mexico	Netherlands	New Zealand
Philippines	Puerto Rico	Rep. of South Africa
Russia	Singapore	South Korea
Spain	Taiwan	United Kingdom

GE Marquette Medical Systems

8200 West Tower Avenue
P.O. Box 23181
Milwaukee, WI 53223
Export Contact: Mr. Andrew Weiss, Vice President-Sales & Marketing

FAX: 414/362-3250
Internet: http://www.gemedicalsystems.com

Product Description by SIC Code
3845 Electromedical equipment
7352 Medical equipment rental

Exports To:	Australia	Belgium
Canada	France	Germany
Hungary	Italy	Japan
Netherlands	Spain	Sweden
United Kingdom		

General Machinery Corporation

1831 North 18th Street
P.O. Box 717
Sheboygan, WI 53082-0717
Export Contact: Mr. Michael Horwitz, Secretary/Treasurer
Phone: 920/458-2189
FAX: 920/458-8316
e-mail: sales@genmac.com
Internet: www.genmac.com
Product Description by SIC Code
3556 Food products machinery
Product Description by HS Code
843850 Machinery for the preparation of meat or poultry

Additional Product Description
Flakers, slicers/dicers, portioners, flatteners, cheese cutters, cake and bun slicers, cake pan washer, grinders, tenderizers, conveyors

Exports To:	Argentina	Austria
Belgium	Brazil	Canada
China	Colombia	Dominican Rep.
Egypt	Finland	France
Greece	Hong Kong	Ireland
Israel	Italy	Japan
Mexico	Netherlands	Nigeria
Philippines	Poland	Russia
Saudi Arabia	South Korea	Sweden
United Arab Emirates	United Kingdom	

General Rubber Company

514 West Walnut Street
P.O. Box 12585
Milwaukee, WI 53212
Export Contact: Mr. R. G. Kuss, Jr., Sales Manager
Phone: 414/263-2770
FAX: 414/562-2710
Product Description by SIC Code
3053 Gaskets, packing and sealing devices
3069 Fabricated rubber products, nec

Exports To:	Canada	Hong Kong
Italy	Singapore	

GGI, LLC

P.O. Box 279
Thiensville, WI 53092
Export Contact: Mr. Lawrence Pentler, President
Phone: 262/268-9800
FAX:
e-mail: glassgi@aol.com
Internet: www.ggillc.com
Product Description by SIC Code
2759 Commercial printing, nec
3231 Products of purchased glass
3961 Costume jewelry
3993 Signs and advertising specialities
3999 Manufacturing industries, nec
5199 Wholesale of Nondurable goods, nec
5719 Misc. homefurnishings stores
5719 Misc. homefurnishings stores
5999 Miscellaneous retail stores, nec

Product Description by HS Code

701690 Pressed or molded glass articles, wired or not, for building or construction; leaded glass windows etc.; formed multicellular or foam glass

Additional Product Description

Custom stained glass - logos, insegnia, etc.

Exports To:	Australia	Austria
Brazil	Canada	Cote d'Ivoire
Denmark	Finland	France
Germany	Guam	Ireland
Israel	Italy	Japan
Netherlands	New Zealand	Norway
Rep. of South Africa	South Korea	Sweden
United Kingdom		

Gilson Inc.

3000 West Beltline Highway
P.O. Box 620027
Middleton, WI 53562-0027
Export Contact: Mr. Dennis Claspell
Phone: 608/836-1551
FAX: 608/831-4451
e-mail: dclaspell@gilson.com
Internet: www.gilson.com
Product Description by SIC Code
3823 Process control instruments
Product Description by HS Code
902610 Instruments and apparatus for measuring or checking the flow or level of liquids, nesoi

902620 Instruments and apparatus for measuring or checking pressure of liquids or gases, nesoi
902720 Chromatographs and electrophoresis instruments

Additional Product Description
Makes instuments for research labs, biotech & pharmaceutical companies

Exports To:	Argentina	Australia
Austria	Belgium	Brazil
Canada	Chile	Denmark
Egypt	Finland	France
Germany	Greece	Hong Kong
Iceland	India	Israel
Italy	Japan	Malaysia
Mexico	Netherlands	New Zealand
Norway	Portugal	Rep. of South Africa
Russia	South Korea	Spain
Sweden	Switzerland	Taiwan
Trinidad & Tobago	United Kingdom	Uruguay
Venezuela		

Goex Corporation

2532 Foster Avenue
Janesville, WI 53545-0815
Export Contact: Mr. Richard Hamlin, Sales Manager

Phone: 608/754-3303

e-mail: dhamlin@goex.com

Internet: www.goex.com
Product Description by SIC Code
3089 Plastics products, nec
Product Description by HS Code
392190 Plates, sheets, film, foil and strip of plastics, nesoi, non-cellular plastics nesoi

Exports To:	Costa Rica	France
Ireland	Italy	Japan
Malaysia	Singapore	Thailand

Great Lakes Veneer

222 South Park View
P.O. Box 476
Marion, WI 54950
Export Contact: Mr. Michael Burkart, Product Development Manager
Phone: 715/754-2501
FAX: 715/754-2582
e-mail: mike.burkart@greatlakesveneer.com
Internet: www.greatlakesveneer.com
Product Description by SIC Code
2435 Hardwood veneer and plywood
Product Description by HS Code
440890 Veneer sheets and sheets for plywood, etc. whether or not planed, etc., not over 6 mm (.236 in.) thick, of nonconiferous wood, nesoi

Exports To:	Australia	Austria
Canada	China	Denmark
Finland	France	Germany
Hong Kong	Indonesia	Italy
Japan	Malaysia	Mexico
Japan	Malaysia	Mexico
Netherlands	Philippines	Portugal
Slovakia	South Korea	Spain
Sweden	Switzerland	Taiwan
Thailand	United Kingdom	Vietnam

Grede Foundries, Inc.

9898 West Bluemound Road
P.O. Box 26499
Milwaukee, WI 53226
Export Contact: Mr. Jay Janowak, Director of International Sales
Phone: 414/257-3600
FAX: 414/256-9399
Internet: www.grede.com
Product Description by SIC Code
3321 Gray and ductile iron foundries
3325 Steel foundries, nec
3369 Nonferrous foundries, nec

Exports To:	Belgium	Brazil
Canada	France	Germany
Italy	Japan	Mexico
South Korea	United Kingdom	

Grover Corporation

2759 South 28th Street
P.O. Box 340080
Milwaukee, WI 53234-0080
Export Contact: Mr. Stuart Banghart, President
Phone: 414/384-9472
FAX: 414/384-0201
e-mail: sbanghart@grovercorp.com
Internet: www.grovercorp.com
Product Description by SIC Code
3593 Fluid power cylinders & actuators
Additional Product Description
Compression and sealing piston rings for the industrial marketplace including the fluid power, shock absorber, automatic transmission, and air compressor industries

Exports To:	Argentina	Australia
Austria	Belgium	Brazil
Canada	Chile	China
Denmark	Egypt	Finland
France	Germany	Hong Kong
India	Ireland	Israel
Italy	Japan	Malaysia
Mexico	Netherlands	New Zealand
Rep. of South Africa	Saudi Arabia	Singapore
South Korea	Sweden	Switzerland
Thailand	Turkey	United Kingdom

Grovhac Inc.

4310 North 126th Street
Brookfield, WI 53005
Export Contact: Mr. Timothy Purnell, Sales Mgr.
Phone: 262/781-5020
FAX: 262/781-8120
e-mail: tpurnell@grovhac.com
Internet: www.grovhac.com
Product Description by SIC Code
3586 Measuring and dispensing pumps
3599 Industrial machinery, nec
Additional Product Description
Industrial mixers, agitators, and pumps

Exports To:	Albania	American Samoa
Anguilla	Argentina	Aruba
Australia	Austria	Azores
Bahamas	Bangladesh	Barbados
Belarus	Belgium	Belize
Bermuda	Bhutan	Bolivia
Bosnia-Herzogovina	Brazil	British Indian Ocean Is.
Brunei	Bulgaria	Cambodia
Canada	Cayman Islands	Chile
China	Colombia	Comoros
Costa Rica	Croatia	Cuba
Czech Republic	Denmark	Dominica
Dominican Rep.	Ecuador	El Salvador
Estonia	Falkland Islands	Fiji
Finland	France	French Guiana
French Pacific Is.	Germany	Gibraltar
Greece	Greenland	Grenada
Guam	Guatemala	Guyana
Haiti	Honduras	Hong Kong
Hungary	Iceland	India
Indonesia	Iraq	Ireland
Israel	Italy	Jamaica
Japan	Kiribati	Laos
Latvia	Lichtenstein	Lithuania
Luxembourg	Macao	Macedonia
Madeira Islands	Malaysia	Malta & Gozo
Marshall Islands	Martinique	Mauritius
Mexico	Micronesia	Moldova
Monaco	Mongolia	Montserrat
Myanmar (Burma)	Nauru	Nepal
Netherlands	Nethlands Antilles	New Zealand
Nicaragua	North Korea	Northern Marianas Is.
Norway	Pakistan	Palau
Panama	Papua New Guinea	Paraguay
Peru	Philippines	Poland
Portugal	Puerto Rico	Romania
Russia	Saudi Arabia	Serbia & Montenegro
Seychelles	Singapore	Slovakia
Slovenia	South Korea	Spain
Sri Lanka	St Pierre & Miquelon	St. Kitts & Nevis
St. Lucia	St. Vincent & Grenadines	Suriname
Sweden	Switzerland	Taiwan
Thailand	Tonga	Trinidad & Tobago

Turkey	Turks Islands	Ukraine
United Arab Emirates	United Kingdom	Uruguay
US Pacific Island Ter.	Vanuatu	Venezuela
Vietnam	Virgin Islands	Wake Island
Western Samoa		

GWC Technologies

505 South Rosa Road
Suite 269
Madison, WI 53719
Export Contact: Dr Timothy Burland, President & CEO
Phone: 608/441-2722
FAX: 608/441-2723
e-mail: timburland@gwctechnologies.com
Internet: www.gwctechnologies.com
Product Description by SIC Code
3826 Analytical instruments
384 Medical Instruments and Supplies
Product Description by HS Code
901190 Parts and accessories for compound optical microscopes
902730 Spectrometers, spectrophotometers and spectrographs using optical radiations (ultraviolet, visible, infrared)
902790 Microtomes; parts and accessories for instruments and apparatus for physical or chemical analysis

Exports To:	Argentina	Australia
Canada	Italy	Japan
Netherlands	Singapore	South Korea
Taiwan		

H. O. Bostrom Company, Inc.

818 Progress Avenue
Waukesha, WI 53186-5927
Export Contact: Mr. Paul Bostrom, VP Sales & Marketing
Phone: 262/542-0222
FAX: 262/542-3784
e-mail: paulbostrom@hobostrom.com
Internet: www.hobostrom.com
Product Description by SIC Code
2531 Public building & related furniture
3714 Motor vehicle parts and accessories
3799 Transportation equipment, nec
5013 Wholesale of Motor vehicle supplies and new parts
8731 Commercial physical research
Product Description by HS Code
870899 Parts and accessories for motor vehicles, nesoi
Additional Product Description
Seats and seating accessories for off-highway, specialized on-highway, industrial, healthcare, marine and railroad industries

Exports To:	Australia	Brazil
Canada	China	Czech Republic
France	Germany	Israel
Italy	Japan	Mexico
Norway	Spain	Sweden
Switzerland		

H.G. Weber & Company, Inc.

725 Fremont Street
Kiel, WI 53042
Export Contact: Mr. Vincent Schalck, General Manager
Phone: 920/894-2221
FAX: 920/894-3786
Internet: www.hgweber.com
Product Description by SIC Code
3554 Paper industries machinery
3555 Printing trades machinery
Product Description by HS Code
844120 Machines for making paper bags, sacks or envelopes
844330 Flexographic printing machinery
Additional Product Description
Paper bag making and printing equipment

Exports To:	Argentina	Brazil
Canada	Chile	China
Egypt	El Salvador	France
Germany	Guatemala	Honduras
Hong Kong	Ireland	Israel
Italy	Japan	Lebanon
Malaysia	Mexico	Philippines
Puerto Rico	Rep. of South Africa	Romania
Singapore	South Korea	Sweden
Taiwan	Trinidad & Tobago	Turkey
United Kingdom		

Hallmark Blackwatch, Inc.

3054 Beechwood Industrial Ct
Hubertus, WI 53033-9679
Export Contact: Mr. Richard Knapp, Owner
Phone: 262/628-2500
FAX: 262/628-4434
Product Description by SIC Code
3949 Sporting and athletic goods, nec

Exports To:	Australia	Canada
France	Germany	Italy
Sweden		

Hampel Corporation

W194 N11551 McCormick Drive
Germantown, WI 53022
Export Contact: Mr. Bob Rindo, VP International Business Development
Phone: 262/255-4540
FAX: 262/255-9731
e-mail: bobrindo@hampelcorp.com
Internet: www.hampelcorp.com
Product Description by SIC Code
3089 Plastics products, nec
3523 Farm machinery and equipment
Product Description by HS Code
392690 Articles of plastics, nesoi
940600 Prefabricated buildings

Additional Product Description
Plastic animal shelters for dairy calves and other livestock and portable toilets or restroms for construction, special events or the military

Exports To:	Canada	Denmark
Germany	Italy	Japan
Mexico	Netherlands	Norway
Philippines	Portugal	South Korea
Spain	United Kingdom	

Harvard Corporation

505 Union Street
P.O. Box 108
Evansville, WI 53536
Export Contact: Mr. Otto Knottnerus, General Manager
Phone: 608/882-6330
FAX: 608/882-5127
e-mail: oknottnerus@harvardcorp.com
Internet: www.harvardcorp.com
Product Description by SIC Code
3599 Industrial machinery, nec
3714 Motor vehicle parts and accessories

Exports To:	Canada	China
Germany	Italy	Japan
Mexico	Puerto Rico	Rep. of South Africa
South Korea	Spain	Turkey

Hellermann Tyton Corporation

7930 North Faulkner Road
Milwaukee, WI 53224
Export Contact: Mr. Dave Sladky, CFO
Phone: 414/355-1130
FAX: 414/362-8338
Internet: http://www.hellermanntyton.com
Product Description by SIC Code
3089 Plastics products, nec

Additional Product Description
Wire harnessing, clamps, cable ties, plastic fabricating and coating

Exports To:	Argentina	Australia
Austria	Belgium	Brazil
Canada	China	Czech Republic
Denmark	Finland	France
Germany	Hong Kong	Hungary
Ireland	Italy	Japan
Mexico	Netherlands	Norway
Philippines	Poland	Portugal
Rep. of South Africa	Romania	Singapore
Slovenia	South Korea	Spain
Sweden	Thailand	United Kingdom

Hinterberg Design, Inc.

2805 East Progress Drive
West Bend, WI 53095
Export Contact:
Phone: 262/338-0337
Product Description by SIC Code
2599 Furniture and fixtures, nec

Exports To:	Albania	Australia
Austria	Azores	Belarus
Belgium	Bermuda	Bosnia-Herzogovina
Brazil	Bulgaria	Croatia
Czech Republic	Denmark	Estonia
Finland	France	Germany
Gibraltar	Greece	Greenland
Hungary	Iceland	Ireland
Italy	Latvia	Lichtenstein
Lithuania	Luxembourg	Macedonia
Madeira Islands	Malta & Gozo	Mexico
Moldova	Monaco	Netherlands
New Zealand	Norway	Poland
Portugal	Puerto Rico	Rep. of South Africa
Romania	Russia	Serbia & Montenegro
Slovakia	Slovenia	Spain
Sweden	Switzerland	United Kingdom
Venezuela		

Hospitality International, LLC

W6636 L.B. White Road
Onalaska, WI 54650
Export Contact: Mr. Kieth Martin, General Manager
Phone: 608/783-2800
FAX: 608/783-2650

Product Description by SIC Code
2542 Partitions and fixtures, except wood
2599 Furniture and fixtures, nec
3431 Metal sanitary ware

Exports To:	Australia	Canada
China	Germany	Italy
Japan	Mexico	Spain
Turkey	United Kingdom	

HOST/Racine Industries, Inc.

1405 16th Street
P.O. Box 1648
Racine, WI 53401
Export Contact: Ms. Margie Pias, Administrator International Service
Phone: 262/637-4491
FAX: 262/637-2447
e-mail: mpias@hostdry.com
Internet: http://www.hostcarpetcleaning.com
Product Description by SIC Code
3582 Commercial laundry equipment

Product Description by HS Code
340290 Surface-active preparations, washing preparations and cleaning preparations nesoi, not put up for retail sale

847989 Machines and mechanical appliances having individual functions, nesoi
850910 Electromechanical domestic vacuum cleaners, with self-contained electric motor
850980 Electromechanical domestic appliances, with self-contained electric motor, nesoi
Additional Product Description
Dry extraction carpet cleaning machines and cleaning chemicals

Exports To:	Argentina	Aruba
Australia	Austria	Bahrain
Bermuda	Brazil	Canada
Cayman Islands	Chile	China
Colombia	Costa Rica	Denmark
Dominican Rep.	Ecuador	Egypt
France	Germany	Hong Kong
Iceland	Indonesia	Ireland
Israel	Italy	Japan
Kuwait	Lebanon	Madeira Islands
Malaysia	Malta & Gozo	Mexico
Netherlands	New Zealand	Nicaragua
Nigeria	Oman	Panama
Peru	Portugal	Puerto Rico
Qatar	Rep. of South Africa	Saudi Arabia
Singapore	South Korea	Spain
Suriname	Sweden	Switzerland
Taiwan	Turkey	United Kingdom
Uruguay	Venezuela	Vietnam

Husco International, Inc.

N218 W239 Pewaukee Road
P.O. Box 257
Waukesha, WI 53187
Export Contact:
Phone: 262/513-4200
FAX: 262/513-4514
Internet: www.huscointl.com
Product Description by SIC Code
3492 Fluid power valves & hose fittings

Additional Product Description
Hydraulic control valves for mobile equipment

Exports To:	Argentina	Australia
Brazil	China	Finland
France	Germany	India
Italy	Mexico	South Korea
United Kingdom		

Imperial Manufacturing Inc.

14502 Resort Lane

Lakewood, WI 54138
Export Contact: Mr. Tony Kerscher, President
Phone: 715/276-7865
FAX: 715/276-3808
Internet: www.imperialpewter.com
Product Description by SIC Code
3961 Costume jewelry

Exports To:	Australia	Canada
France	India	Italy
New Zealand	Nigeria	Sweden

Incon Systems Limited

1509 Rapids Drive
Racine, WI 53405-2383
Export Contact:
Phone: 262/633-0040
FAX: 262/633-2459
Product Description by SIC Code
3679 Electronic components, nec
Product Description by HS Code
853190 Parts of electric sound or visual signaling apparatus, nesoi

Exports To:	Brazil	Canada
Egypt	Germany	Hong Kong
Italy	Mexico	South Korea
Taiwan	United Kingdom	

Info Graphix Corporation

P.O. Box 424
Hartford, WI 53027-0424
Export Contact: Mr. Chuck Lukasik
Phone: 262/673-3476
FAX: 262/673-3496
Product Description by SIC Code
3861 Photographic equipment and supplies
Product Description by HS Code
900820 Microfilm, microfiche or other microform readers, whether or not capable of producing copies

Exports To:	Argentina	Brazil
France	Germany	Hong Kong
Italy	Netherlands	Philippines
Spain	United Kingdom	

INFRATROL Manufacturing Corp

2500 South 162nd Street
New Berlin, WI 53151-2808
Export Contact: Mr. Hank Hemphill, Vice President - Sales
Phone: 262/797-8140
FAX: 262/797-8140
e-mail: hhemphill@infratrol.com
Internet: www.infratrol.com
Product Description by SIC Code
3567 Industrial furnaces and ovens
Product Description by HS Code
841780 Industrial or laboratory furnaces and ovens, including incinerators, nonelectric, nesoi

Additional Product Description

Engineered-to-order heat processing equipment to 1000F (520C)

Exports To:	Argentina	Brazil
Canada	China	Germany
Italy	Japan	Malaysia
Mexico	Puerto Rico	Singapore
South Korea	Taiwan	United Kingdom
Venezuela		

Ingersoll Equipment Company, Inc.

200 Ingersoll Road
P.O. Box 5001
Winneconne, WI 54986-5001
Export Contact: Mr. Jack Talin, Director of Sales & Marketing
Phone: 920/582-5000
FAX: 920/582-5043
e-mail: jtalin@ingersoll-inc.com
Product Description by SIC Code

3524	Lawn and garden equipment
3537	Industrial trucks and tractors

Product Description by HS Code

843020	Snowplows and snowblowers
843229	Harrows (except disc), scarifiers, cultivators, weeders and hoes
843311	Mowers for lawns, parks or sports grounds, powered with the cutting device rotating in a horizontal plane
843319	Mowers for lawns, parks or sports grounds, except powered with the cutting device rotating in a horizontal plane
843320	Mowers, nesoi, including cutter bars for tractor mounting
870110	Tractors, pedestrian controlled type (other than tractors of the type used on railway station platforms)
870190	Tractors, nesoi

Additional Product Description
German Office

Exports To:	Argentina	Belgium
Canada	France	Germany
Italy	Japan	Netherlands
Spain	United Kingdom	

InPro Corp.

S80 W18766 Apollo Drive
P.O. Box 406
Muskego, WI 53150
Export Contact: Mr. Tim Feierday, International Sales Manager
Phone: 262/679-9010
FAX: 262/679-5524
e-mail: tfeierda@inprocorp.com
Internet: www.inprocorp.com
Product Description by SIC Code

2531	Public building & related furniture
3089	Plastics products, nec
3499	Fabricated metal products, nec

Additional Product Description
Wall protection products for hospitals,nursing homes,hotels, office buildings; architectural joint systems, both seismic and thermal; privacy curtains and tracking for hospitals and hotels; signage and wayfinding

.

Exports To:	Australia	Bahamas
Belgium	Brazil	Canada
Belgium	Brazil	Canada
Cayman Islands	Chile	China
Colombia	Costa Rica	Dominican Rep.
Egypt	Fiji	France
Greece	Guam	Hong Kong
Hungary	India	Israel
Italy	Japan	Jordan
Malaysia	Mexico	Netherlands
Nethlands Antilles	New Zealand	Panama
Philippines	Poland	Portugal
Puerto Rico	Qatar	Russia
Saudi Arabia	Singapore	South Korea
Spain	St. Lucia	Trinidad & Tobago
Turkey	United Arab Emirates	United Kingdom

In-Sink-Erator Division of Emerson Electric

4700 21st Street
Racine, WI 53406
Export Contact: Mr. Frank Bryant, Vice President-Strategic Development
Phone: 262/554-5432
FAX: 262/554-3639

e-mail: frank.bryant@insinkerator.com

Internet: www.insinkerator.com

Product Description by SIC Code
3639 Household appliances, nec
Product Description by HS Code

850930 Electromechanical domestic kitchen waste disposers, with self-contained electric motor

Additional Product Description
Foodwaste disposers and hot water dispensers

Exports To:	Australia	Brazil
France	Italy	Japan
Mexico	New Zealand	Rep. of South Africa
South Korea	Spain	Sweden
Taiwan	United Kingdom	

Integrated Products, Inc.

1375 Plane Site Boulevard
P.O. Box 5334
De Pere, WI 54115--5334

Export Contact: Mr. Jerry Moran, President
Phone: 920/337-2225
FAX: 920/337-2223

Internet: www.paperipi.com

Product Description by SIC Code

3356 Nonferrous rolling and drawing, nec

3554 Paper industries machinery
Product Description by HS Code
843999 Parts for machinery making or finishing paper or paperboard

Exports To:	Australia	Brazil
China	Hong Kong	India
Indonesia	Italy	Japan
Rep. of South Africa	Spain	

Italian Trade Commission

401 North Michigan Avenue, #3030
Chicago, IL 60611-4257
Export Contact: Mr. Giuseppe Federico, Trade Commissioner
Phone: 312/670-4360
FAX: 312/670-5147
e-mail: ital1@italtrade-chicago.com
Internet: www.italtrade.com
Exports To: Italy

J. Pechauer Custom Cues Inc

4140 Velp Avenue
Green Bay, WI 54313
Export Contact: Mr. Scott Dougas
Phone: 920/434-7755
FAX:

Product Description by SIC Code

2499 Wood products, nec

3949 Sporting and athletic goods, nec
Product Description by HS Code
442190 Articles of wood, nesoi
950420 Articles, parts and accessories for billiards, including pocket billiards

Additional Product Description
Pool cues

Exports To:	Denmark	Germany
Greece	Italy	Japan
Singapore	Spain	Sweden

J. W. Speaker Corporation

W185 N11315 Whitney Drive
P.O. Box 1011
Germantown, WI 53022-8211
Export Contact: Mr. Timothy Speaker, President
Phone: 262/251-6660

FAX: 262/251-2918
e-mail: speaker@jwspeaker.com
Internet: www.jwspeaker.com

Product Description by SIC Code

3647 Vehicular lighting equipment

Product Description by HS Code

851220 Electrical lighting or visual signaling equipment, for use on cycles or motor vehicles, except for use on bicycles

851290 Parts of electrical lighting or signaling equipment, windshield wipers, defrosters and demisters, used for cycles or motor vehicles

Exports To:	Australia	Austria
Brazil	Canada	Czech Republic
Finland	France	Germany
Ireland	Italy	Mexico
Netherlands	New Zealand	Rep. of South Africa
United Kingdom		

Jif-Pak Manufacturing

400 Reid Street, #P
DePere, WI 54115
Export Contact: Ms. Sandi Volner
Phone: 920/983-7964
FAX: 920/983-7969
e-mail: svolner@jifpak.com
Internet: www.jifpak.com
Product Description by SIC Code
2299 Textile goods, nec
3556 Food products machinery

Additional Product Description
Casing Net, a closely knit, polyester material that is designed for processing cooked meats and poultry products

Exports To:	Argentina	Australia
Austria	Belgium	Bolivia
Brazil	Canada	Chile
Colombia	Costa Rica	Denmark
Dominican Rep.	Ecuador	El Salvador
Finland	France	Germany
Honduras	Hungary	Iceland
Ireland	Italy	Jamaica
Mexico	Netherlands	New Zealand
Panama	Poland	Portugal
Puerto Rico	Russia	Spain
Sweden	Switzerland	Turkey
United Kingdom	Venezuela	

Joy-Mark, Inc.

2121 Norse Avenue
Cudahy, WI 53110
Export Contact: Mr. Eric Lovejoy, Vice President
Phone: 414/769-8155
FAX: 414/769-1595
e-mail: elovejoy@joy-mark.com
Internet: www.joy-mark.com
Product Description by SIC Code
3292 Asbestos products

Exports To:	Canada	China
Egypt	Greece	Italy
Mexico	United Kingdom	

JSA International, Inc.

10620 North Port Washington Road
Mequon, WI 53092
Export Contact: Mr. H. Stephen Schneider
Phone: 262/241-3200
FAX: 262/241-8712
Product Description by SIC Code
5085 Wholesale of Industrial supplies
8748 Business consulting, nec

Exports To:	China	Costa Rica
Hong Kong	Italy	Japan
Mexico	Peru	Singapore
Taiwan	Turkey	Venezuela

Jude M. Werra & Associates, LLC

205 Bishop's Way, #226
Brookfield, WI 53005
Export Contact: Mr. Jude M. Werra, CMC, President
Phone: 262/797-9166
FAX: 262/797-9540
e-mail: jmwa@execpc.com
Product Description by SIC Code
8742 Management consulting services

Additional Product Description
Executive assessment, search, and selection services

Exports To:	Argentina	Belgium
Canada	France	Italy
United Kingdom		

Kahlenberg Brothers Company

1700 12th Street
P.O. Box 358
Two Rivers, WI 54241
Export Contact: Mr. Erick Kahlenberg, Vice President
Phone: 920/793-4507
FAX: 920/793-1346
Internet: kahlenberg.com
Product Description by SIC Code
3599 Industrial machinery, nec
Product Description by HS Code
741999 Articles of copper, nesoi
853180 Electric sound or visual signaling apparatus (for example, bells, sirens, indicator panels), nesoi
Additional Product Description
Ship's Horns, Marine Propellers

Exports To:	Argentina	Australia
Bahamas	Belgium	Brazil
Canada	Chile	China
Croatia	Denmark	Finland
France	Germany	Greece
Hong Kong	Italy	Mexico
Netherlands	New Zealand	Oman
Peru	Poland	Puerto Rico
Russia	Spain	Taiwan
Turkey	United Arab Emirates	United Kingdom

Karma, Inc.

705 South 12th Street
P.O. Box 200
Watertown, WI 53094
Export Contact: Mr. Gary Wilkins, Vice President-Marketing
Phone: 920/261-1424
FAX: 920/261-3302
Internet: www.karma-inc.com
Product Description by SIC Code
3578 Calculating and accounting equipment
Product Description by HS Code
847290 Office machines nesoi (including automatic banknote dispensers, coin-sorting machines, pencil-sharpening machines, perforating or stapling machines)
Additional Product Description
Manufactures food and beverage equipment

Exports To:	Australia	France
Germany	Hong Kong	Italy
Mexico	Poland	Singapore
South Korea	Spain	Turkey
United Kingdom		

Kasco Marine, Inc.

800 Deere Road
Prescott, WI 54021-1241
Export Contact: Mr. Raymond Lee
Phone: 715/262-4488
FAX: 715/262-4487
e-mail: ray.l@kascomarine.com
Internet: http://www.kascomarine.com/
Product Description by SIC Code
3561 Pumps and pumping equipment
3646 Commercial lighting fixtures
Additional Product Description
Aerating fountains, pond aerators, water circulators, de-icers, & landscape lighting

Exports To:	Canada	Finland
France	Ireland	Italy
Netherlands	Norway	Sweden
United Kingdom		

Pakistan	Palau	Palestinean Authority
Panama	Papua New Guinea	Paraguay
Peru	Philippines	Poland
Portugal	Puerto Rico	Qatar
Rep. of South Africa	Romania	Russia
Saudi Arabia	Serbia & Montenegro	Seychelles
Singapore	Slovakia	Slovenia
South Korea	Spain	Sri Lanka
St Pierre & Miquelon	St. Kitts & Nevis	St. Lucia
St. Vincent & Grenadines	Suriname	Sweden
Switzerland	Syria	Taiwan
Tajikistan	Thailand	Tonga
Trinidad & Tobago	Tunisia	Turkey
Turkmenistan	Turks Islands	Ukraine
United Arab Emirates	United Kingdom	Uruguay
US Pacific Island Ter.	Uzbekistan	Vanuatu
Venezuela	Vietnam	Virgin Islands
Wake Island	Western Samoa	Yemen

Kernel Software, Inc.

308 Grand Avenue
Wausau, WI 54403
Export Contact: Mr. Tim Sagstetter, President
Phone: 715/848-2757
e-mail: Sales@kernelsoftware.com
Internet: www.kernelsoftware.com
Product Description by SIC Code

3572	Computer storage devices
3575	Computer terminals
3577	Computer peripheral equipment, nec
3695	Magnetic and optical recording media
5045	Wholesale of Computers, peripherals & software
5734	Computer and software stores
7371	Computer programming services
7372	Prepackaged software
7373	Computer integrated systems design
7378	Computer maintenance & repair

Exports To:	Afghanistan	Albania
Algeria	American Samoa	Anguilla
Argentina	Armenia	Aruba
Australia	Austria	Azerbaijan
Azores	Bahamas	Bahrain
Bangladesh	Barbados	Belarus
Belgium	Belize	Bermuda
Bhutan	Bolivia	Bosnia-Herzogovina
Brazil	British Indian Ocean Is.	Brunei
Bulgaria	Cambodia	Canada
Cayman Islands	Chile	China
Colombia	Comoros	Costa Rica
Croatia	Cuba	Cyprus
Czech Republic	Denmark	Djibouti
Dominica	Dominican Rep.	Ecuador
Egypt	El Salvador	Estonia
Falkland Islands	Fiji	Finland
France	French Guiana	French Pacific Is.
Georgia	Germany	Gibraltar
Greece	Greenland	Grenada
Guam	Guatemala	Guyana
Haiti	Honduras	Hong Kong
Hungary	Iceland	India
Indonesia	Iran	Iraq
Ireland	Israel	Italy
Jamaica	Japan	Jordan
Kazakhstan	Kirghizstan	Kiribati
Kuwait	Laos	Latvia
Lebanon	Libya	Lichtenstein
Lithuania	Luxembourg	Macao
Macedonia	Madagascar	Madeira Islands
Malaysia	Malta & Gozo	Marshall Islands
Martinique	Mauritius	Mexico
Micronesia	Moldova	Monaco
Mongolia	Montserrat	Morocco
Mozambique	Myanmar (Burma)	Nauru
Nepal	Netherlands	Nethlands Antilles
New Zealand	Nicaragua	North Korea
Northern Marianas Is.	Norway	Oman

Kleen Test Products

1611 South Sunset Road
Port Washington, WI 53074
Export Contact:
Phone: 262/284-6600
FAX: 262/284-6623
FAX: 262/284-6623
Internet: www.kleentest.com
Product Description by SIC Code

2399	Fabricated textile products, nec
3842	Surgical appliances and supplies

Product Description by HS Code

961620	Powder puffs and pads for applying cosmetics and toilet preparations

Exports To:	Australia	Canada
Germany	Italy	

Kondex Corporation

274 South Pleasant Hill Avenue
Lomira, WI 53048-0937
Export Contact: Mr. Juan Sotelo, Export Manager
Phone: 920/269-4100
FAX: 262/269-7091
e-mail: jsotelo@kondex.com
Product Description by SIC Code
3523 Farm machinery and equipment
3524 Lawn and garden equipment

Product Description by HS Code
843390 Parts for harvesting or threshing machinery, mowers, balers and machines for cleaning, sorting or grading eggs, fruit or other agricultural produce
Additional Product Description
Bed Knives for reel mowers, sod cutter blades, ariator tines; blades and knives for hay and harvesting equipment; parts and componets for turf, lawn and garden equipment.

Exports To:	Argentina	Australia
Brazil	Chile	Colombia
Denmark	Greece	Guyana
Israel	Italy	Mexico
New Zealand	Rep. of South Africa	Saudi Arabia

Krause Publications, Inc.

700 East State Street
Iola, WI 54990

Export Contact: Mr. William Reilly
Phone: 715/445-2214
FAX: 715/445-4087
Internet: www.fwmedia.com
Product Description by SIC Code
2721 Periodicals
2731 Book publishing
Product Description by HS Code
490199 Printed books, brochures, leaflets and similar printed matter, nesoi
490290 Newspapers, journals and periodicals, whether or not illustrated or containing advertising material, appearing less than four times a week
Additional Product Description
produces books, magazines, events, and online products of interest to coin and paper money enthusiasts worldwide

Exports To:	Austria	Brazil
Canada	Germany	Italy
Japan	Netherlands	Singapore
South Korea	Sweden	Switzerland
United Kingdom		

Kriegers Fur Farm Inc.

17320 93rd Street
Bristol, WI 53104-9617
Export Contact: Mr. Gerald Krieger, Vice President
Phone: 262/857-4060
FAX: 262/857-9109
e-mail: grkfurforyou@aol.com
Product Description by SIC Code
0271 Fur-bearing animals and rabbits

Additional Product Description
Black mink

Exports To:	Canada	China
Germany	Greece	Hong Kong
Italy	Japan	Russia
South Korea	Sweden	

La Crosse Technology

2817 Losey Boulevard South
La Crosse, WI 54601
Export Contact: Mr. Lee Hafemann

Phone: 608/782-1610
FAX: 608/796-1020
e-mail: lee@lacrossetechnology.com
Internet: www.lacrossetechnology.com

Product Description by HS Code
902580 Hydrometers and similar floating instruments, pyrometers, hygrometers and psychrometers, nesoi
910521 Wall clocks, battery or ac powered
910591 Clocks nesoi, battery or ac powered
Additional Product Description
Atomic time pieces

Exports To:	Belgium	Canada
France	Germany	Italy
Spain		

Laboratory for Fluid Power

1000 Grandview Drive
Elm Grove, WI 53122-2111
Export Contact: R. W. Henke, P.E., Manager
Phone: 262/782-0410
FAX: 262/786-0419
Product Description by SIC Code

3492	Fluid power valves & hose fittings
3593	Fluid power cylinders & actuators
3594	Fluid power pumps and motors
3599	Industrial machinery, nec
8711	Engineering services

Product Description by HS Code

841360	Rotary positive displacement pumps, nesoi
848120	Valves for oleohydraulic or pneumatic transmissions

Exports To:	China	Denmark
Egypt	France	India
Israel	Italy	Philippines
South Korea	Turkey	

Lake Country Manufacturing, Inc.

510 Cardinal Lane
P.O. Box 559
Hartland, WI 53029
Export Contact: Mr. Dennis Pordon, President
Phone: 262/367-8395
FAX: 262/367-2488
e-mail: dennis@lakecountrymfg.com
Internet: www.lakecountrymfg.com
Product Description by SIC Code

3199	Leather goods, nec

Exports To:	Brazil	Canada
Germany	Italy	Japan
Netherlands	Switzerland	United Kingdom

Lakes Precision Inc.

1900 Epler Court
P.O. Box 630
Three Lakes, WI 54562-0630
Export Contact: Mr. Richard Javenkoski, Vice President
Phone: 715/546-3070
FAX: 715/546-2565
e-mail: rich@lakesprecision.com
Internet: www.lakesprecision.com
Product Description by SIC Code

3599	Industrial machinery, nec

Additional Product Description

Wire processing perishable tooling for automated wire processing.

Exports To:	Algeria	Argentina
Australia	Austria	Belgium
Bosnia-Herzogovina	Brazil	Canada
Chile	China	Colombia
Costa Rica	Croatia	Czech Republic
Denmark	Ecuador	Estonia
Finland	France	Germany
Guatemala	Honduras	Hungary
India	Indonesia	Ireland
Italy	Japan	Lithuania
Malaysia	Mexico	Morocco
Netherlands	New Zealand	Norway
Philippines	Poland	Portugal
Puerto Rico	Rep. of South Africa	Romania
Russia	Serbia & Montenegro	Singapore
Slovakia	Slovenia	South Korea
Spain	Sweden	Thailand
Tunisia	Turkey	Ukraine
United Kingdom	Venezuela	Vietnam

Lang Graphics, Inc.

P.O. Box 99
Delafield, WI 53018
Export Contact: Mr. Jim Ortega, International Traffic Manager
Phone: 262/646-5578
FAX: 262/646-8051
Internet: www.lang.com
Product Description by SIC Code
2752 Commercial printing, lithographic
Product Description by HS Code
481940 Sacks and bags, nesoi, including cones, of paper, paperboard, cellulose wadding or webs of cellulose fibers
482010 Registers, account books, notebooks, order books, receipt books, letter pads, memorandum pads, diaries and similar articles of paper or paperboard
482351 Paper and paperboard used for writing, printing or other graphic purposes, nesoi, printed, embossed or perforated, cut to size or shape
490890 Transfers (decalomanias), nesoi
490900 Printed or illustrated post cards, greeting cards, messages or announcements, with or without envelopes or trimmings
491000 Calendars of any kind, printed, including calendar blocks
491110 Trade advertising material, commercial catalogs and the like
491191 Pictures, designs and photographs, printed
691200 Ceramic tableware, kitchenware, other household and toilet articles, other than of porcelain or china
950510 Articles for christmas festivities and parts and accessories thereof
961220 Ink-pads, whether or not inked
970200 Original engravings, prints and lithographs, framed or not framed

Exports To:	Argentina	Australia
Belgium	Brazil	Canada
Chile	Costa Rica	Denmark
Dominican Rep.	France	Germany
Hong Kong	Indonesia	Italy
Japan	Luxembourg	Netherlands
New Zealand	Norway	Philippines
Puerto Rico	Rep. of South Africa	Singapore
South Korea	Sweden	Switzerland
Taiwan	Turks Islands	United Kingdom

Laser Pros International

One International Lane
Rhinelander, WI 54501
Export Contact: Mr. Scott Spencer, CEO
Phone: 715/369-5995
FAX: 715/369-5910
e-mail: scotts@laserpros.com
Internet: http://www.laserpros.com
Product Description by SIC Code
7378 Computer maintenance & repair
Product Description by HS Code
847330 Parts and accessories for automatic data processing machines and units thereof, magnetic or optical readers, transcribing machines, etc., nesoi

Additional Product Description

Distributor for HP, Canon, and Lexmark laser printer parts and components

Exports To:	Aruba	Australia
Bahamas	Bermuda	Canada
Cayman Islands	Egypt	France
Germany	Greece	Hong Kong
India	Indonesia	Ireland
Israel	Italy	Jamaica
Japan	Kuwait	Mexico
Netherlands	New Zealand	Portugal
Rep. of South Africa	Singapore	Spain
St. Lucia	Sweden	United Kingdom
Virgin Islands		

LB White Company

W6636 LB White Road
Onalaska, WI 54650

Export Contact: Mr. Cris Ilinca, International Sales Manager
Phone: 608/783-5691
FAX: 608/783-6115
e-mail: crisilinca@lbwhite.com
Internet: www.lbwhite.com
Product Description by SIC Code
3433 Heating equipment, except electric
3523 Farm machinery and equipment
Product Description by HS Code
732290 Air heaters and hot air distributors, not electrically heated, incorporating a motor-driven fan or blower, and parts thereof, of iron or steel
Additional Product Description
Propane, natural gas, and kerosene heaters for agricultural, construction, tent, and greenhouse environments

Exports To:	Australia	Canada
China	France	Germany
Hungary	Italy	Japan
Mexico	Netherlands	Poland
Russia	Spain	Turkey
United Kingdom		

Lehmann Brokerage Consultants LLC

9820 North Lamplighter Lane
Mequon, WI 53092
Export Contact:
Phone: 262/241-9432
FAX: 262/241-1857

Exports To:	Brazil	China
Hong Kong	Italy	Japan
Mexico	Portugal	South Korea
Spain	Taiwan	Thailand

Lewis & Lewis Corp.

1910 7th Street S.
Wisconsin Rapids, WI 54494-6003

Export Contact: Mr. Kevin Wolosck, Controller
Product Description by SIC Code
3949 Sporting and athletic goods, nec

Exports To:	Canada	Italy

Little Rapids Corporation

2273 Larsen Road
P.O. Box 19031
Green Bay, WI 54307-9031

Export Contact: Mr. Dan VanGoethem, Sales Manager
Phone: 920/490-5304
FAX: 920/496-4461
e-mail: dvangoethem@littlerapids.com
Internet: www.littlerapids.com
Product Description by SIC Code
2621 Paper mills

2676 Sanitary paper products
3842 Surgical appliances and supplies

Additional Product Description
Single-use disposable paper products used in dental and medical offices

Exports To:	Dominican Rep.	France
Hong Kong	Italy	Japan
Sweden		

Loudspeaker Components, LLC

7596 Highway 61 S
Lancaster, WI 53813
Export Contact: Mr. Neil Kirschbaum, President
Phone: 608/723-2127
FAX: 608/723-7775
e-mail: neilk-lc@tds.net
Internet: www.loudspeakercomponents.com
Product Description by SIC Code
3651 Household audio and video equipment

Product Description by HS Code
851829 Loudspeakers, nesoi
Additional Product Description
8518903000

Exports To:	Canada	China
Italy	Malaysia	Mexico
Spain	United Kingdom	

Lucigen Corporation

2120 West Greenview Drive
Middleton, WI 53562
Export Contact: Dr. Jeff Williams, President
Phone: 608/831-9011
FAX: 608/831-9012
e-mail: jwilliams@lucigen.com
Internet: www.lucigen.com

Product Description by SIC Code
2834 Pharmaceutical preparations
2835 Diagnostic substances
2836 Biological products exc. diagnostic
Product Description by HS Code
382200 Composite diagnostic or laboratory reagents, other than pharmaceutical preparations of heading 3002 or 3006

Additional Product Description
Advanced molecular biology reagents and systems

Exports To:	Australia	Austria
Belgium	Brazil	Canada
Belgium	Brazil	Canada
China	Denmark	Finland
France	Germany	Hong Kong
India	Ireland	Israel
Italy	Japan	Malaysia
Mexico	Netherlands	New Zealand
Norway	Portugal	Rep. of South Africa
Singapore	South Korea	Spain
Sweden	Switzerland	Thailand
Turkey	United Kingdom	

M. E. Dey Company

5007 South Howell Avenue
P.O. Box 370080
Milwaukee, WI 53237-0080
Export Contact: Ms. Carrie Fix
Phone: 414/747-7000
FAX: 414/747-7010
e-mail: carrie@medey.com
Internet: www.medey.com
Product Description by SIC Code
4731 Freight transportation arrangement

Exports To: Austria, Belgium, Canada, Chile, China, Croatia, Czech Republic, Denmark, Egypt, Finland, France, Germany, Hong Kong, Hungary, India, Indonesia, Ireland, Israel, Italy, Japan, Luxembourg, Malaysia, Netherlands, Poland, Rep. of South Africa, Saudi Arabia, Singapore, South Korea, Spain, Sri Lanka, Sweden, Switzerland, United Arab Emirates, United Kingdom

MacFarlane Pheasants, Inc.

2821 South US Highway 51
Janesville, WI 53546
Export Contact: Mrs. Katie Post, Day Old Chick Sales Coordinator
Phone: 608/757-7881
FAX: 608/757-7884
e-mail: chicksales@pheasant.com
Internet: http://www.pheasant.com
Product Description by SIC Code
0254 Poultry hatcheries
0259 Poultry and eggs, nec
5144 Wholesale of Poultry and poultry products

Exports To: Canada, Dominican Rep., France, Ireland, Italy, Kuwait, United Kingdom

Machtronic Products Company, Inc.

720 West Houston Avenue
P.O. Box 217
Minong, WI 54859
Export Contact: Mr. Jack H. Morrow, Vice President
Phone: 715/466-2244
FAX: 715/466-4781
Product Description by SIC Code
3555 Printing trades machinery

Exports To: Italy, United Kingdom, Venezuela

Marine Travelift, Inc.

49 East Yew Street
P.O. Box 66
Sturgeon Bay, WI 54235

Export Contact: Mr. Stephen Chayer, International Sales
Phone: 920/743-6202
FAX: 920/743-1522
e-mail: schayer@marinetravelift.com
Internet: www.marinetravelift.com
Product Description by SIC Code
3531 Construction machinery
3536 Hoists, cranes, and monorails
Product Description by HS Code
842619 Overhead traveling cranes, transporter cranes, gantry and bridge cranes, mobile lifting frames and straddle carries, nesoi
870510 Mobile cranes

Exports To: Australia, Azores, Belgium, Canada, Chile, Denmark, Finland, France, Grenada, Hong Kong, Ireland, Italy, Jamaica, Japan, Malaysia, Martinique, Mexico, Morocco, Nethlands Antilles, New Zealand, Norway, Panama, Philippines, Portugal, Puerto Rico, Rep. of South Africa, Russia, Saudi Arabia, Singapore, Spain, St Pierre & Miquelon, St. Kitts & Nevis, St. Lucia, St. Vincent & Grenadines, Sweden, Switzerland, Thailand, Trinidad & Tobago, Tunisia, Turkey, United Arab Emirates, United Kingdom, Venezuela, Virgin Islands, Yemen

Marvel Manufacturing (formerly Armstrong-Blum Manufacturing Company)

3501 Marvel Drive
Oshkosh, WI 54901
Export Contact: Mr. Robert Beach, Machinery Sales and Marketing Manager
Phone: 920/236-7200
FAX: 920/236-7209
e-mail: bobbeach@sawing.com

Internet: www.sawing.com

Product Description by SIC Code

3425 Saw blades and handsaws

3541 Machine tools, metal cutting types

Product Description by HS Code

820210 Handsaws and parts thereof (except blades) of base metal
820220 Bandsaw blades, and base metal parts thereof

820291 Straight saw blades for working metal, of base metal
846150 Sawing or cutting-off machines for removing metal

Exports To:	Australia	Brazil
Canada	China	Germany
Italy	Japan	Mexico
Netherlands	Norway	Switzerland
United Kingdom		

Mattson Spray Equipment/Division of Rice Lake Weighing Systems, Inc.

230 West Coleman Street
P.O. Box 272
Rice Lake, WI 54868
Export Contact: Ms. Cheryl Laney, Product Manager
Phone: 715/234-1617
FAX: 715/236-7032
e-mail: chelan@rlws.com

Product Description by SIC Code

3599 Industrial machinery, nec

Product Description by HS Code

842420 Spray guns and similar appliances

Additional Product Description

Automotive and industrial painting equipment

Exports To:	Argentina	Australia
Canada	Italy	Mexico
United Kingdom		

MBI Publishing Company

729 Prospect Avenue
P.O. Box 1
Osceola, WI 54020
Export Contact: Mr. Richard Roth, Marketing Director
Phone: 715/294-3345
FAX: 715/294-4448
Internet: www.motorbooks.com

Product Description by SIC Code

2731 Book publishing

Product Description by HS Code

490199 Printed books, brochures, leaflets and similar printed matter, nesoi

Additional Product Description

Hardcover books, paperback books, and calenders

Exports To:	Argentina	Australia
Brazil	Canada	China
France	Germany	Italy
Japan	Netherlands	New Zealand
Norway	Rep. of South Africa	Sweden
United Kingdom		

MBW, Inc.

250 Hartford Road
P.O. Box 440
Slinger, WI 53086
Export Contact: Mr. Joseph Angeles, International Sales Manager
Phone: 262/644-5234
FAX: 262/644-5169
e-mail: jangeles@mbw.com
Internet: www.mbw.com

Product Description by SIC Code

3531 Construction machinery

Additional Product Description

Ground pounding & concrete finishing equipment

Exports To:	Canada	Chile
China	Italy	Mexico
Singapore	Spain	Trinidad & Tobago
United Kingdom	Uruguay	Venezuela

McArthur Towels, Inc.

700 Moore Street
P.O. Box H
Baraboo, WI 53913
Export Contact: Mr. Gregg H. McArthur, President
Phone: 608/356-8922
FAX: 608/356-7587
Product Description by SIC Code
2211 Broadwoven fabric mills, cotton
Product Description by HS Code
5209 Woven fabrics of cotton, containing 85% or more cotton by weight, weighing more than 200 g/m2

Exports To:	Canada	Italy
Japan	Spain	Venezuela

McDermott Cue Manufacturing, Inc.

W146 N9560 Held Drive
Menomonee Falls, WI 53051

Export Contact: Mr. Jim Jiracek, Director of International Sales
Phone: 262/251-4090
FAX: 262/251-9290
e-mail: sales@mcdermottcue.com
Internet: www.mcdermottcue.com
Product Description by SIC Code
3949 Sporting and athletic goods, nec

Product Description by HS Code
420291 Container bags, boxes, cases and satchels nesoi, with outer surface of leather, composition leather or patent leather
950420 Articles, parts and accessories for billiards, including pocket billiards

Exports To:	Austria	Canada
Germany	Italy	Japan
Philippines	Russia	Sweden
Switzerland	United Kingdom	

McLean International Marketing, Inc.

5300 West Elmhurst Drive
P.O. Box 535
Mequon, WI 53092
Export Contact: Mr. Jack Greeley, President
Phone: 262/242-0958
FAX: 262/242-6644
e-mail: jgre6266@aol.com
Internet: www.execpc.com/~mcleanex
Product Description by SIC Code
3842 Surgical appliances and supplies
Product Description by HS Code
392620 Articles of apparel and clothing accessories nesoi, of plastics
650610 Safety (including sports) headgear, whether or not lined or trimmed
Additional Product Description
Export trading company

Exports To:	Australia	Austria
Bangladesh	Belgium	Brazil
Brunei	Canada	Cayman Islands
Chile	Costa Rica	Czech Republic
Denmark	Ecuador	El Salvador
Finland	France	Germany
Guatemala	Hungary	India
Indonesia	Italy	Jamaica
Japan	Lichtenstein	Luxembourg
Malaysia	Malta & Gozo	Martinique
Mexico	Netherlands	New Zealand
Nicaragua	Norway	Pakistan
Panama	Papua New Guinea	Paraguay
Panama	Papua New Guinea	Paraguay
Peru	Philippines	Poland
Portugal	Seychelles	Singapore
South Korea	Spain	Sri Lanka
Sweden	Switzerland	Thailand
Trinidad & Tobago	United Kingdom	Uruguay
Venezuela	Vietnam	

Medovations, Inc./Sunlite Plastics

102 East Keefe Avenue
Milwaukee, WI 53212
Export Contact: Mr. Jason Larcheid, Business Service Coordinator
Phone: 414/265-7620
FAX: 414/265-7628
e-mail: jlarcheid@medovations.com
Internet: www.medovations.com
Product Description by SIC Code
384 Medical Instruments and Supplies
3841 Surgical and medical instruments

Product Description by HS Code
901839 Medical etc. needles nesoi, catheters, cannulae and the like; parts and accessories therof
Additional Product Description
Endoscopic esophageal dilators & thoracic catheters and gastric sump tubing; disposable plastic surgical tubing

Exports To:	Austria	Canada
France	Germany	Greece
Italy	Malaysia	Mexico
Netherlands	Philippines	Rep. of South Africa
Saudi Arabia	Spain	Turkey
United Kingdom		

MEGTEC Systems

830 Prosper Road
P.O. Box 5030
De Pere, WI 54115
Export Contact: Ms. Mary Van Vonderen
Phone: 920/336-5715

FAX: 920/336-3404

e-mail: mvanvonderen@megtec.com
Internet: www.megtec.com
Product Description by SIC Code
3443 Fabricated plate work (boiler shops)

3555 Printing trades machinery
Additional Product Description
Environmental. Air monitoring.

Exports To:	Australia	Canada
France	Germany	Ireland
Italy	Mexico	Netherlands
Norway	Spain	Sweden
United Kingdom		

Mercury Hi-Performance Inc.

N7480 County Road UU
Fond du Lac, WI 54935-9585
Export Contact: Ms. Jennifer Willows, International Marketing Dept.
Phone: 920/929-5015
FAX: 920/921-6533
Product Description by SIC Code
3519 Internal combustion engines, nec

Exports To:	Australia	Finland
France	Germany	Italy
Japan	Kuwait	New Zealand
Norway	Singapore	Sweden
Turkey	United Kingdom	
Turkey	United Kingdom	

Metal Ware Corporation

1700 Monroe Street
P.O. Box 237
Two Rivers, WI 54241
Export Contact: Mr. Wesley C. Drumm, President & CEO
Phone: 920/793-1368
FAX: 920/793-1086
e-mail: wcd@nesco.com
Internet: www.nesco.com
Product Description by SIC Code
3469 Metal stampings, nec
3634 Electric housewares and fans
Product Description by HS Code
761510 Table, kitchen or other household articles and parts thereof, of aluminum; pot scourers and scouring or polishing pads and the like, of aluminum

851660 Electric ovens, cooking stoves, ranges, cooking plates, boiling rings, grillers and roasters, nesoi

851671 Electric coffee or tea makers
Additional Product Description
Consumer electric counter top appliances including woks, griddles, roaster ovens, dehydrators and camp cook ware

Exports To:	Canada	France
Germany	Italy	Japan
Mexico	United Kingdom	

Metalline Chemicals Corporation

10620 North Port Washington Road
Thiensville, WI 53092
Export Contact: Mr. Steve Schneider
Phone: 262/241-3200
FAX: 262/241-8712
Product Description by SIC Code
5085 Wholesale of Industrial supplies

Additional Product Description

Industrial chemicals and related equipment

Exports To:	China	Costa Rica
Hong Kong	Italy	Japan
Mexico	Peru	Singapore
Taiwan	Turkey	Venezuela

Mid-State Stainless, Inc.

330 W. Benson Avenue
PO Box 228
Grantsburg, WI 54840

Export Contact:
Phone: 800/208-9274
FAX: 715/463-5853

Internet: www.medwashers.com

Exports To:	Brazil	Germany
Italy	United Kingdom	

Miller Electric Manufacturing Company

1635 West Spencer Street
P.O. Box 1079
Appleton, WI 54912
Export Contact: Mr Dean Jadin, Manager of International Sales
Phone: 920/734-9821
FAX: 920/735-4125
e-mail: djadin@millerwelds.com
Internet: www.millerwelds.com

Product Description by SIC Code

3548 Welding apparatus

Product Description by HS Code

846890 Parts of machinery and apparatus for soldering, brazing or welding, nesoi
851529 Electric machines and apparatus for resistance welding of metal, other than fully or partly automatic
851531 Electric machines and apparatus for arc (including plazma arc) welding of metals, fully or party automatic
851539 Electric machines and apparatus for arc (including plazma arc) welding of metals, other than fully or partly automatic

Additional Product Description
Arc welding equipment, welding generators, and plasma cutters.

Exports To:	Angola	Argentina
Australia	Azerbaijan	Bahrain
Bolivia	Brazil	Chile
China	Colombia	Costa Rica
Dem. Rep. Of Congo	Dominican Rep.	Ecuador
Egypt	El Salvador	France
Gabon	Ghana	Guatemala
Honduras	Hong Kong	India
Indonesia	Iraq	Israel
Italy	Jamaica	Japan
Jordan	Kenya	Kuwait
Lebanon	Libya	Macao
Malaysia	Mauritania	Mexico
Mongolia	Mozambique	Netherlands
New Zealand	Nicaragua	Nigeria
Oman	Pakistan	Panama
Peru	Philippines	Puerto Rico
Qatar	Rep. of South Africa	Saudi Arabia
Singapore	South Korea	Spain
Taiwan	Tanzania	Thailand
Trinidad & Tobago	Turkey	United Arab Emirates
United Kingdom	Uruguay	Venezuela
Vietnam	Yemen	Zimbwabe

Miniature Precision Components, Inc.

Industrial Park
P.O. Box Drawer
Walworth, WI 53184
Export Contact: Mr. Jeff Lane, Vice President-Marketing
Phone: 262/275-5791
FAX: 262/275-6346
Product Description by SIC Code
3089 Plastics products, nec
3494 Valves and pipe fittings, nec
3714 Motor vehicle parts and accessories

Exports To: Canada, Germany, Italy, South Korea, United Kingdom

Monoflex Wisconsin

851 15th Street
Prairie du Sac, WI 53578
Export Contact: Scott
Phone: 608/643-8534
FAX: 608/643-4275
e-mail: sar@campbellmfg.com
Internet: http://www.campbellmfg.com
Product Description by SIC Code
3089 Plastics products, nec
3559 Special industry machinery, nec
3561 Pumps and pumping equipment
3999 Manufacturing industries, nec

Product Description by HS Code
841320 Hand pumps, other than pumps fitted or designed to be fitted with a measuring device

841381 Pumps for liquids, nesoi

Additional Product Description
Groundwater monitoring products, pneumatic sampling pumps, groundwater sampling bailers, lysimeters for pore liquid sampling, water well construction materials, filter screens for water wells, and groundwater remediation pumps

Exports To: Australia, Canada, France, Italy, Japan, Mexico, Netherlands, Puerto Rico, Taiwan, United Kingdom

Morgan Products, Inc.

601 Oregon Street
P.O. Box 2446
Oshkosh, WI 54903
Export Contact: Mr. M. O'Malley, Director of Marketing
Phone: 920/236-4403
FAX: 920/235-5773
Product Description by SIC Code
2431 Millwork

Exports To: Canada, Greece, Israel, Italy, Japan, South Korea

Mortara Instruments, Inc.

7865 North 86th Street
Milwaukee, WI 53224-3431
Export Contact: Mr. Brian Brenegan
Phone: 414/354-1600
FAX: 414/354-4760
Internet: http://www.mortara.com
Product Description by SIC Code
384 Medical Instruments and Supplies
3845 Electromedical equipment
Product Description by HS Code
901811 Electrocardiographs, and parts and accessories thereof

Additional Product Description
Manufactures medical electronic electrocardiographic instruments; ISO 9002 certified

Exports To: Canada, France, Germany, Italy, Japan, Sweden, Worldwide

Mosser Lee Company

W6585 County Road O
P.O. Box 437
Millston, WI 54643-0437
Export Contact: Mr. John LaCourse, President
Phone: 715/284-2996
FAX: 715/284-4403
Internet: www.mosserlee.com
Product Description by SIC Code
0181 Ornamental nursery products
0831 Forest products
Product Description by HS Code
060410 Mosses and lichens suitable for bouquets or for ornamental purposes, fresh, dried, dyed, bleached, impregnated or otherwise prepared
Additional Product Description
Spagnum and Spanish moss, plant supports, and baskets

Exports To:	Canada	Italy
Japan	Puerto Rico	

Mueller Sports Medicine, Inc.

1 Quench Drive
P.O. Box 99
Prairie du Sac, WI 53578
Export Contact: Mr. Mike Lauenstein, International Sales Manager
Phone: 608/643-8530
FAX: 608/643-2568
e-mail: Mike.Lauenstein@muellersportsmed.com
Internet: http://www.muellersportsmed.com/home.htm
Product Description by SIC Code
2834 Pharmaceutical preparations
3842 Surgical appliances and supplies

Additional Product Description

Orthopedic & prosthetic equipment, sports medicine supplies & equipment

Exports To:	Australia	Austria
Denmark	Germany	Greece
Italy	Japan	South Korea
Sweden	Taiwan	United Kingdom
Worldwide		

National Electrostatics Corporation

7540 Graber Road
P.O. Box 620310
Middleton, WI 53562-0310
Export Contact: Dr. Greg Norton, Vice President
Phone: 608/831-7600
FAX: 608/831-9591
e-mail: nec@pelletron.com
Internet: www.pelletron.com
Product Description by SIC Code
3826 Analytical instruments
Product Description by HS Code
854390 Parts for electrical machines and apparatus having individual functions, nesoi
902780 Instuments and apparatus for physical or chemical analysis, nesoi

Exports To:	Argentina	Australia
Austria	Belgium	Brazil
Canada	China	Denmark
Finland	France	Germany
India	Israel	Italy
Japan	Mexico	Netherlands
New Zealand	Poland	South Korea
Spain	Sweden	Switzerland
Taiwan	United Kingdom	

Natural Choices Home Safe Products, LLC

9525 South 60th Street
Franklin, WI 53132
Export Contact: Dr. Marion Myers, Owner
Phone: 414/421-9394
FAX: 414/421-9903
e-mail: mack@oxyboost.com
Internet: www.oxyboost.com

Product Description by SIC Code

2841 Soap and other detergents
Additional Product Description
Environmenrally safe laundry, household and janitorial cleaning products

Exports To:	Australia	Bahamas
Belgium	Bermuda	Canada
China	Cyprus	Denmark
Germany	Greece	Hong Kong
India	Indonesia	Italy
Japan	Netherlands	Nethlands Antilles
Puerto Rico	United Kingdom	

New Generation Genetics, Inc.

W6368 Briar Lane
Fort Atkinson, WI 53538-9342
Export Contact: Mr. Dan Gilbert
Phone: 608/455-2504
FAX: 608/455-2607
Product Description by SIC Code
0241 Dairy farms
Product Description by HS Code
051110 Bovine semen
Additional Product Description
Brown Swiss dairy cattle semen and embryos

Exports To:	Brazil	Ecuador
France	Germany	Italy
Mexico	Switzerland	United Kingdom

Newman Enterprises

4552 Poygan Avenue
Omro, WI 54963-9619
Export Contact: Mr. Neal Newman
Phone: 920/685-0109
e-mail: sales@bitingflies.com
Internet: www.bitingflies.com

Product Description by SIC Code
3999 Manufacturing industries, nec
Additional Product Description
Fly traps

Exports To:	Canada	France
Italy	United Kingdom	

Nicolet Instrument Technologies, Inc.

5225 Verona Road, Building #4
P.O. Box 44451
Madison, WI 53711
Export Contact: Mr.
Phone: 608/276-5600
FAX: 608/327-6700
Internet: www.niti.com
Product Description by SIC Code
3825 Instruments to measure electricity
Product Description by HS Code
903020 Cathode-ray oscilloscopes and cathode-ray oscillographs
903090 Parts and accessories of instruments and apparatus for measuring, checking or detecting electrical quantities, or ionizing radiations, nesoi
Additional Product Description
Oscilloscopes

Exports To:	Argentina	Australia
Austria	Belgium	Brazil
Canada	Chile	China
Czech Republic	Denmark	Finland
France	Germany	Hungary
India	Ireland	Israel
Italy	Japan	Mexico
Netherlands	Norway	Poland
Portugal	Rep. of South Africa	South Korea
Spain	Sweden	Switzerland
Taiwan	United Kingdom	Venezuela
Vietnam		

Nohl Corporation (The Gund Company)

6360 North 60th Street
Milwaukee, WI 53218-1610
Export Contact: Mr. Stephen Gund, Vice President
Phone: 414/464-8480
FAX: 414/464-7689
e-mail: spgund@thegundcompany.com
Internet: www.nohl.com
Product Description by SIC Code
3081 Unsupported plastics film & sheet
3082 Unsupported plastics profile shapes
Product Description by HS Code

392119 Plates, sheets, film, foil and strip of plastics nesoi, cellular plastics nesoi

Exports To:	Argentina	Australia
Austria	Bolivia	Brazil
Canada	Chile	China
Colombia	Costa Rica	Egypt
France	Germany	Hong Kong
India	Ireland	Italy
Japan	Malaysia	Mexico
Pakistan	Peru	Philippines
Saudi Arabia	Singapore	South Korea
Spain	Taiwan	United Arab Emirates
United Kingdom	Venezuela	Vietnam

NORAM

4360 North Green Bay Avenue

PO Box 090228

Milwaukee, WI 53209

Export Contact: Mr. Jeff Hargarten, President & CEO
Phone: 414/267-4000
FAX: 414/267-4024

e-mail: jeffh@noram-clutch.com
Internet: www.noram-clutch.com

Product Description by SIC Code
3568 Power transmission equipment, nec

Exports To:	Australia	Austria
Canada	Italy	Netherlands
United Kingdom		

Norland Corporation

W6340 Hackbarth Road
Fort Atkinson, WI 53538
Export Contact: Mr. Jim Sparlazza
Phone: 920/563-8456
FAX: 920/563-8626
Product Description by SIC Code
3841 Surgical and medical instruments
3844 X-ray apparatus and tubes
Product Description by HS Code
902211 Apparatus based on the use of x-rays for medical, surgical, dental or veterinary uses, including radiography or radiotherapy apparatus

Exports To:	Australia	Austria
Finland	France	Germany
Greece	Hungary	Italy
Japan	South Korea	Spain
United Kingdom		

Norstar Aluminum Molds Inc.

W66 N622 Madison Avenue
Cedarburg, WI 53012-0991

Export Contact: Ms. Judy O'Connell, International Marketing Manager

Phone: 262/375-5608
FAX: 262/375-5660
e-mail: joconnell@norstarmolds.com
Internet: www.norstarmolds.com

Product Description by SIC Code

3365 Aluminum foundries

3449 Miscellaneous metal work

Additional Product Description
Moulds for rotational formed plastic products, mould design assistance, mould accessory product catalog, used molds

Exports To:	Australia	Botswana
Canada	China	Ecuador
Guatemala	Hong Kong	India
Ireland	Italy	Japan
Kenya	Mexico	New Zealand
Nigeria	Oman	Poland
Qatar	Rep. of South Africa	Romania
Russia	Slovakia	Slovenia
Taiwan	Tanzania	Thailand
Trinidad & Tobago	Turkey	United Arab Emirates
United Kingdom		

North American Fly Ltd.

31 5th Ave South
P.O. Box 99
Strum, WI 54770-0099
Export Contact: Mr. Leland Christenson II, President
Phone: 715/695-3533
FAX: 715/695-3533
e-mail: info@northamericanfly.com
Internet: www.northamericanfly.com
Product Description by SIC Code
2011 Meat packing plants
3151 Leather gloves and mittens
3949 Sporting and athletic goods, nec

5159 Wholesale of Farm-product raw materials, nec

Product Description by HS Code

410390 Raw hides and skins, nesoi, fresh, or salted, dried, limed, pickled or otherwise preserved, but not tanned, parchment-dressed or further prepared

Exports To:	Argentina	Australia
Belgium	Belize	Brazil
Canada	Chile	China
Czech Republic	Denmark	Finland
France	Germany	Greenland
Guatemala	Haiti	Hong Kong
Hungary	Iceland	India
Indonesia	Ireland	Italy
Japan	Kenya	Mauritius
Mexico	Myanmar (Burma)	Netherlands
New Zealand	Norway	Philippines
Poland	Portugal	Rep. of South Africa
Russia	Singapore	South Korea
Spain	Sri Lanka	Sweden
Switzerland	Taiwan	Thailand
Ukraine	United Kingdom	Vietnam

Northern Stainless Corporation

845 Hickory Street
Pewaukee, WI 53072-3708
Export Contact: Mr. Ben Fullerton

Phone: 262/691-3060

FAX: 262/691-3885

e-mail: benf@execpc.com
Internet: www.northernstainless.com
Product Description by SIC Code
3325 Steel foundries, nec
3369 Nonferrous foundries, nec
Additional Product Description
Stainless steel sand casting

Exports To:	Germany	Italy
Netherlands	Sweden	Switzerland
United Kingdom		

NPS Corp - National Packaging Services Corp. (formerly J. V. Mfg Co, Inc.)

3303 Spirit Way
Green Bay, WI 54304
Export Contact:
Phone: 920/983-9223
FAX: 920/983-9291
Internet: www.npscorp.com
Product Description by SIC Code
2679 Converted paper products, nec
2823 Cellulosic manmade fibers
2842 Polishes and sanitation goods

Additional Product Description

Spill control, protective packaging, and washroom products

Exports To:	Brazil	Canada
France	Germany	Guam
Hong Kong	Iceland	Ireland
Italy	New Zealand	Puerto Rico
Sweden	Taiwan	United Kingdom

Oberlin Filter Company

404 Pilot Court
Waukesha, WI 53188-5785
Export Contact: Mr. Thomas Ausloos, VP Marketing
Phone: 262/547-4900
FAX: 262/547-0683
e-mail: tfa@oberlinfilter.com
Internet: www.oberlinfilter.com

Product Description by SIC Code
3569 General industrial machinery, nec
Product Description by HS Code
842121 Water filtering or purifying machinery and apparatus
842129 Filtering or purifying machinery and apparatus for liquids, nesoi
842199 Parts for filtering or purifying machinery and apparatus for liquids or gases

Exports To:	Brazil	Canada
China	Egypt	France
Germany	Hong Kong	Iceland
India	Israel	Italy
Japan	Mexico	Poland
Portugal	Puerto Rico	Rep. of South Africa
Russia	Saudi Arabia	South Korea
Spain	Sweden	Switzerland
Taiwan	United Kingdom	

Ocean Nutrition Canada Ltd.

501 Washington Street
Arcadia, WI 54612
Export Contact: Mr. Dave Matthews, Vice President Of Operations H.F.I.
Phone: 608/323-2300
FAX: 608/323-2340
Internet: www.ocean-nutrition.com

Product Description by SIC Code
2836 Biological products exc. diagnostic
Product Description by HS Code
1504 Fats and oils and their fractions, of fish or marine mammals, whether or not refined, but not chemically modified
1517 Margarine; edible mixtures or preparations of animal or vegetable fats or oils or of fractions of different specified fats and oils

2106 Food preparations nesoi
Additional Product Description
Fish oil
Exports To: Australia, Belgium, Canada, China, Denmark, France, Germany, Hong Kong, Italy, Netherlands, Spain, Sweden, Switzerland, United Kingdom

Ocenco, Inc.

10225 82nd Avenue
Pleasant Prairie, WI 53158
Export Contact: Mr. Steven Berning, Vice President
Phone: 262/947-9000
FAX: 262/947-9020
e-mail: berning@ocenco.com
Internet: www.ocenco.com

Product Description by SIC Code
3842 Surgical appliances and supplies
Product Description by HS Code
901920 Ozone therapy, oxygen therapy, aerosol therapy, artifical respiration or other therapeutic respiration apparatus; parts and accessories thereof
902000 Breathing appliances nesoi and gas masks having mechanical parts and/or replaceable filters; parts and accessories thereof
Exports To: Australia, Canada, Ireland, Italy, Japan, Mexico, Rep. of South Africa, United Kingdom

Oilgear Company

2300 South 51st Street
Milwaukee, WI 53219
Export Contact: Mr. Will Bublitz, Manager
Phone: 414/327-1700
FAX: 414/327-0532
Internet: www.oilgear.com

Product Description by SIC Code
3492 Fluid power valves & hose fittings
3594 Fluid power pumps and motors
Product Description by HS Code
841229 Hydraulic power engines and motors, except linear acting (cylinders)
841350 Reciprocating positive displacement pumps, nesoi

848120 Valves for oleohydraulic or pneumatic transmissions
Exports To: Australia, Brazil, France, Germany, India, Indonesia, Italy, Japan, Mexico, South Korea, Spain, United Kingdom

Omco Group Ltd.

445 McKenzie Drive
Mukwonago, WI 53149
Export Contact: Mr. Michael Roy, Vice President
Phone: 262/363-6626
FAX: 262/363-6628
Product Description by SIC Code
8742 Management consulting services

Exports To: Austria, Belgium, Bermuda, Canada, China, Czech Republic, Denmark, Dominican Rep., France, Germany, Greece, Hong Kong, Hungary, India, Ireland, Italy, Mexico, Netherlands, Norway, Poland, Portugal, Puerto Rico, Spain, Sweden, Switzerland, United Kingdom

Orbis Distribution Inc.

5106 North Ardmore Avenue
Milwaukee, WI 53217
Export Contact: Mr. Ramin Eghbali
Phone: 414/736-9464
FAX: 414/755-0707
e-mail: info@orbisdistribution.com
Internet: www.orbisdistribution.com
Product Description by SIC Code
2844 Toilet preparations
5122 Wholesale of Drugs, proprietaries, and sundries

Exports To:	Austria	Belgium
Croatia	Czech Republic	France
Germany	Greece	Italy
Japan	Latvia	Lithuania
Malta & Gozo	Monaco	Netherlands
Romania	Russia	Slovenia
Switzerland		

Orion Corporation

1111 Cedar Creek Road
P.O. Box 84
Grafton, WI 53024
Export Contact: Mr. Gary Wegner, Vice President Sales
Phone: 262/377-2210
FAX: 262/377-0729
e-mail: gwegner@orion-corp.com
Internet: www.orion-corp.com
Product Description by SIC Code
3568 Power transmission equipment, nec

Product Description by HS Code
848330 Bearing housings; plain shaft bearings

Exports To:	Austria	Belgium
Canada	China	Czech Republic
France	Germany	Hong Kong
India	Italy	Japan
Netherlands	Poland	South Korea
Sweden	United Kingdom	

Our Help, Inc. - International Protein Sires

E9826 Buckhorn Road
Reedsburg, WI 53959
Export Contact: Mr. Ron Sersland, President
Phone: 608/524-8086
FAX: 608/524-6935
e-mail: ourhelp@jvlnet.com
Internet: www.ourhelp.net
Product Description by SIC Code
3523 Farm machinery and equipment
5046 Wholesale of Commercial equipment, nec
5083 Wholesale of Farm and garden machinery
5154 Wholesale of Livestock
5159 Wholesale of Farm-product raw materials, nec
5191 Wholesale of Farm supplies
5199 Wholesale of Nondurable goods, nec
8748 Business consulting, nec

Exports To:	Argentina	Australia
Brazil	Chile	Cyprus
Germany	Italy	Japan
Mexico	Netherlands	Norway
Peru	Spain	Uruguay

Pack-Rite, Division of Mettler-Toledo Inc.

3026 Phillips Avenue
Racine, WI 53403
Export Contact: Mr. Dave Bornhuetter, General Manager
Phone: 262/635-6966
FAX: 262/634-0521
e-mail: dave.bornhuetter@mt.com
Internet: www.packrite.com

Product Description by SIC Code
3535 Conveyors and conveying equipment
3565 Packaging machinery
Product Description by HS Code

842230 Machinery for filling, closing, sealing, capsuling or labeling bottles, cans, boxes or other containers; machinery for aerating beverages

842240 Packing or wrapping machinery, nesoi
842290 Parts for machines for dishwashing, for cleaning, filling etc. containers and for packing and wrapping; parts of machines for aerating beverages
842833 Continuous-action elevators and conveyors, for goods or materials, other than for underground use, belt type

842839 Continuous-action elevators and conveyors, for goods or materials, other than for underground use, nesoi

843139 Parts for lifting, handling, loading or unloading machinery, nesoi

Exports To:	Australia	Canada
Costa Rica	Dominican Rep.	Haiti
Israel	Italy	Jamaica
Mexico	United Kingdom	

PACUR

3555 Moser Street
Oshkosh, WI 54901
Export Contact: Mr Rick Knapp, Vice President Sales
Phone: 920/236-2888
FAX: 920/236-2882
e-mail: rknapp@pacur.com
Internet: www.pacur.com
Product Description by SIC Code
2821 Plastics materials and resins
Product Description by HS Code
3920 Plates, sheets, film, foil and strip, except self-adhesive, of plastics, non-cellular, not reinforced, laminated etc. or combined with other materials
Additional Product Description
Polytester and co polyester film and sheet, lenticular sheet and lens.

Exports To:	Australia	Belgium
Brazil	Canada	China
Costa Rica	Cyprus	Dominican Rep.
France	Germany	Hong Kong
Iceland	India	Italy
Japan	Malaysia	Mexico
New Zealand	Puerto Rico	Rep. of South Africa
Romania	Singapore	South Korea
Taiwan	Thailand	United Kingdom

Pak Technologies, Inc.

2730 West Silver Springs Drive
Milwaukee, WI 53209
Export Contact: Mr. Kevin J. Schuele, President
Phone: 414/438-8600
FAX: 414/977-1604
e-mail: kschuele@paktech.com
Internet: www.paktech.com
Product Description by SIC Code
2048 Prepared feeds, nec
2099 Food preparations, nec
2834 Pharmaceutical preparations
2836 Biological products exc. diagnostic
2842 Polishes and sanitation goods

Exports To:	Canada	China
India	Italy	

Paper Converting Machine Company, Inc. (PCMC)

2300 South Ashland Avenue
P.O. Box 19005
Green Bay, WI 54307
Export Contact: Mr. John D. Crain, International Sales Manager
Phone: 920/494-5601
FAX: 920/494-8865
e-mail: steve.kemp@pcmc.com
Internet: www.pcmc.com
Product Description by SIC Code
3554 Paper industries machinery

Exports To:	Brazil	China
Exports To:	Brazil	China
Germany	Italy	Japan
Russia	United Kingdom	

Paper Machinery Corporation (PMC)

8900 West Bradley Road
Milwaukee, WI 53224
Export Contact: Mr. Donald W. Baumgartner, President
Phone: 414/354-8050
FAX: 414/354-8614
Internet: www.papermc.com

Product Description by SIC Code
3554 Paper industries machinery

Exports To:	Australia	Canada
Finland	France	Italy
Japan	Mexico	Netherlands
Singapore	South Korea	Spain
United Kingdom		

Parsons-Eagle Packaging Systems

1415 Fortune Avenue
DePere, WI 54115
Export Contact: Mr. Jeff Reed, Product Manager
Phone: 920/983-7100
FAX: 920/983-7300
e-mail: reedj@parsons-eagle.com
Internet: http://www.parsons-eagle.com
Product Description by SIC Code
3559 Special industry machinery, nec
3565 Packaging machinery

Exports To:	Australia	Barbados
Canada	Colombia	France
Germany	Italy	Mexico
New Zealand	Nigeria	Trinidad & Tobago
United Kingdom		

Pel-Freez Clinical Systems, a Dynal Biotech

9099 North Deerbrook Trail
Brown Deer, WI 53223
Export Contact: Mr. Dennis Devitt, Marketing Manager
Phone: 414/357-4500
FAX: 414/357-4518
e-mail: dennisd@pel-freez.com
Internet: www.pel-freez.com
Product Description by SIC Code
2835 Diagnostic substances

Additional Product Description
Human Diagnostics

Exports To:	Argentina	Australia
Austria	Belgium	Canada
Chile	China	Costa Rica
Cyprus	Denmark	Egypt
Finland	France	Germany
Greece	Hong Kong	Iceland
India	Ireland	Italy
Lichtenstein	Luxembourg	Macao
Malaysia	Malta & Gozo	Mexico
Netherlands	New Zealand	Norway
Pakistan	Philippines	Portugal
Singapore	Spain	Sweden
Switzerland	Taiwan	Thailand
Turkey	United Arab Emirates	United Kingdom
Venezuela	Yemen	

Photonic Cleaning Technologies

P.O. Box 435
Platteville, WI 53818
Export Contact: Mr. Jim Hamilton, Co-Founder
Phone: 608/467-5396

FAX: 608/467-5397

e-mail: sales@photoniccleaning.com
Internet: **Error! Hyperlink reference not valid.**

Product Description by SIC Code
2899 Chemical preparations, nec

Additional Product Description
Polymer solutions used to cleanand protect sensitive materials suchs as telescope mirrors, optical lenses, and electronics

Exports To:	Belize	France
Germany	Italy	Spain

PIC Wire & Cable, Division of the Angelus Corp.

N53 W24747 South Corporate Circle
P.O. Box 330
Sussex, WI 53089-2819
Export Contact: Ms Michele Schneider, Inside Sales Manager
Phone: 262/246-0500
FAX: 262/246-0450
e-mail: micheles@picwire.com
Internet: www.picwire.com
Product Description by SIC Code
3679 Electronic components, nec
3728 Aircraft parts and equipment, nec

Additional Product Description
Electronic cables for aviation

Exports To:	Australia	Austria
Brazil	Bulgaria	Canada
Czech Republic	France	Germany
India	Indonesia	Ireland
Israel	Italy	Japan
Mexico	Nigeria	Qatar
Spain	Sri Lanka	Switzerland
United Arab Emirates	United Kingdom	

Pick Heaters, Inc.

730 Indiana Avenue
P.O. Box 516
West Bend, WI 53095
Export Contact: Ms. Prudence Pick Hway, President
Phone: 262/338-1191
FAX: 262/338-8489
e-mail: pjhway@pickheaters.com
Internet: www.pickheaters.com

Product Description by SIC Code

3569 General industrial machinery, nec

Product Description by HS Code
841989 Machinery, plant or laboratory equipment for the treatment of material involving temperature change (except domestic machinery), nesoi
841990 Parts for machinery, plant or laboratory equipment for the treatment of material involving temperature change (except domestic machinery), nesoi

Exports To:	Argentina	Australia
Canada	Chile	Finland
France	Italy	Mexico
Netherlands	New Zealand	Norway
Sweden	Taiwan	United Kingdom
Venezuela		

PIKE Technologies, Inc.

6125 Cottonwood Drive
Madison, WI 53719
Export Contact: Ms Irene Brierley, Owner
Phone: 608/274-2721
FAX: 608/274-0103
e-mail: ireneb@piketech.com
Internet: www.piketech.com
Product Description by SIC Code
3826 Analytical instruments
Product Description by HS Code
902730 Spectrometers, spectrophotometers and spectrographs using optical radiations (ultraviolet, visible, infrared)
Additional Product Description
Products to enhance capabilities of FTIR spectrometers

Exports To:	Australia	Austria
Belgium	Brazil	Canada
Chile	China	Colombia
Czech Republic	Denmark	Dominican Rep.
Egypt	Finland	France
Germany	Greece	Hong Kong
Hungary	Iceland	India
Ireland	Israel	Italy
Japan	Mexico	Netherlands
New Zealand	Norway	Peru
Poland	Portugal	Puerto Rico
Rep. of South Africa	Russia	Saudi Arabia
Singapore	South Korea	Spain
Sri Lanka	Sweden	Switzerland
Taiwan	Thailand	Turkey
United Kingdom	Venezuela	

Prodesse, Inc.

W229 N1870 Westwood Drive

Waukesha, WI 53186

Export Contact: Mr. Tom Shannon, President and CEO
Phone: 262/446-0700
FAX: 262/446-0600
e-mail: tshannon@prodesse.com
Internet: www.prodesse.com
Product Description by SIC Code
3842 Surgical appliances and supplies

Additional Product Description
Molecular diagnostic tests for infectious diseases

Exports To:	Australia	Austria
Belgium	Chile	China
Czech Republic	France	Germany
Hong Kong	India	Ireland
Israel	Italy	Japan
Kuwait	Netherlands	New Zealand
Norway	Philippines	South Korea
Spain	Sweden	Switzerland
Taiwan	United Kingdom	

Provimi Foods, Inc.

W2103 County Road V V
Seymour, WI 54165
Export Contact: Ms. Karen Asbel, Sales Representative
Phone: 920/833-6861
FAX: 920/833-9850
e-mail: kasbel@provimifoods.com
Internet: www.provimifoods.com
Product Description by SIC Code
2011 Meat packing plants
Product Description by HS Code
0201 Meat of bovine animals, fresh or chilled
0202 Meat of bovine animals, frozen
0204 Meat of sheep or goats, fresh, chilled or frozen
0206 Edible offal of bovine animals, swine, sheep, goats, horses etc., fresh, chilled or frozen
0210 Meat and edible meat offal, salted, in brine, dried or smoked; edible lours and meals of meat or meat offal
f
0511 Animal products nesoi; dead animals (of chapter 1 or 3), unfit for human consumption
4101 Raw hides and skins of bovine or equine animals (fresh or preserved, but not tanned or further prepared), whether or not dehaired or split
Additional Product Description
Fresh, frozen, IQF, portion-controlled, and fabricated veal and lamb

Exports To:	Aruba	Bahamas
Canada	France	Italy
Mexico	Netherlands	Puerto Rico

QuadTech

N64 W23110 Main Street
Sussex, WI 53089-5301
Export Contact: Mr. Randy Freeman, VP Business Development

Phone: 414/566-7500

FAX: 262/246-5170
e-mail: Randy.Freeman@quadtechworld.com
Internet: www.quadtechworld.com

Product Description by SIC Code
3555 Printing trades machinery

Exports To:	Australia	Belgium
Denmark	Finland	France
Germany	Italy	Japan
Netherlands	Spain	Sweden
United Kingdom		

QuinTron Instrument Company

3712 West Pierce Street
Milwaukee, WI 53215
Export Contact: Mr. Steve Hamilton, President
Phone: 414/645-4222
FAX: 414/645-3484
e-mail: shamilton@quintron-usa.com
Internet: www.quintron-usa.com
Product Description by SIC Code
3841 Surgical and medical instruments
Product Description by HS Code
902720 Chromatographs and electrophoresis instruments

Additional Product Description
Gas chromatographs used for the detection and measurement of trace gases in many fields of science. (Breath test equipment in gastroenterology)

Exports To:	Argentina	Australia
Belgium	Brazil	Canada
Chile	China	Colombia
Costa Rica	Denmark	Dominican Rep.
Ecuador	Egypt	Finland
France	Germany	Greece
Guatemala	Hong Kong	Hungary
Iceland	Indonesia	Ireland
Israel	Italy	Japan
Kuwait	Malaysia	Mexico
Netherlands	New Zealand	Norway
Pakistan	Peru	Philippines
Poland	Portugal	Puerto Rico
Rep. of South Africa	Saudi Arabia	Singapore
South Korea	Spain	Sweden
Switzerland	Taiwan	Thailand
Trinidad & Tobago	Turkey	United Kingdom
Uruguay	Venezuela	

Reliable Knitting Works

233 East Chicago Street
P.O. Box 563
Milwaukee, WI 53201
Export Contact: Mr. Jerry Polacheck, Executive Vice President
Phone: 414/272-5084
FAX: 414/272-6443
e-mail: jerryp@relknit.com
Internet: www.reliableofmilwaukee.com
Product Description by SIC Code
2253 Knit outerwear mills
3142 House slippers
5136 Wholesale of Men's and boys' clothing
5137 Wholesale of Women's and children's clothing

Product Description by HS Code
640399 Footwear, with outer soles of rubber, plastics or composition leather and uppers of leather nesoi, not covering the ankle

640419 Footwear, with outer soles of rubber or plastics and uppers of textile materials, nesoi
640520 Footwear nesoi, with uppers of textile materials
650590 Hats and headgear, knitted or crocheted, made up from lace, felt or other textile fabric in the piece (not in strips), whether or not lined or trimmed

Exports To:	Canada	Dominican Rep.
France	Ireland	Italy
Switzerland	Turkey	United Kingdom

Renk International Limited

6800 Wilburn Road
Sun Prairie, WI 53590
Export Contact: Mr. Jeffrey Renk, President

Phone: 608/837-7351

FAX: 608/825-6143
e-mail: jeffrenk@chorus.net
Internet: www.renkseed.com
Product Description by SIC Code
0721 Crop planting and protecting
5191 Wholesale of Farm supplies
Exports To: Canada Italy

Reynolds Machine Company, Inc.

S66 W17626 Martin Drive
P.O. Box 77
Muskego, WI 53150
Export Contact: Mr. Wilbur Reynolds, President
Phone: 262/679-6666
FAX: 262/679-3858
e-mail: redreynolds@MSN.com
Product Description by SIC Code

3537	Industrial trucks and tractors
3599	Industrial machinery, nec
3711	Motor vehicles and car bodies
3714	Motor vehicle parts and accessories

Exports To: Brazil Italy
Mexico

Ridgeland Lumber Company, Inc.

P.O. Box 233
Ridgeland, WI 54763
Export Contact: Mr. Brad Slagel, President
Phone: 715/949-1695
FAX: 715/949-1223
Product Description by SIC Code

2421	Sawmills and planing mills, general

Product Description by HS Code

440610	Railway or tramway sleepers (cross-ties) of wood, not impregnated
440710	Coniferous wood sawn or chipped lengthwise, sliced or peeled, whether or not planed, etc., over 6 mm (.236 in.) thick
440791	Oak wood, sawn or chipped lenghtwise, sliced or peeled, whether or not planed etc., over 6 mm (.236 in.) thick

Exports To: Canada France
Italy Japan South Korea
Taiwan

RMT WindConnect

744 Heartland Trail
Madison, WI 53717
Export Contact: Mr. Mark Osten, Director of Business Development
Phone: 608/831-4444
FAX: 608/831-3334
e-mail: mark.osten@rmtinc.com
Internet: www.windconnect.com
Product Description by SIC Code

8711	Engineering services
8742	Management consulting services

Additional Product Description
Global environmental & engineering firm

Exports To: Brazil Canada
Dominican Rep. France Germany
Italy Mexico Netherlands
Spain United Kingdom

Rockwell Automation Global Headquarters

1201 South Second Street
Milwaukee, WI 53204-2496
Export Contact: Mr. Don Davis, Chairman & CEO
Phone: 414/382-2000
FAX: 414/382-4444
Internet: www.rockwellautomation.com/index.html

Product Description by SIC Code

3577	Computer peripheral equipment, nec
3625	Relays and industrial controls
3823	Process control instruments

Exports To: Argentina Australia
Austria Belgium Brazil
Canada China Colombia
Czech Republic Denmark France
Germany India Ireland
Italy Japan Malaysia
Mexico Netherlands New Zealand
Peru Philippines Poland
Rep. of South Africa Spain Switzerland
United Arab Emirates United Kingdom Venezuela
Worldwide

Russell T. Gilman, Inc.

1230 Cheyenne Avenue
P.O. Box 5
Grafton, WI 53024-0005
Export Contact: Mr. Jeff Gramoll, Sales Manager
Phone: 262/377-2434
FAX: 262/377-9438
Internet: www.rtgilman.com
Product Description by SIC Code
3541 Machine tools, metal cutting types
3544 Special dies, tools, jigs & fixtures
Exports To: Canada, Germany, Italy, Mexico, Sweden, United Kingdom

Sanimax Industries Inc.

2099 Shawano Avenue
Green Bay, WI 54307
Export Contact: Mr. Jean-Francois Bonal
Phone: 920/494-5233
FAX: 920/494-9141
e-mail: jean.bonal@sanimax.com
Internet: www.sanimax.com
Product Description by SIC Code
07 Agricultural Services
207 Fats and Oils
31 Leather and Leather Products
Additional Product Description
Rendering, Restaurant Services, Energy, Marketing & Hides, Skins and Leather
Exports To: Canada, Italy, Mexico, Worldwide

Schaefer Megomat USA Inc.

W233 N2830 Roundy Circle W
Pewaukee, WI 53072
Export Contact: Mr. Pete Woboril, President
Phone: 262/524-1100
FAX: 262/524-1133
e-mail: pete.woboril@megomat.com
Internet: www.megomat.com
Product Description by SIC Code
3339 Primary nonferrous metals, nec
Product Description by HS Code
8463 Machine tools for working metal, sintered metal carbides or cermets, without removing metal, nesoi
8466 Parts and accessories for use with machine tools of headings 8456 to 8465, including work or tool holders and other special attachments
Exports To: Argentina, Brazil, Canada, China, France, Germany, Honduras, Hong Kong, Italy, Mexico, Singapore, Switzerland

SCHENCK AccuRate

746 East Milwaukee Street
P.O. Box 208
Whitewater, WI 53190
Export Contact:
Phone: 262/473-2441
FAX: 262/473-4384
Internet: www.accuratefeeders.com
Product Description by SIC Code
3559 Special industry machinery, nec
3829 Measuring & controlling devices, nec
Product Description by HS Code
847780 Machinery for working rubber or plastics or for the manufacture of products from these materials, nesoi
847989 Machines and mechanical appliances having individual functions, nesoi
Additional Product Description
Environmental. German Office.
Exports To: Australia, Belgium, Canada, France, Germany, Hong Kong, Israel, Italy, Japan, Panama, Philippines, Sweden, Switzerland, Taiwan, Thailand, United Kingdom

Schneider National, Inc.

3101 South Packerland Drive
P.O. Box 2545
Green Bay, WI 54306--2545
Export Contact: Mr. Todd Ericksrud, Vice President International
Phone: 920/592-2000
FAX: 920/403-9259
e-mail: ericksrudt@schneider.com
Internet: www.schneider.com
Product Description by SIC Code
4213 Trucking, except local
4731 Freight transportation arrangement

Additional Product Description
Transportation logistics and supply chain solutions

Exports To:	Albania	Austria
Belarus	Belgium	Canada
China	Czech Republic	Denmark
Finland	France	Germany
Greece	Hungary	Ireland
Italy	Japan	Lithuania
Luxembourg	Malaysia	Mexico
Netherlands	Norway	Poland
Portugal	Russia	South Korea
Spain	Sweden	Switzerland
Taiwan	Thailand	Turkey
Turkmenistan	Ukraine	United Kingdom
Uzbekistan		

Schreiber Foods, Inc.

425 Pine Street
P.O. Box 19010
Green Bay, WI 54307-9010
Export Contact: Mr. Bret Drake, Global Trade Business Manager
Phone: 920/437-7601
e-mail: bret.drake@schreiberfoods.com
Internet: www.schreiberfoods.com
Product Description by SIC Code
2022 Cheese, natural and processed
3556 Food products machinery

Exports To:	Australia	Finland
France	Indonesia	Ireland
Italy	Japan	Mexico
New Zealand	South Korea	Spain
United Kingdom		

Scientific Protein Laboratories, Inc.

700 East Main Street
P.O. Box 158
Waunakee, WI 53597-0158
Export Contact: Mr. Gregg R. Steinhauer, Manager, Customer Service
Phone: 608/849-5944
FAX: 608/849-5939
e-mail: splhr@splpharma.com
Internet: www.spl-pharma.com
Product Description by SIC Code
2834 Pharmaceutical preparations
2835 Diagnostic substances
2844 Toilet preparations
3842 Surgical appliances and supplies

Exports To:	Australia	Canada
France	Germany	Guatemala
Italy	Japan	Mexico
New Zealand	Sweden	

Senasys, Inc.

704 Bartlett Avenue

Altoona, WI 54720

Export Contact: Mr. Steven Dye, President
Phone: 715/831-6353
FAX: 419/818-0897
e-mail: sdye@senasys.com
Internet: www.senasys.com
Product Description by SIC Code
3625 Relays and industrial controls
Additional Product Description
CMC lighted switches; contact blocks; PM Minature, PT Heavy Duty, PW Miniature, and PW2 Miniature oiltight controls

Exports To:	Australia	Canada
Hong Kong	Italy	Japan
Mexico	South Korea	Taiwan
United Kingdom		

Sentry Equipment Corporation

966 Blue Ribbon Circle North
Oconomowoc, WI 53066
Export Contact: Mr Dan Quigley, International Sales Mgr
Phone: 262/567-7256
FAX: 262/567-4523
e-mail: danq@sentry-equip.com
Internet: http://www.sentry-equip.com
Product Description by SIC Code
3824 Fluid meters and counting devices
Product Description by HS Code
841950 Heat exchange units, industrial type
842199 Parts for filtering or purifying machinery and apparatus for liquids or gases
848180 Taps, cocks, valves and similar appliances for pipes, vats or the like, including thermostatically controlled valves, nesoi
901832 Tubular metal needles and needles for sutures and parts and accessories thereof
902720 Chromatographs and electrophoresis instruments
902750 Instruments and apparatus for physical or chemical analysis using optical radiations (ultraviolet, visible, infrared), nesoi
902780 Instuments and apparatus for physical or chemical analysis, nesoi

Exports To:	Argentina	Aruba
Austria	Bahamas	Barbados
Belgium	Belize	Bermuda
Bolivia	Brazil	Canada
Cayman Islands	Chile	China
Colombia	Costa Rica	Czech Republic
Denmark	Dominican Rep.	Ecuador
Egypt	Finland	France
Germany	Greece	Honduras
Hong Kong	Hungary	India
Indonesia	Ireland	Israel
Italy	Jamaica	Japan
Kuwait	Malaysia	Mexico
Netherlands	New Zealand	Norway
Peru	Philippines	Poland
Portugal	Puerto Rico	Rep. of South Africa
Romania	Russia	Saudi Arabia
Singapore	South Korea	Spain
Sweden	Taiwan	Thailand
Turkey	Ukraine	United Arab Emirates
United Kingdom	Uruguay	Uzbekistan
Venezuela	Vietnam	Virgin Islands

Server Products Inc.

3601 Pleasant Hill Road
P.O. Box 98
Richfield, WI 53076
Export Contact: Mr. Ron Ripple, VP Sales & Marketing
Phone: 262/628-5600
FAX: 262/628-5110
Internet: www.server-products.com
Product Description by SIC Code
3556 Food products machinery
3589 Service industry machinery, nec
Additional Product Description
Food warmers and dispensers

Exports To:	Australia	Austria
Belgium	Brazil	Canada
Denmark	France	Germany
Italy	Japan	Mexico
New Zealand	Norway	Philippines
Poland	Puerto Rico	Sweden
Switzerland	Taiwan	United Kingdom

Silver Creek Industries

1909 Silver Creek Road
P.O. Box 1988
Manitowoc, WI 54221-1988
Export Contact: Ms. Jessica McBride, Marketing Coordinator

Phone: 920/684-1225

FAX: 920/684-6167
Internet: www.silvercreekindustries.com
Product Description by SIC Code
3651 Household audio and video equipment

Additional Product Description

Personal sound amplifiers and circuit boards

Exports To:	Australia	Bulgaria
Canada	Finland	France
Germany	Greece	Italy
Spain	United Kingdom	

Simplicity Manufacturing, Inc.

500 North Spring Street
P.O. Box 210
Port Washington, WI 53074
Export Contact: Mr. Jim Myers, Vice President-Intl. Sales
Phone: 262/377-5450
FAX: 262/377-8202
Product Description by SIC Code
3524 Lawn and garden equipment
Product Description by HS Code
843020 Snowplows and snowblowers
843311 Mowers for lawns, parks or sports grounds, powered with the cutting device rotating in a horizontal plane

Exports To:	Australia	Austria
Belgium	Canada	Denmark
France	Germany	Italy
Mexico	Netherlands	Sweden
Switzerland	United Kingdom	

Smiths Medical PM, Inc (formerly BCI, Inc.)

N7 W22025 Johnson Drive
Waukesha, WI 53186-1856
Export Contact: Ms. Maria Cartier, Director, International Compliance & Marketing
Phone: 262/542-3100
FAX: 262/542-0718
e-mail: cartier@smiths-bci.com
Internet: http://www.smiths-medical.com
Product Description by SIC Code
3841 Surgical and medical instruments
Product Description by HS Code
901819 Electro-diagnostic apparatus (and apparatus for functional exploratory examination or for checking physiological parameters) nesoi, and parts, etc.
Additional Product Description
Patient medical monitors

Exports To:	Argentina	Australia
Brazil	Chile	Germany
Italy	Mexico	Portugal
Switzerland	United Kingdom	

SORBA Medical Systems, Inc.

120 Bishops Way, #164
Brookfield, WI 53005-0951
Export Contact: Ms. Jill Barney
Phone: 262/827-2740
FAX: 262/827-2759
e-mail: sorba@execpc.com
Internet: www.sorba.com
Product Description by SIC Code
3699 Electrical equipment & supplies, nec
3845 Electromedical equipment
Product Description by HS Code
901890 Instruments and appliances for medical, surgical or veterinary sciences, nesoi, and parts and accessories thereof
Additional Product Description
Electronic patient monitoring equipment

Exports To:	Canada	Egypt
France	Germany	Israel
Italy	Japan	Netherlands
Spain	Sweden	Taiwan
United Kingdom		

Source One Computer Products, Inc.

8343 North Steven Road
Milwaukee, WI 53223
Export Contact: Ms. Sandra Jaeger, President
Phone: 414/355-9448
FAX: 414/355-9778
e-mail: sjaeger@sourceonecomputer.com
Internet: http://www.sourceonecomputer.com/
Product Description by SIC Code
5045 Wholesale of Computers, peripherals & software

Exports To:	France	Germany
Italy	Netherlands	Puerto Rico
United Kingdom		

Specialty Tapes/Division of R.S.W. Inc

4221 Courtney Road
Franksville, WI 53126
Export Contact: Ms. Pam Wood, Sales Manager
Phone: 262/835-0748
FAX: 262/835-0749
e-mail: pwood@specialtytapes.net
Internet: http://www.specialtytapes.net

Product Description by SIC Code

2672 Paper coated and laminated, nec
3861 Photographic equipment and supplies

Product Description by HS Code

3702 Photographic film in rolls, sensitized, unexposed, not of paper, paperboard or textiles; instant print film in rolls, sensitized, unexposed
3703 Photographic paper, paperboard and textiles, sensitized, unexposed
3707 Chemical preparations for use in photography; unmixed products for photographic uses, packaged in measured portions ready for use or retail sale
3919 Self-adhesive plates, sheets, film, foil, tape and other flat shapes, of plastics
392190 Plates, sheets, film, foil and strip of plastics, nesoi, non-cellular plastics nesoi
481121 Paper and paperboard, gummed or adhesive, pressure-sensitive, nesoi, in rolls or sheets
481129 Paper and paperboard, gummed or adhesive except pressure-sensitive, nesoi, in rolls or sheets
481131 Paper and paperboard, coated, impregnated or covered with plastics (excluding adhesives), bleached, weighing over 150 g/m2, nesoi, in rolls or sheets
481139 Paper and paperboard, coated, impregnated or covered with plastics (excluding adhesives), nesoi, in rolls or sheets
481140 Paper and paperboard, coated, impregnated or covered with wax, paraffin, stearin, oil or glycerol, in rolls or sheets
481190 Paper, paperboard, cellulose wadding and webs of cellulose fibers, coated, impregnated, etc. nesoi, in rolls or sheets
482190 Paper and paperboard labels of all kinds, other than printed
4823 Paper, paperboard, cellulose wadding and webs, cut to size or shape nesoi; articles of paper pulp, paper, paperboard, cellulose wadding or webs nesoi
9006 Photographic (other than cinematographic) cameras; photographic flashlight apparatus and flashbulbs (except discharge lamps); parts and accessories
9007 Cinematographic cameras and projectors (with or without sound recording or reproducing apparatus); parts and accessories thereof
9008 Image projectors, photographic enlargers and reducers, other than cinematographic; parts and accessories thereof
9009 Photocopying apparatus with an optical system or of the contact type and thermocopying apparatus; parts and accessories thereof
9010 Apparatus and equipment for photographic laboratories nesoi; negatoscopes; projection screens; parts and accessories thereof
9027 Instruments and apparatus for physical or chemical analysis, including checking viscosity, expansion, heat, sound, light etc.; microtomes; parts etc.

Additional Product Description

Pressure sensitive adhesive tapes

Exports To:	Australia	Canada
France	Germany	Israel
Italy	Japan	Mexico
Netherlands	New Zealand	Puerto Rico
Rep. of South Africa	Saudi Arabia	Spain
Switzerland	Turkey	United Kingdom

Specialtychem Products Corporation

2 Stanton Street
Marinette, WI 54143-2543
Export Contact: Mrs. Tammi K. Salewsky, Manager/Customer Service
Phone: 715/735-9033
FAX: 715/735-5304
e-mail: tammi.salesky.b@bayer.com

Product Description by SIC Code

2899 Chemical preparations, nec

Product Description by HS Code

290319 Saturated chlorinated derivatives of acyclic hydrocarbons, nesoi
290950 Ether-phenols, ether-alcohol-phenols and their halogenated, sulfonated, nitrated or nitrosated derivatives
291819 Carboxylic acids with alcohol function but no other oxygen function, their anhydrides, halides, peroxides, peroxyacids and their derivatives, nesoi

Exports To:	Brazil	Canada
France	Germany	India
Italy	Japan	Mexico
Portugal	Switzerland	

St. Croix of Park Falls, Ltd.

856 4th Avenue North

P.O. Box 279
Park Falls, WI 54552

Export Contact: Mr. Jeff Schluter, Sales and Marketing
Phone: 715/762-3226
FAX: 715/762-3293
Internet: www.stcroixrods.com

Product Description by SIC Code

3949 Sporting and athletic goods, nec

Product Description by HS Code

950710 Fishing rods, and parts and accessories thereof

Exports To:	Argentina	Australia
Chile	France	Italy
Malaysia	Norway	Rep. of South Africa
Malaysia	Norway	Rep. of South Africa
Spain	Sweden	

Stainless Steel Fabricating, Inc.

202 Industrial Drive
P.O. Box 500
Columbus, WI 53925-0337
Export Contact: Mr. Jim Parish, General Manager
Phone: 920/623-3003
FAX: 920/623-4508
e-mail: jim.parish@ssfsupreme.com
Internet: www.ssfsupreme.com
Product Description by SIC Code
3556 Food products machinery

Product Description by HS Code
843420 Dairy machinery
Additional Product Description
Machinery for Mozzarella/pasta filatal production

Exports To:	Australia	Canada
Costa Rica	Italy	Mexico
Venezuela	Zimbwabe	

Standard Imaging, Inc.

3120 Deming Way
Middleton, WI 53562
Export Contact: Mr. Eric DeWerd, Sales Manager
Phone: 608/831-0025
FAX: 608/831-2202
e-mail: edewerd@standardimaging.com
Internet: www.standardimaging.com
Product Description by SIC Code
3845 Electromedical equipment
Product Description by HS Code
903010 Instruments and apparatus for measuring or detecting ionizing radiations
Additional Product Description
Radiation calibration, quality assurance, source handling, and other testing instruments used in support of radiation cancer treatment and cardiology applications

Exports To:	Australia	Belgium
Brazil	Canada	China
Czech Republic	Denmark	Finland
France	Germany	Hong Kong
Italy	Japan	Mexico
Netherlands	New Zealand	Norway
Poland	Portugal	Singapore
South Korea	Sweden	Switzerland
Taiwan	United Kingdom	Vietnam

Sterling Scientific, LLC

2310 Van Hise Avenue
Madison, WI 53726
Export Contact: Dr. John Sarff, Owner
Phone: 608/238-3889
FAX: 608/238-3889
e-mail: management@sterlingscientific.com
Internet: www.sterlingscientific.com
Product Description by SIC Code
3826 Analytical instruments

Exports To:	Italy	Japan

Straubel Paper Company

995 Waube Lane

Green Bay, WI 54304-5530

Export Contact: Mr. Dwight Fisk, President
Phone: 920/336-5022
FAX: 920/336-0662
e-mail: straubel@GBOL.com

Product Description by SIC Code
2676 Sanitary paper products

Exports To:	Australia	Canada
Germany	Italy	Switzerland
United Kingdom		

Sunlite Plastics, Inc.

W194 N11340 McCormick Drive
Germantown, WI 53022
Export Contact: Mr. Brant Stanford, President
Phone: 262/253-0600
FAX: 262/253-0601
Internet: www.sunliteplastics.com
Product Description by SIC Code
3082 Unsupported plastics profile shapes
3089 Plastics products, nec
3842 Surgical appliances and supplies
Product Description by HS Code
391610 Monofilament with a cross-sectional dimension over 1 mm, rods, sticks and profile shapes of polymers of ethylene, not more than surface-worked

391620 Monofilament with a cross-sectional dimension over 1 mm, rods, sticks and profile shapes of polymers of vinyl chloride, not more than surface-worked
391690 Monofilament with a cross-sectional dimension over 1 mm, rods, sticks and profile shapes of plastics, nesoi, not more than surface-worked
Additional Product Description
Industrial & medical extrusions, rods, tubes, etc.

Exports To:	Australia	Canada
Germany	Ireland	Israel
Italy	Mexico	South Korea
Taiwan	Turkey	United Kingdom

Sunsor Metal Products, Inc.

1115 Jefferson Street
Racine, WI 53404-2817
Export Contact: Mr. C. C. Sorensen, President
Phone: 262/637-0608
FAX: 262/637-3015
Product Description by SIC Code
3499 Fabricated metal products, nec
Product Description by HS Code
732393 Table, kitchen or other household articles and parts thereof, of stainless steel
732394 Table, kitchen or other household articles and parts thereof, of iron (not cast) and steel (not stainless), enameled
732690 Articles of iron or steel, nesoi
741999 Articles of copper, nesoi
761290 Aluminum casks, drums, cans, boxes and similar plain, unfitted containers, of a capacity not over 300 liters (79.30 gal.)
761510 Table, kitchen or other household articles and parts thereof, of aluminum; pot scourers and scouring or polishing pads and the like, of aluminum
761690 Articles of aluminum, nesoi
940390 Parts of furniture, nesoi

Exports To:	Austria	Canada
France	Germany	Italy
Mexico	South Korea	

Superior Specialties, Inc.

2525 North Casaloma Drive
P.O. Box 7170
Appleton, WI 54912-7068
Export Contact: Mr. David K. Myers, Sales/Marketing Manager
Phone: 920/560-6262
FAX: 920/727-3115
e-mail: myedav@superspec.com
Internet: www.superspec.com
Product Description by SIC Code
2621 Paper mills
Product Description by HS Code
480100 Newsprint, in rolls or sheets
480580 Paper and paperboard, nesoi, weighing 225 g/m2 or over, uncoated, in rolls or sheets

481190 Paper, paperboard, cellulose wadding and webs of cellulose fibers, coated, impregnated, etc. nesoi, in rolls or sheets

Exports To:	Australia	Belgium
Brazil	Canada	China
Germany	India	Italy
Japan	Mexico	Russia
South Korea	Spain	Taiwan
United Kingdom		

SurgiVet Inc.

N7 W22025 Johnson Road, #A
Waukesha, WI 53186
Export Contact: Mr. Adam Poppert, Global Sales Manager
Phone: 262/513-8500
FAX: 262/513-9069
e-mail: adam.poppert@smiths-medical.com
Internet: www.surgivet.com
Product Description by SIC Code
3841 Surgical and medical instruments
Product Description by HS Code
901890 Instruments and appliances for medical, surgical or veterinary sciences, nesoi, and parts and accessories thereof

Additional Product Description
Veterinary anesthesia and monitoring equipment

Exports To:	Argentina	Australia
Austria	Bahamas	Belgium
Brazil	Canada	Cayman Islands
Chile	China	Colombia
Costa Rica	Croatia	Czech Republic
Denmark	Egypt	Estonia
Finland	France	Germany
Greece	Hong Kong	Hungary
India	Ireland	Israel
Italy	Japan	Kenya
Kuwait	Lebanon	Malaysia
Malta & Gozo	Mexico	Netherlands
New Zealand	Norway	Peru
Philippines	Poland	Portugal
Puerto Rico	Rep. of South Africa	Saudi Arabia
Singapore	Slovakia	South Korea
Spain	Sweden	Switzerland
Taiwan	Thailand	Turkey
United Arab Emirates	United Kingdom	Venezuela
Vietnam		

TecStar MfgCompany (Division of MGS Mfg.

W190 N11701 Moldmakers Way
Germantown, WI 53022
Export Contact: Ms. Sandra J. Gierach, V. P. Corporate Administration
Phone: 262/250-2950
FAX: 262/250-9043
e-mail: sandra.gierach@mgstech.com
Product Description by SIC Code
3559 Special industry machinery, nec
Additional Product Description
Devices used in plastic injection molding

Exports To:	Brazil	Canada
China	Costa Rica	France
Germany	Ireland	Italy
Sweden		

The Larsen Company

520 North Broadway Street
P.O. Box 19027
Green Bay, WI 54307
Export Contact: Ms. Janice Kuchenbecker, Export Sales Manager
Phone: 920/435-5301
FAX: 920/435-8388
Product Description by SIC Code
2033 Canned fruits and vegetables
2037 Frozen fruits and vegetables

Exports To:	Canada	France
Germany	Hong Kong	Ireland
Germany	Hong Kong	Ireland
Italy	Japan	Mexico
Spain	Taiwan	United Kingdom

Thermo Electron Scientific Instruments, LLC

5225 Verona Road
Madison, WI 53711
Export Contact: Ms. Brenda Wilcox, Vice President
Phone: 608/276-6100
FAX: 608/273-5046
e-mail: brenda.wilcox@thermo.com
Internet: www.thermo.com

Product Description by SIC Code

3823	Process control instruments
3825	Instruments to measure electricity
3826	Analytical instruments

Product Description by HS Code

901819	Electro-diagnostic apparatus (and apparatus for functional exploratory examination or for checking physiological parameters) nesoi, and parts, etc.
901820	Ultraviolet or infrared ray apparatus, and parts and accessories thereof
901890	Instruments and appliances for medical, surgical or veterinary sciences, nesoi, and parts and accessories thereof
902680	Instruments and apparatus for measuring or checking other variables of liquids or gases, nesoi
902710	Gas or smoke analysis apparatus
902730	Spectrometers, spectrophotometers and spectrographs using optical radiations (ultraviolet, visible, infrared)
902750	Instruments and apparatus for physical or chemical analysis using optical radiations (ultraviolet, visible, infrared), nesoi
902780	Instuments and apparatus for physical or chemical analysis, nesoi

Additional Product Description

Fourier transform infrared (FT-IR) and Raman spectrometers, microscopes, sampling accessories, software and spectral libraries, NIR, UV/Vis spectrophotometers, Micro EDS, Micro XRF

Exports To:

Albania	Argentina	Australia
Austria	Belgium	Brazil
Bulgaria	Cambodia	Canada
Chile	China	Colombia
Croatia	Czech Republic	Denmark
Egypt	Estonia	Finland
France	Germany	Greece
Hong Kong	Hungary	India
Indonesia	Ireland	Israel
Italy	Japan	Jordan
Kuwait	Latvia	Lichtenstein
Lithuania	Luxembourg	Malaysia
Mauritius	Mexico	Monaco
Morocco	Netherlands	New Zealand
Norway	Pakistan	Paraguay
Peru	Philippines	Poland
Portugal	Puerto Rico	Rep. of South Africa
Romania	Russia	Saudi Arabia
Serbia & Montenegro	Sierra Leone	Singapore
Slovakia	Slovenia	South Korea
Spain	Sweden	Switzerland
Taiwan	Thailand	Turkey
Ukraine	United Arab Emirates	United Kingdom
Uruguay	Venezuela	Vietnam

TIDI Products LLC

570 Enterprise Drive
Neenah, WI 54956-0806
Export Contact: Mr Brad McCarville, Vice President of Sales
Phone: 920/751-4300
FAX: 920/751-4370
e-mail: bmccarville@tidiproducts.com
Internet: www.tidiproducts.com

Product Description by SIC Code

2676	Sanitary paper products
282	Plastics Materials and Synthetics
308	Miscellaneous Plastics Products, NEC
3842	Surgical appliances and supplies
3843	Dental equipment and supplies

Additional Product Description

Disposable exam gloves, gowns, aprons, bibs, drape sheets, table covers & paper; doggie bags & laminating film

Exports To: Canada Italy

T-LON Products, Inc.

540 Progress Drive

Hartland, WI 53029-2304

Export Contact: Mr. Robert Olson, Vice President
Phone: 262/367-2333
FAX: 262/367-8159
e-mail: bolson@t-lon.com
Internet: www.t-lon.com

Product Description by SIC Code

2821	Plastics materials and resins

Product Description by HS Code

390461	Polytetrafluoroethylene (ptfe), in primary forms

Exports To:

Australia	Canada	Chile
France	Germany	Italy
Malaysia	Mexico	New Zealand
Rep. of South Africa		

Tomah Products, Inc.

P.O. Box 388
Milton, WI 53563
Export Contact: Mr. David Wersland, Vice President - Sales
Phone: 608/868-6811
FAX: 608/868-7098
e-mail: dwersland@tomah3.com
Internet: tomah3.com
Product Description by SIC Code
2869 Industrial organic chemicals, nec
Product Description by HS Code
292390 Quaternary ammonium salts and hydroxides, nesoi
292520 Imines and their derivatives; salts thereof

292690 Nitrile function compounds, nesoi
292800 Organic derivatives of hydrazine or hydroxylamine

340211 Anionic organic surface-active agents, whether or not put up for retail sale
340212 Cationic organic surface-active agents, whether or not put up for retail sale
340213 Nonionic organic surface-active agents, whether or not put up for retail sale

340219 Organic surface-active agents, whether or not put up for retail sale, nesoi

Exports To:	Argentina	Australia
Belgium	Brazil	France
Germany	Hong Kong	Italy
Mexico	New Zealand	Singapore
Spain	Sweden	Taiwan
United Kingdom		

TomoTherapy Incorporated

1240 Deming Way
Madison, WI 53717-1954
Export Contact: Mr. John Hughes, VP of Global Sales
Phone: 608/824-2800
FAX: 608/824-2996
e-mail: jhughes@tomotherapy.com
Internet: www.tomotherapy.com
Product Description by SIC Code
3844 X-ray apparatus and tubes
Product Description by HS Code
902211 Apparatus based on the use of x-rays for medical, surgical, dental or veterinary uses, including radiography or radiotherapy apparatus

902219 Apparatus based on the use of x-rays for uses other than medical, surgical, dental or veterinary, including industrial x-ray apparatus

Additional Product Description
Helical tomotheraphy system to deliver conformal radiation therapy to cancer patients

Exports To:	Belgium	Canada
China	France	Germany
Greece	Hong Kong	India
Greece	Hong Kong	India
Israel	Italy	Netherlands
Poland	Russia	Singapore
South Korea	Spain	Switzerland
Taiwan	Turkey	United Arab Emirates
United Kingdom		

Traex

One Traex Plaza
P.O. Box 200
Dane, WI 53529
Export Contact: Ms. Lori Barger, International Sales Manager
Phone: 608/849-7999
FAX: 608/849-7950
e-mail: bargelj@libbey.com
Internet: www.traex.com
Product Description by SIC Code
3089 Plastics products, nec
Product Description by HS Code
392410 Tableware and kitchenware of plastics

Exports To:	Australia	Canada
France	Germany	Hong Kong
Israel	Italy	Mexico
Netherlands	Singapore	South Korea
Taiwan	United Kingdom	

Trek Bicycle Corporation

801 West Madison Street
Waterloo, WI 53594-1379
Export Contact: Ms. Jody Swentik, International Transportation Manager

Phone: 920/478-2191
FAX: 920/478-3216
e-mail: Jody_Swentik@trekbikes.com
Internet: www.trekbikes.com

Product Description by SIC Code
3751 Motorcycles, bicycles, and parts

Product Description by HS Code
871200 Bicycles and other cycles (including delivery tricycles), not motorized
871411 Saddles and seats of motorcycles (including mopeds)
871419 Parts and accessories of motorcycles (including mopeds), nesoi
871491 Frames and forks, and parts thereof for bicycles and other cycles nesoi

871492 Wheel rims and spokes for bicycles and other cycles nesoi
871493 Hubs (other than coaster braking hubs and hub brakes) and free-wheel sprocket-wheels for bicyles and other cycles nesoi
871494 Brakes, including coaster braking hubs and hub brakes and parts there of, for bicycles and other cycles nesoi
871495 Saddles for bicycles and other cycles nesoi
871496 Pedals and crank-gear, and parts thereof for bicycles and other cycles nesoi
871499 Parts and accessories nesoi, for bicycles and other cycles nesoi

Exports To:	Austria	Belize
Brazil	Chile	France
Germany	Iceland	Israel
Italy	Mexico	Netherlands
Spain	United Kingdom	

or

Trent Tube/Division of Crucible Materials Corp.

2015 Energy Drive
East Troy, WI 53120
Export Contact: Mr. Don Harvieux, General Manager
Phone: 262/642-7321
FAX: 262/642-8481
e-mail: dharvieux@trent-tube.com
Internet: www.trent-tube.com

Product Description by SIC Code
3317 Steel pipe and tubes

Product Description by HS Code
730640 Pipes, tubes and hollow profiles nesoi, welded, of circular cross section, of stainless steel
730650 Pipes, tubes and hollow profiles nesoi, welded, of circular cross section, of alloy steel (other than stainless) nesoi
Additional Product Description
Stainless steel tubing for aircraft and aerospace; stainless steel
Stainless steel tubing for aircraft and aerospace; stainless steel dairy, food & beverage; pharmaceutical applications

Exports To:	Canada	France
Germany	India	Italy
Japan	Mexico	Saudi Arabia
South Korea	Taiwan	Turkey
United Kingdom		

TreyMed, Inc. (formerly CardioPulmonary

N56 W24790 North Corporate Circle Unit C
Sussex, WI 53089
Export Contact: Mr. John Berry, Vice President

Phone: 262/820-1294

FAX: 262/820-1295
e-mail: jfb@treymed.com
Internet: www.treymed.com
Product Description by SIC Code
384 Medical Instruments and Supplies
3845 Electromedical equipment
Product Description by HS Code
901819 Electro-diagnostic apparatus (and apparatus for functional exploratory examination or for checking physiological parameters) nesoi, and parts, etc.
901890 Instruments and appliances for medical, surgical or veterinary sciences, nesoi, and parts and accessories thereof
901920 Ozone therapy, oxygen therapy, aerosol therapy, artifical respiration or other therapeutic respiration apparatus; parts and accessories thereof
902690 Parts and accessories for instruments and apparatus for measuring or checking the flow, level, pressure or other variables of liquids

gases, nesoi
Additional Product Description
Respiratory monitoring sensors and devices

Exports To:	Chile	China
Finland	Germany	India
Ireland	Italy	Japan
Mexico	Poland	Russia
Saudi Arabia	Spain	Sweden

Triarch, Inc.

N8028 Union Street
P.O. Box 98
Ripon, WI 54971
Export Contact: Ms. Catherine Conant, Office Manager
Phone: 920/748-5125
FAX: 920/748-3034
e-mail: triarch@centurytel.net
Internet: www.triarchmicroslides.com
Product Description by SIC Code
3821 Laboratory apparatus and furniture
3999 Manufacturing industries, nec

Additional Product Description
Prepared microscope slides, microscopes for resale, plastic embedded biological specimens, 35mm slides (transparencies) for projection

Exports To:	Australia	Canada
France	Hong Kong	Israel
Italy	New Zealand	Puerto Rico
Saudi Arabia	Sweden	United Kingdom

Trueflight Manufacturing Company, Inc.

Highway 51
P.O. Box 1000
Manitowish Waters, WI 54545
Export Contact:
Phone: 715/543-8410
FAX:

Internet: www.trueflightfeathers.com
Product Description by SIC Code
3949 Sporting and athletic goods, nec

Additional Product Description
Natural feather fletching for arrows

Exports To:	American Samoa	Australia
Belgium	Brazil	Croatia
Czech Republic	Denmark	Estonia
France	Germany	Greece
Hong Kong	Hungary	Italy
Japan	Latvia	Luxembourg
Mexico	Netherlands	New Zealand
Peru	Poland	Portugal
Slovenia	Spain	St. Lucia
Sweden	Switzerland	United Kingdom

TTM Technologies

234 Cashman Drive
Chippewa Falls, WI 54729
Export Contact: Mr. Joe Zachman, General Manager
Phone: 715/726-5799
FAX: 715/720-5250
Internet: www.ttmtechnologies.com
Product Description by SIC Code
2671 Paper coated & laminated, packaging
3672 Printed circuit boards

Exports To:	Canada	China
Italy	Malaysia	Mexico
United Kingdom		

Uncle Josh Bait Company

525 Jefferson Street
Fort Atkinson, WI 53538-1124
Export Contact: Mr. Patrick McDevitt, Vice President
Phone: 920/563-2491
FAX: 920/563-8622
e-mail: pmcdevitt@unclejosh.com
Internet: www.unclejosh.com
Product Description by SIC Code
3949 Sporting and athletic goods, nec
Product Description by HS Code
950790 Line fishing tackle nesoi, nets (fish landing, butterfly etc.), decoy birds nesoi and similar hunting etc. equipment; parts and accessories thereof

Exports To:	Brazil	Canada
Finland	France	Germany
Ireland	Italy	Japan
Mexico	Netherlands	South Korea
Spain	United Kingdom	

United Vaccines Inc.

2826 Latham Drive

Madison, WI 53713

Export Contact: Mr. Roger Brady, Marketing
Phone: 608/277-2030
FAX: 608/277-2120
Product Description by SIC Code
2836 Biological products exc. diagnostic
Product Description by HS Code
300239 Vaccines for veterinary medicine, nesoi

Exports To:	Denmark	Finland
France	Germany	Ireland
Italy	Netherlands	Norway
Russia	Spain	Sweden
United Kingdom		

Universal Flavors, Division of Universal Foods Corporation

777 East Wisconsin Avenue, #1100
Milwaukee, WI 53202-5304
Export Contact: Mr. Kenneth P. Manning, Chairman & Chief Executive Officer
Phone: 414/271-6755
FAX: 414/347-4794
Product Description by SIC Code
2099 Food preparations, nec
Product Description by HS Code

210610 Protein concentrates and textured protein substances
210690 Food preparations nesoi

220290 Nonalcoholic beverages, nesoi (including milk-based drinks and nonalcoholic beer)
330210 Mixtures of odoriferous substances and mixtures (including alcoholic solutions) with a basis of these substances used in the food or drink industries

Exports To:	Argentina	Australia
Bahamas	Bahrain	Barbados
Belgium	Belize	Bolivia
Brazil	Canada	Cayman Islands
Chile	China	Colombia
Costa Rica	Cyprus	Denmark
Dominican Rep.	Ecuador	Egypt
El Salvador	France	Germany
Greece	Grenada	Guatemala
Guyana	Haiti	Honduras
Hong Kong	Indonesia	Ireland
Israel	Italy	Jamaica
Japan	Kenya	Lebanon
Malaysia	Mexico	Netherlands
New Zealand	Nicaragua	Norway
Oman	Pakistan	Panama
Paraguay	Peru	Philippines
Puerto Rico	Rep. of South Africa	Romania
Saudi Arabia	Singapore	South Korea
Spain	St. Kitts & Nevis	St. Lucia
Suriname	Sweden	Switzerland
Syria	Thailand	Trinidad & Tobago
Turkey	United Arab Emirates	United Kingdom
Uruguay	Venezuela	

Valiant Inc.

1421 South Park Street
Madison, WI 53715
Export Contact: Mr. Tim Neckermann, Vice President
Phone: 608/294-1050
FAX: 608/294-1051
e-mail: sales@veltd.net
Internet: www.veltd.net
Product Description by SIC Code
3369 Nonferrous foundries, nec

Additional Product Description

Pewter metal and polyurethane resin castings, figurines and statuary

Exports To:	Argentina	Australia
Austria	Belgium	Brazil
Canada	China	Denmark
Finland	France	Germany
Greece	Greenland	Hong Kong
Iceland	Ireland	Italy
Japan	Mexico	Netherlands
New Zealand	Norway	Philippines
Rep. of South Africa	Russia	Saudi Arabia
Singapore	South Korea	Spain
Sweden	Switzerland	Taiwan
Thailand	Turkey	United Arab Emirates
United Kingdom		

Vesta, Inc.

5400 West Franklin Drive
Franklin, WI 53132
Export Contact: Mr. Tim Wick, Sales and Customer Service
Phone: 414/423-0550
FAX: 414/423-0562

Internet: www.vestaweb.com

Product Description by SIC Code
3069 Fabricated rubber products, nec
3842 Surgical appliances and supplies
Additional Product Description
Extruding, molding, and assembly of silicone rubber products for the medical industry

Exports To:	Australia	Brazil
Costa Rica	Denmark	Germany
Israel	Italy	Japan
Mexico	Netherlands	New Zealand
Rep. of South Africa	Switzerland	Taiwan
Turkey		

VideoPropulsion Interactive Television, Inc.

255 Info Highway
Slinger, WI 53086
Export Contact: Mr. Donald Woelz, Vice President of Sales & Marketing
Phone: 262/644-1000
FAX: 262/644-0477
e-mail: don@videopropulsion.com
Internet: www.videopropulsion.com

Product Description by SIC Code
3577 Computer peripheral equipment, nec

Product Description by HS Code

847192 Input or output units for automatic data processing machines

Exports To:	Australia	Canada
China	France	Germany
Hong Kong	India	Italy
Japan	Mexico	Netherlands
South Korea	Switzerland	United Kingdom

Viking Cue Mfg., Inc.

2710 Syene Road
Madison, WI 53713
Export Contact: Mr. Barry Hart, VP
Phone: 608/271-5155
FAX: 608/271-5157
Internet: www.vikingcue.com
Product Description by SIC Code
3949 Sporting and athletic goods, nec
Product Description by HS Code
950420 Articles, parts and accessories for billiards, including pocket billiards

Exports To:	Canada	Finland
France	Germany	Italy
Japan	Malaysia	Netherlands
Philippines	Poland	Puerto Rico
Qatar	Singapore	Switzerland
Thailand	Virgin Islands	

Visionary Medical Supplies

6441 Enterprise Lane
Madison, WI 53719
Export Contact: Ms. Susan Fisk, Director of Marketing
Phone: 608/270-3880
FAX: 608/270-3882
e-mail: sfisk@visionarymedicalsupplies.com
Internet: www.visionarymedicalsupplies.com

Product Description by SIC Code
5048 Wholesale of Ophthalmic goods

Additional Product Description

Suture (nylon and silk, introducing polypropylene, polyester and absorbable in 2006), PMMA and foldable intraocular lenses and ophthalmic solutions used during cataract surgery: silicone oil, trypan blue, viscoelastic.

Exports To:	Algeria	Argentina
Brazil	Cote d'Ivoire	Ecuador
Egypt	Italy	Malaysia
Malta & Gozo	Mexico	Morocco
Peru	Romania	Trinidad & Tobago
Turkey	United Arab Emirates	Venezuela

Vollrath Company

1236 North 18th Street
P.O. Box 611
Sheboygan, WI 53081
Export Contact: Mr. Paul D'Alberto, Director of International Development
Phone: 920/457-4851
FAX: 920/459-6570
e-mail: dalberto@vollrathco.com
Internet: vollrathco.com

Product Description by SIC Code
3421 Cutlery
3556 Food products machinery
3585 Refrigeration and heating equipment
3589 Service industry machinery, nec
3842 Surgical appliances and supplies
Additional Product Description
Stainless steel utensils, food service equipment & mobile cafeterias

Exports To:	Australia	Canada
France	Germany	Hong Kong
Italy	Japan	Mexico
Puerto Rico	Saudi Arabia	South Korea
United Kingdom		

Von Schrader Company

1600 Junction Avenue
Racine, WI 53403
Export Contact: Mr. Gary L. Parker, Executive Vice President
Phone: 262/634-1956
FAX: 262/634-2888
Product Description by SIC Code
2842 Polishes and sanitation goods
3569 General industrial machinery, nec

Exports To:	Australia	Belgium
Brazil	Colombia	France
Germany	Italy	Japan
Mexico	Singapore	Spain
Switzerland	United Kingdom	

W. B. Place LLC

402 West Sumner Street
Hartford, WI 53027
Export Contact: Mr. Michael Fucci, General Manager
Phone: 262/673-4000
FAX: 262/673-6233

e-mail: mfucci@wbplace.com

Internet: www.wbplace.com
Product Description by SIC Code
3111 Leather tanning and finishing
Additional Product Description
Tanned bovine, deers, and American bison hides; leather "logger laces" for footwear

Exports To:	Canada	China
Hong Kong	Italy	Japan
South Korea	Spain	

Wago Corporation

N120 W19129 Freistadt Road
P.O. Box 1015
Germantown, WI 53022-2456
Export Contact: Ms. Laura Wade, Inventory & Import Manager
Phone: 262/255-6222
FAX: 262/255-3232
e-mail: laura.wade@wago.com
Internet: www.wago.com
Product Description by SIC Code
3613 Switchgear and switchboard apparatus

Product Description by HS Code
853649 Relays for a voltage exceeding 60 v but not exceeding 1,000 v
853669 Electrical plugs and sockets for a voltage not exceeding 1,000 v
853690 Electrical apparatus for switching, protecting or making connections to or in electrical circuits, for a voltage not exceeding 1,000 v, nesoi

853710 Boards, panels, consoles, etc. with electrical apparatus, for electric control or distribution of electricity, for a voltage not exceeding 1,000 v

Exports To:	Austria	Belgium
Canada	Czech Republic	France
Germany	Hungary	India
Italy	Mexico	Netherlands
Singapore	Switzerland	United Kingdom
Worldwide		

Walter Waukesha Cutting Tools, Inc.

1111 Sentry Drive
Waukesha, WI 53186
Export Contact: Mr. Pat Manthey, Sales
Phone: 262/542-4426
FAX: 262/542-9178
Internet: www.walterwaukesha.com
Product Description by SIC Code
3545 Machine tool accessories

Exports To:	Australia	Brazil
Canada	Chile	Finland
Germany	Italy	Malaysia
Mexico	South Korea	Worldwide

Water Pollution Control Corporation

9333 North 49th Street
Brown Deer, WI 53223
Export Contact: Mr. Ken George, Vice President-Marketing
Phone: 414/365-2200
FAX: 414/365-2210
e-mail: kgeorge@fluids.ittind.com
Product Description by SIC Code
2836 Biological products exc. diagnostic
3559 Special industry machinery, nec
3589 Service industry machinery, nec
3823 Process control instruments

5169 Wholesale of Chemicals & allied products, nec

Exports To:	Canada	China
Denmark	France	Germany
Hong Kong	Hungary	Italy
Netherlands	Singapore	South Korea
Sweden	Taiwan	United Kingdom

Wayne Pigment Corporation

300 S. Barclay St
Milwaukee, WI 53204
Export Contact: Mr. James Boldt, Vice President
Phone: 414/225-2400
FAX: 414/225-2410
Product Description by SIC Code
2816 Inorganic pigments
Product Description by HS Code

284120 Chromates of zinc or of lead

320620 Pigments and preparations based on chromium compounds

320710 Prepared pigments, prepared opacifiers, prepared colors and similar preparations

Exports To:	Australia	Brazil
Canada	Chile	Italy
Japan	Malaysia	Mexico
South Korea		

Weinbrenner Shoe Company

108 South Polk Street
Merrill, WI 54452
Export Contact: Mr. Richard Martens, International Sales Manager
Phone: 715/536-5521
FAX: 715/536-1172
e-mail: wsc@weinbrennerusa.com
Internet: www.weinbrennerusa.com
Product Description by SIC Code
3143 Men's footwear, except athletic
Product Description by HS Code
640340 Footwear, with outer soles of rubber, plastics, leather or composition leather and uppers of leather, incorporating a protective metal toe-cap

640351 Footwear, with outer soles and uppers of leather nesoi, covering the ankle

640359 Footwear, with outer soles and uppers of leather nesoi, not covering the ankle

640391 Footwear, with outer soles of rubber, plastics or composition leather and uppers of leather nesoi, covering the ankle

640399 Footwear, with outer soles of rubber, plastics or composition leather and uppers of leather nesoi, not covering the ankle
640510 Footwear nesoi, with uppers of leather or composition leather
Additional Product Description
Uniform shoes and boots

Exports To:	American Samoa	Argentina
Australia	Bahamas	Barbados
Brazil	Canada	Cayman Islands
Chile	Colombia	Dominican Rep.
Finland	French Guiana	Germany
Greece	Grenada	Guam
Guyana	Italy	Jamaica
Japan	Jordan	Malaysia
Netherlands	Oman	Peru
Puerto Rico	Qatar	Saudi Arabia
St. Kitts & Nevis	St. Lucia	St. Vincent & Grenadines
Sweden	Switzerland	Trinidad & Tobago
Turkey	United Arab Emirates	United Kingdom
Venezuela	Virgin Islands	

Whitewater Outdoors, Inc.

W4228 Church Street
Hingham, WI 53031
Export Contact: Mr. John Maser, Sales Manager
Phone: 920/564-2674
FAX: 920/564-3300
e-mail: wwo@whitewateroutdoors.com
Internet: www.whitewateroutdoors.com
Product Description by SIC Code
2329 Men's and boys' clothing, nec
2381 Fabric dress and work gloves
2385 Waterproof outerwear

Additional Product Description
Camouflage hunting clothing

Exports To:	Bulgaria	Finland
France	Germany	Iceland
Italy	Latvia	Spain
United Kingdom		

William K. Walthers, Inc.

5601 West Florist Avenue
Milwaukee, WI 53218-1682
Export Contact: Mr. J. Phillip Walthers, President
Phone: 414/527-0770
FAX: 414/527-4423
Product Description by SIC Code
3944 Games, toys, and children's vehicles

Exports To:	Australia	Austria
Canada	France	Germany
Italy	Japan	Norway
Rep. of South Africa	Spain	Switzerland
United Kingdom		

Winslow Engineering Inc.

N7677 Peebles Lane
Fond du Lac, WI 54935
Export Contact: Mr Ken Sippel, Co-Owner
Phone: 920/921-6404
FAX: 920/921-6409
e-mail: sippel@winsloweng.com
Internet: www.winsloweng.com
Product Description by SIC Code
3541 Machine tools, metal cutting types

Additional Product Description
Drill point grindeing equipement/machinery

Exports To:	Argentina	Australia
Brazil	Canada	China
Colombia	Czech Republic	France
Germany	Hong Kong	Hungary
India	Ireland	Italy
Japan	Malaysia	Mexico
Netherlands	Nethlands Antilles	New Zealand
Pakistan	Poland	Portugal
Rep. of South Africa	Romania	Russia
Serbia & Montenegro	Singapore	Slovakia
South Korea	Spain	Sweden
Taiwan	Turkey	United Kingdom
Venezuela	Vietnam	

Wisconsin Oven Corporation

2675 Main Street
P.O. Box 873
East Troy, WI 53120
Export Contact: Mr. Jeff Kent, VP Sales & Marketing
Phone: 262/642-3938
FAX: 262/363-4018
e-mail: sales@wisoven.com
Internet: www.wisoven.com

Product Description by SIC Code

3567 Industrial furnaces and ovens
3821 Laboratory apparatus and furniture

Product Description by HS Code

841710 Industrial or laboratory furnaces and ovens, for the heat treatment of ores, pyrites or metals, nonelectric

841780 Industrial or laboratory furnaces and ovens, including incinerators, nonelectric, nesoi

841790 Parts of industrial or laboratory furnaces and ovens, including parts of incinerators, nonelectric
841920 Medical, surgical or laboratory sterilizers
841939 Dryers, nesoi
841990 Parts for machinery, plant or laboratory equipment for the treatment of material involving temperature change (except domestic machinery), nesoi
851410 Industrial or laboratory electric furnaces and ovens, resistance type
851490 Parts for industrial or laboratory electric furnaces and ovens ; parts for industrial or laboratory induction or dielectric heating equipment, nesoi

Exports To:	Bahrain	Brazil
Canada	China	Czech Republic
Egypt	France	India
Italy	Japan	Mexico
Poland	Puerto Rico	Spain
United Arab Emirates	United Kingdom	

Wolff Trading Corporation

3201 West Burnham Street
Milwaukee, WI 53215-2116
Export Contact: Mr. Harold R. Olson, President
Phone: 414/257-2555
FAX: 414/771-8211
e-mail: wolff@execpc.com

Product Description by SIC Code

2869 Industrial organic chemicals, nec
3499 Fabricated metal products, nec
3545 Machine tool accessories
3548 Welding apparatus
3829 Measuring & controlling devices, nec
8742 Management consulting services

Additional Product Description

Posotive rotary gear pumps, hydraulic valves, chemicals for Posotive rotary gear pumps, hydraulic valves, chemicals for tanning, upholstery leather, computer components,water purification systems, can source any type of product or equipment

Exports To:	Brazil	China
Costa Rica	Ecuador	Honduras
India	Israel	Italy
Japan	Mexico	Peru
Saudi Arabia	South Korea	Spain
Taiwan	Uruguay	Venezuela

Worth Company

214 Sherman Avenue
P.O. Box 88

Stevens Point, WI 54481

Export Contact: Ms. Denny Rosenthal, Export Manager
Phone: 715/344-6081
FAX: 715/344-3021
e-mail: drosenth@worthco.com
Internet: www.worthco.com

Product Description by SIC Code

3949 Sporting and athletic goods, nec

Product Description by HS Code

950790 Line fishing tackle nesoi, nets (fish landing, butterfly etc.), decoy birds nesoi and similar hunting etc. equipment; parts and accessories thereof

Exports To:	Australia	Austria
Belgium	Brazil	Bulgaria
Canada	Czech Republic	Denmark
Finland	France	Germany
Hungary	Italy	Japan
Latvia	Netherlands	Norway
Philippines	Poland	Russia
Singapore	South Korea	Spain
Sweden	Switzerland	Taiwan
Ukraine	United Kingdom	

Zierden Company

7355 South First Street
Oak Creek, WI 53154
Export Contact: Mr. Peter F. Zierden, President
Phone: 414/764-6630
FAX: 414/764-9763
Product Description by SIC Code
3545 Machine tool accessories
3589 Service industry machinery, nec
Product Description by HS Code
847989 Machines and mechanical appliances having individual functions, nesoi

Exports To:	Canada	France
Germany	Italy	Japan
United Kingdom		